

Local Market Update – July 2018

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Abington

Single-Family Properties

Key Metrics	July			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	14	13	- 7.1%	101	116	+ 14.9%
Closed Sales	17	26	+ 52.9%	77	102	+ 32.5%
Median Sales Price*	\$390,000	\$379,000	- 2.8%	\$351,500	\$407,500	+ 15.9%
Inventory of Homes for Sale	38	22	- 42.1%	--	--	--
Months Supply of Inventory	3.0	1.4	- 53.3%	--	--	--
Cumulative Days on Market Until Sale	35	35	0.0%	43	40	- 7.0%
Percent of Original List Price Received*	100.1%	100.3%	+ 0.2%	97.9%	100.1%	+ 2.2%
New Listings	21	15	- 28.6%	137	132	- 3.6%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

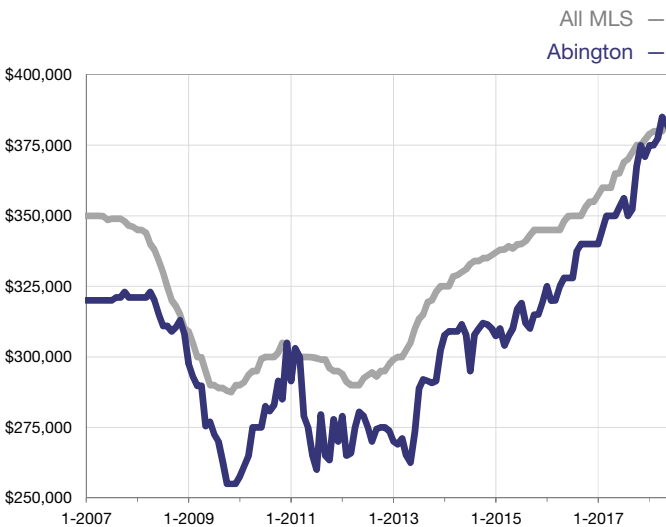
Condominium Properties

Key Metrics	July			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	3	8	+ 166.7%	57	36	- 36.8%
Closed Sales	14	5	- 64.3%	58	33	- 43.1%
Median Sales Price*	\$322,000	\$340,000	+ 5.6%	\$302,500	\$302,000	- 0.2%
Inventory of Homes for Sale	5	3	- 40.0%	--	--	--
Months Supply of Inventory	0.7	0.8	+ 14.3%	--	--	--
Cumulative Days on Market Until Sale	20	12	- 40.0%	26	23	- 11.5%
Percent of Original List Price Received*	100.8%	99.9%	- 0.9%	99.7%	99.6%	- 0.1%
New Listings	2	8	+ 300.0%	59	41	- 30.5%

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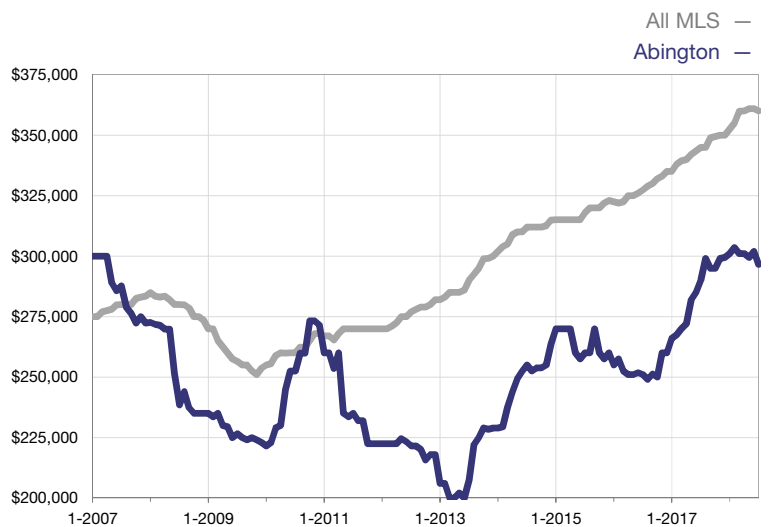
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



Local Market Update – July 2018

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Braintree

Single-Family Properties

Key Metrics	July			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	30	33	+ 10.0%	173	188	+ 8.7%
Closed Sales	40	36	- 10.0%	151	164	+ 8.6%
Median Sales Price*	\$482,500	\$531,000	+ 10.1%	\$450,000	\$520,000	+ 15.6%
Inventory of Homes for Sale	45	49	+ 8.9%	--	--	--
Months Supply of Inventory	1.8	1.8	0.0%	--	--	--
Cumulative Days on Market Until Sale	31	38	+ 22.6%	36	39	+ 8.3%
Percent of Original List Price Received*	99.4%	99.1%	- 0.3%	98.1%	99.5%	+ 1.4%
New Listings	39	44	+ 12.8%	236	247	+ 4.7%

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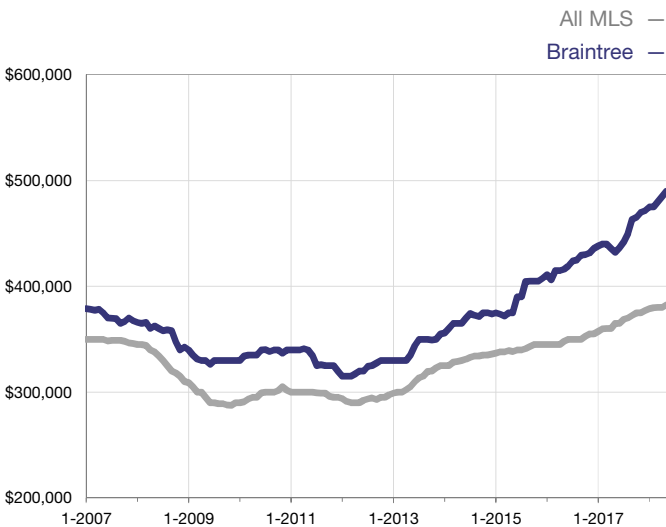
Condominium Properties

Key Metrics	July			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	10	8	- 20.0%	74	83	+ 12.2%
Closed Sales	13	12	- 7.7%	74	76	+ 2.7%
Median Sales Price*	\$369,900	\$370,000	+ 0.0%	\$320,000	\$365,000	+ 14.1%
Inventory of Homes for Sale	22	27	+ 22.7%	--	--	--
Months Supply of Inventory	2.0	2.5	+ 25.0%	--	--	--
Cumulative Days on Market Until Sale	24	28	+ 16.7%	40	30	- 25.0%
Percent of Original List Price Received*	98.9%	99.3%	+ 0.4%	98.4%	99.4%	+ 1.0%
New Listings	20	15	- 25.0%	96	110	+ 14.6%

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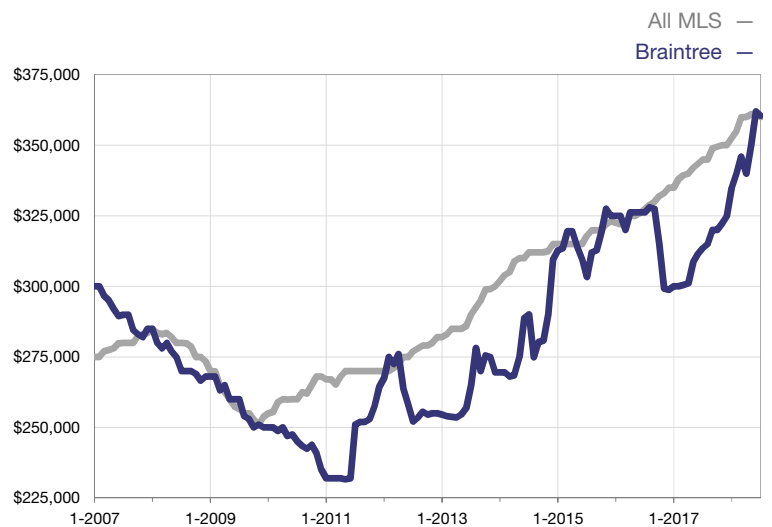
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



Local Market Update – July 2018

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Bridgewater

Single-Family Properties

Key Metrics	July			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	28	21	- 25.0%	158	142	- 10.1%
Closed Sales	32	24	- 25.0%	126	122	- 3.2%
Median Sales Price*	\$369,500	\$422,500	+ 14.3%	\$371,000	\$395,000	+ 6.5%
Inventory of Homes for Sale	53	37	- 30.2%	--	--	--
Months Supply of Inventory	2.8	1.9	- 32.1%	--	--	--
Cumulative Days on Market Until Sale	53	42	- 20.8%	58	53	- 8.6%
Percent of Original List Price Received*	97.7%	98.5%	+ 0.8%	97.9%	98.2%	+ 0.3%
New Listings	31	22	- 29.0%	201	164	- 18.4%

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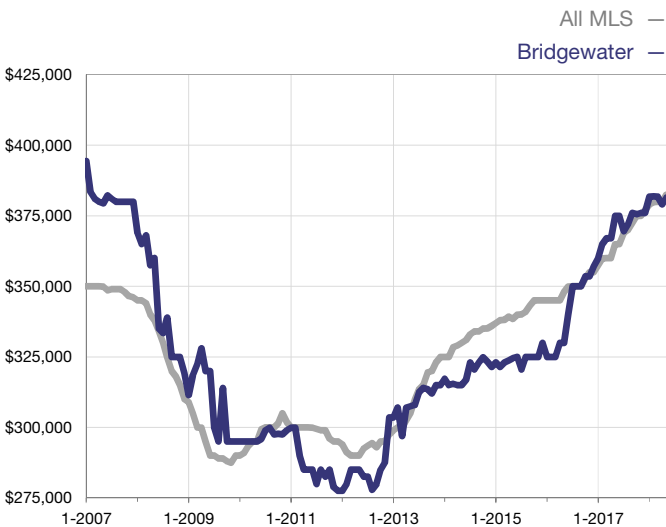
Condominium Properties

Key Metrics	July			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	3	7	+ 133.3%	40	39	- 2.5%
Closed Sales	10	6	- 40.0%	37	33	- 10.8%
Median Sales Price*	\$241,850	\$285,000	+ 17.8%	\$183,000	\$179,000	- 2.2%
Inventory of Homes for Sale	5	4	- 20.0%	--	--	--
Months Supply of Inventory	0.8	0.8	0.0%	--	--	--
Cumulative Days on Market Until Sale	49	24	- 51.0%	51	30	- 41.2%
Percent of Original List Price Received*	101.6%	99.9%	- 1.7%	98.1%	99.1%	+ 1.0%
New Listings	6	3	- 50.0%	45	43	- 4.4%

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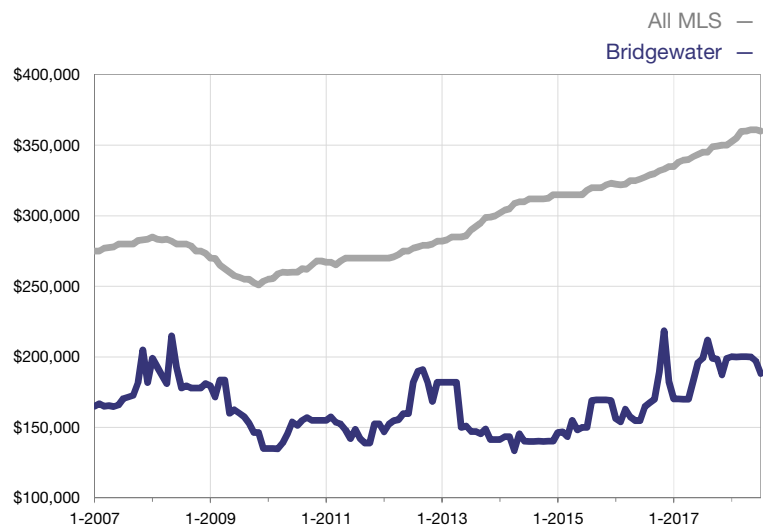
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Carver

Single-Family Properties

Key Metrics	July			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	11	12	+ 9.1%	83	83	0.0%
Closed Sales	12	17	+ 41.7%	75	75	0.0%
Median Sales Price*	\$300,000	\$339,900	+ 13.3%	\$306,000	\$349,900	+ 14.3%
Inventory of Homes for Sale	36	24	- 33.3%	--	--	--
Months Supply of Inventory	3.0	2.0	- 33.3%	--	--	--
Cumulative Days on Market Until Sale	42	46	+ 9.5%	73	53	- 27.4%
Percent of Original List Price Received*	96.5%	98.1%	+ 1.7%	97.9%	98.6%	+ 0.7%
New Listings	19	17	- 10.5%	106	100	- 5.7%

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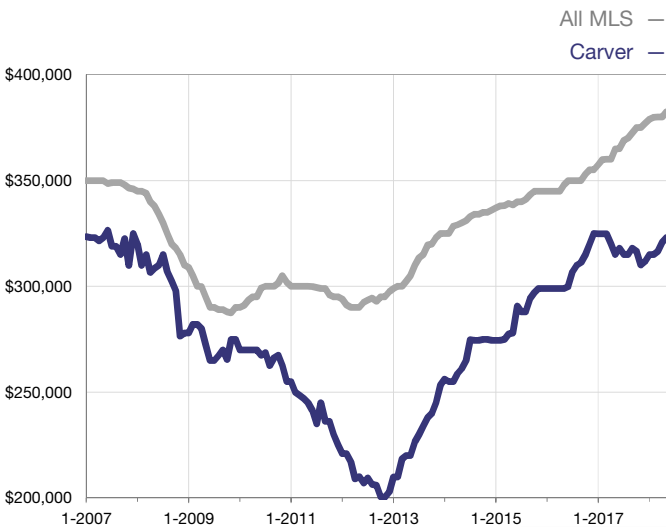
Condominium Properties

Key Metrics	July			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	2	1	- 50.0%	19	7	- 63.2%
Closed Sales	4	1	- 75.0%	22	7	- 68.2%
Median Sales Price*	\$263,750	\$225,000	- 14.7%	\$290,000	\$391,310	+ 34.9%
Inventory of Homes for Sale	4	1	- 75.0%	--	--	--
Months Supply of Inventory	1.3	0.8	- 38.5%	--	--	--
Cumulative Days on Market Until Sale	30	28	- 6.7%	47	44	- 6.4%
Percent of Original List Price Received*	99.4%	97.9%	- 1.5%	99.4%	100.2%	+ 0.8%
New Listings	2	0	- 100.0%	22	7	- 68.2%

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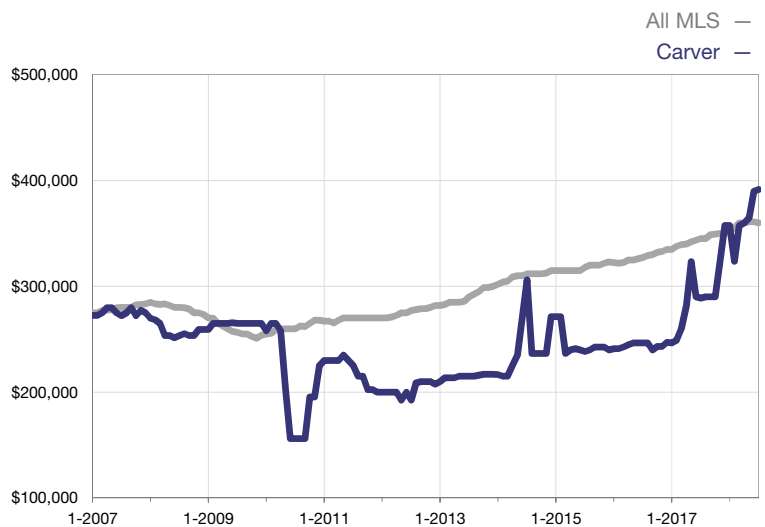
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Cohasset

Single-Family Properties

Key Metrics	July			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	12	10	- 16.7%	87	90	+ 3.4%
Closed Sales	19	19	0.0%	96	72	- 25.0%
Median Sales Price*	\$1,061,629	\$1,177,000	+ 10.9%	\$927,500	\$972,500	+ 4.9%
Inventory of Homes for Sale	75	62	- 17.3%	--	--	--
Months Supply of Inventory	5.8	6.1	+ 5.2%	--	--	--
Cumulative Days on Market Until Sale	86	48	- 44.2%	114	103	- 9.6%
Percent of Original List Price Received*	98.9%	95.6%	- 3.3%	95.8%	93.5%	- 2.4%
New Listings	18	11	- 38.9%	134	143	+ 6.7%

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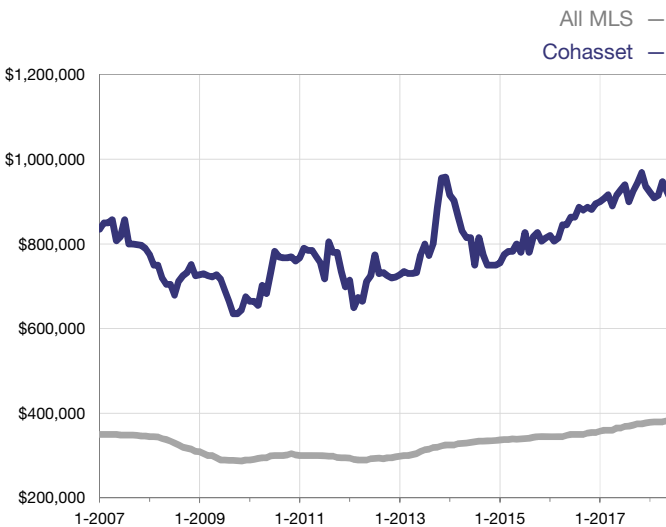
Condominium Properties

Key Metrics	July			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	3	0	- 100.0%	9	12	+ 33.3%
Closed Sales	4	0	- 100.0%	11	13	+ 18.2%
Median Sales Price*	\$954,500	\$0	- 100.0%	\$750,000	\$695,000	- 7.3%
Inventory of Homes for Sale	12	6	- 50.0%	--	--	--
Months Supply of Inventory	5.6	2.8	- 50.0%	--	--	--
Cumulative Days on Market Until Sale	112	0	- 100.0%	104	159	+ 52.9%
Percent of Original List Price Received*	97.1%	0.0%	- 100.0%	97.9%	97.3%	- 0.6%
New Listings	3	0	- 100.0%	16	15	- 6.3%

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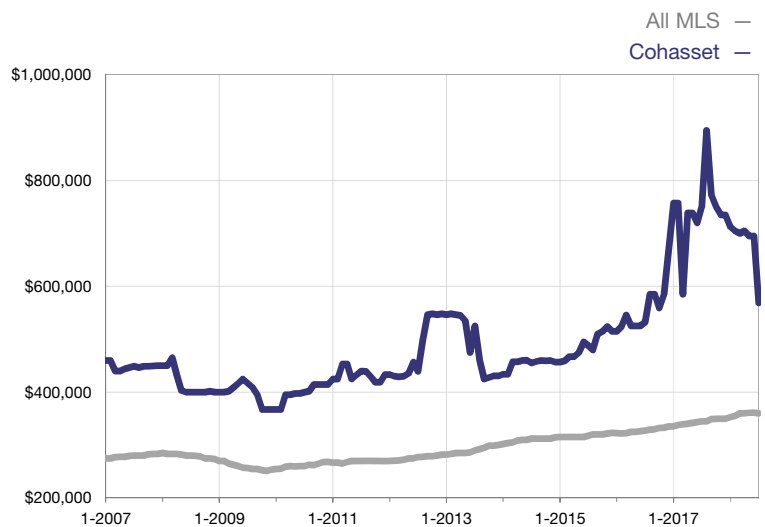
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Duxbury

Single-Family Properties

Key Metrics	July			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	12	23	+ 91.7%	139	143	+ 2.9%
Closed Sales	28	22	- 21.4%	132	119	- 9.8%
Median Sales Price*	\$655,000	\$702,000	+ 7.2%	\$675,000	\$678,000	+ 0.4%
Inventory of Homes for Sale	75	78	+ 4.0%	--	--	--
Months Supply of Inventory	3.9	4.7	+ 20.5%	--	--	--
Cumulative Days on Market Until Sale	65	54	- 16.9%	83	75	- 9.6%
Percent of Original List Price Received*	97.7%	97.1%	- 0.6%	96.9%	96.8%	- 0.1%
New Listings	11	24	+ 118.2%	199	215	+ 8.0%

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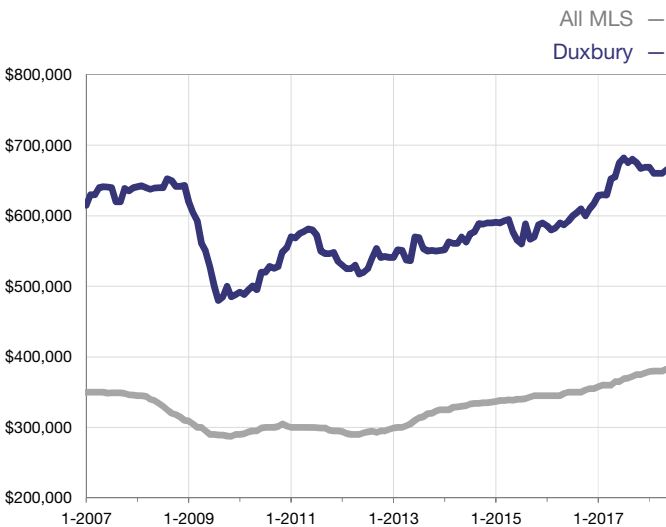
Condominium Properties

Key Metrics	July			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	3	5	+ 66.7%	14	17	+ 21.4%
Closed Sales	1	8	+ 700.0%	10	17	+ 70.0%
Median Sales Price*	\$386,000	\$465,000	+ 20.5%	\$405,000	\$482,500	+ 19.1%
Inventory of Homes for Sale	9	9	0.0%	--	--	--
Months Supply of Inventory	3.0	3.0	0.0%	--	--	--
Cumulative Days on Market Until Sale	98	55	- 43.9%	102	69	- 32.4%
Percent of Original List Price Received*	96.5%	97.7%	+ 1.2%	93.7%	97.6%	+ 4.2%
New Listings	7	4	- 42.9%	19	28	+ 47.4%

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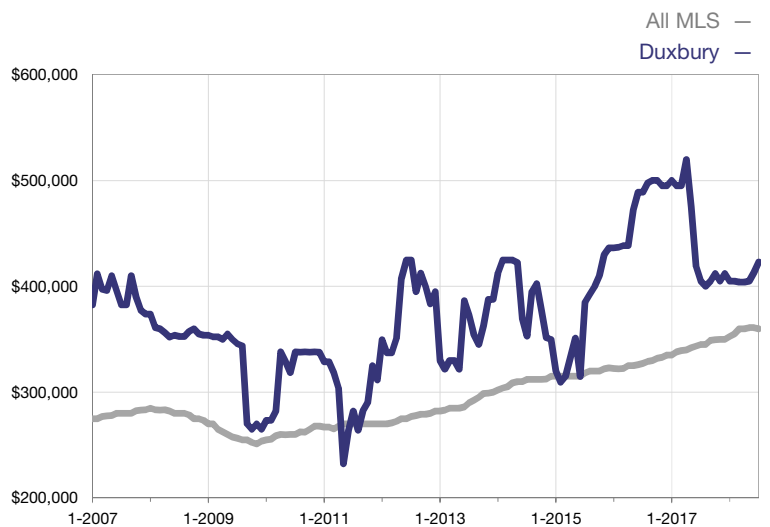
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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East Bridgewater

Single-Family Properties

Key Metrics	July			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	14	21	+ 50.0%	86	96	+ 11.6%
Closed Sales	10	19	+ 90.0%	76	78	+ 2.6%
Median Sales Price*	\$360,750	\$420,000	+ 16.4%	\$347,250	\$375,750	+ 8.2%
Inventory of Homes for Sale	51	27	- 47.1%	--	--	--
Months Supply of Inventory	4.6	2.0	- 56.5%	--	--	--
Cumulative Days on Market Until Sale	26	29	+ 11.5%	48	56	+ 16.7%
Percent of Original List Price Received*	97.7%	97.5%	- 0.2%	98.2%	98.9%	+ 0.7%
New Listings	19	25	+ 31.6%	126	117	- 7.1%

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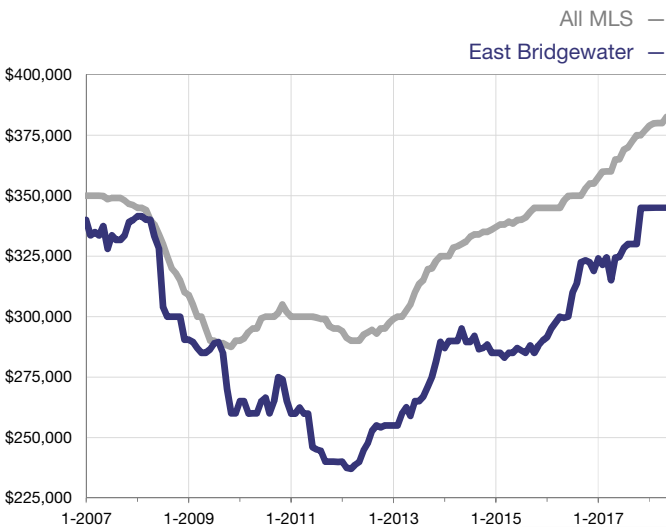
Condominium Properties

Key Metrics	July			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	2	5	+ 150.0%	18	18	0.0%
Closed Sales	3	3	0.0%	14	16	+ 14.3%
Median Sales Price*	\$235,000	\$220,000	- 6.4%	\$214,500	\$214,950	+ 0.2%
Inventory of Homes for Sale	6	7	+ 16.7%	--	--	--
Months Supply of Inventory	1.9	2.8	+ 47.4%	--	--	--
Cumulative Days on Market Until Sale	37	37	0.0%	37	64	+ 73.0%
Percent of Original List Price Received*	97.6%	99.2%	+ 1.6%	99.0%	100.9%	+ 1.9%
New Listings	5	5	0.0%	22	24	+ 9.1%

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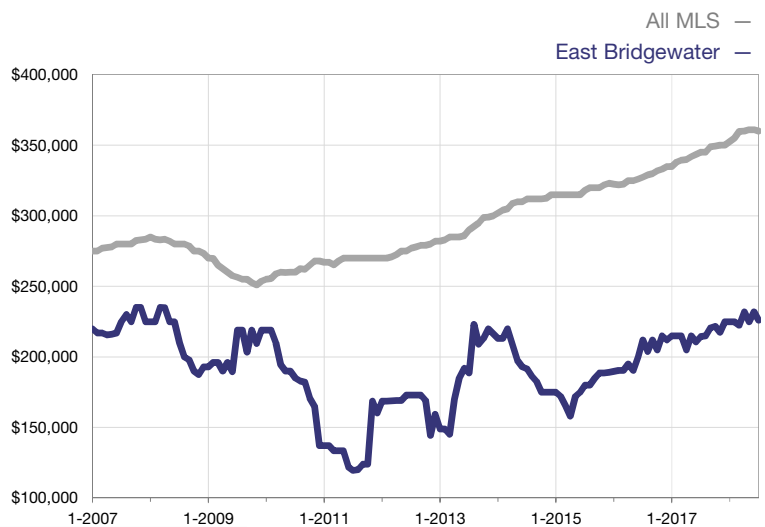
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



Local Market Update – July 2018

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Halifax

Single-Family Properties

Key Metrics	July			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	9	19	+ 111.1%	52	65	+ 25.0%
Closed Sales	8	15	+ 87.5%	44	43	- 2.3%
Median Sales Price*	\$295,000	\$375,000	+ 27.1%	\$334,500	\$350,000	+ 4.6%
Inventory of Homes for Sale	17	15	- 11.8%	--	--	--
Months Supply of Inventory	2.5	2.1	- 16.0%	--	--	--
Cumulative Days on Market Until Sale	29	29	0.0%	45	39	- 13.3%
Percent of Original List Price Received*	98.8%	97.5%	- 1.3%	97.2%	97.6%	+ 0.4%
New Listings	10	14	+ 40.0%	65	78	+ 20.0%

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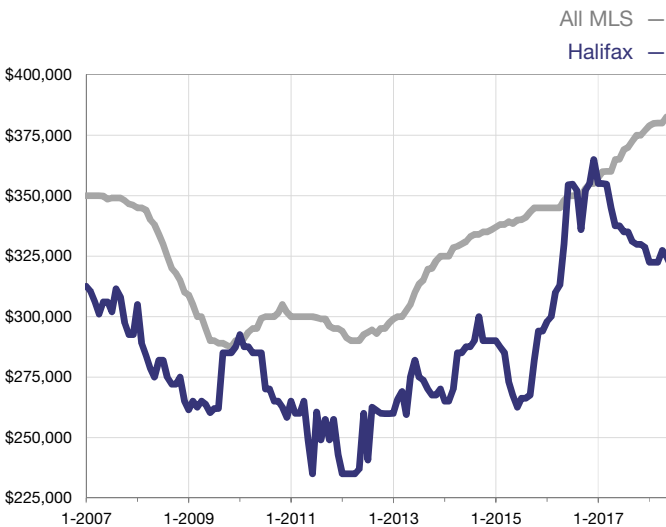
Condominium Properties

Key Metrics	July			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	2	1	- 50.0%	17	13	- 23.5%
Closed Sales	3	1	- 66.7%	12	14	+ 16.7%
Median Sales Price*	\$227,000	\$250,000	+ 10.1%	\$206,500	\$225,750	+ 9.3%
Inventory of Homes for Sale	1	2	+ 100.0%	--	--	--
Months Supply of Inventory	0.4	0.8	+ 100.0%	--	--	--
Cumulative Days on Market Until Sale	21	13	- 38.1%	66	21	- 68.2%
Percent of Original List Price Received*	107.3%	102.0%	- 4.9%	99.6%	99.5%	- 0.1%
New Listings	1	0	- 100.0%	15	20	+ 33.3%

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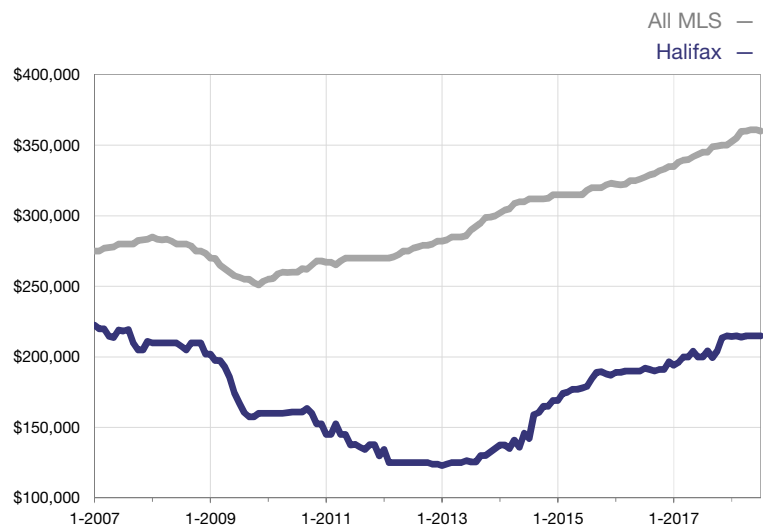
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



Local Market Update – July 2018

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Hanover

Single-Family Properties

Key Metrics	July			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	15	13	- 13.3%	130	89	- 31.5%
Closed Sales	24	10	- 58.3%	117	87	- 25.6%
Median Sales Price*	\$460,000	\$544,950	+ 18.5%	\$480,000	\$579,900	+ 20.8%
Inventory of Homes for Sale	50	43	- 14.0%	--	--	--
Months Supply of Inventory	3.1	3.0	- 3.2%	--	--	--
Cumulative Days on Market Until Sale	31	84	+ 171.0%	63	65	+ 3.2%
Percent of Original List Price Received*	97.7%	99.2%	+ 1.5%	97.0%	97.7%	+ 0.7%
New Listings	15	18	+ 20.0%	161	134	- 16.8%

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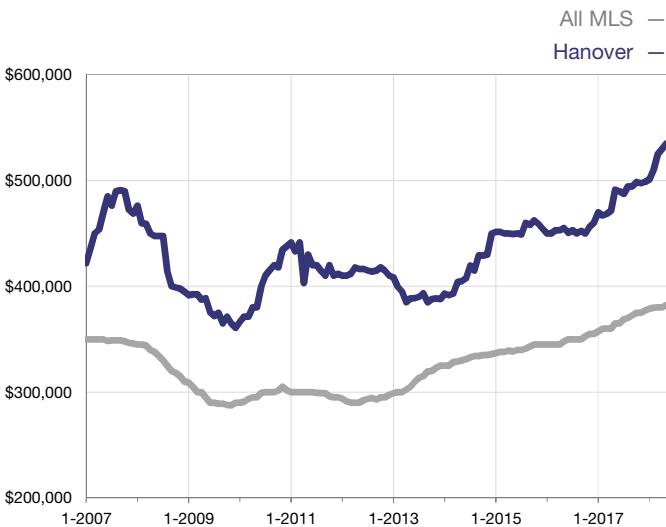
Condominium Properties

Key Metrics	July			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	4	2	- 50.0%	15	17	+ 13.3%
Closed Sales	4	0	- 100.0%	13	15	+ 15.4%
Median Sales Price*	\$414,950	\$0	- 100.0%	\$429,900	\$602,934	+ 40.2%
Inventory of Homes for Sale	10	12	+ 20.0%	--	--	--
Months Supply of Inventory	5.2	4.0	- 23.1%	--	--	--
Cumulative Days on Market Until Sale	113	0	- 100.0%	106	109	+ 2.8%
Percent of Original List Price Received*	98.0%	0.0%	- 100.0%	98.4%	101.1%	+ 2.7%
New Listings	2	2	0.0%	28	29	+ 3.6%

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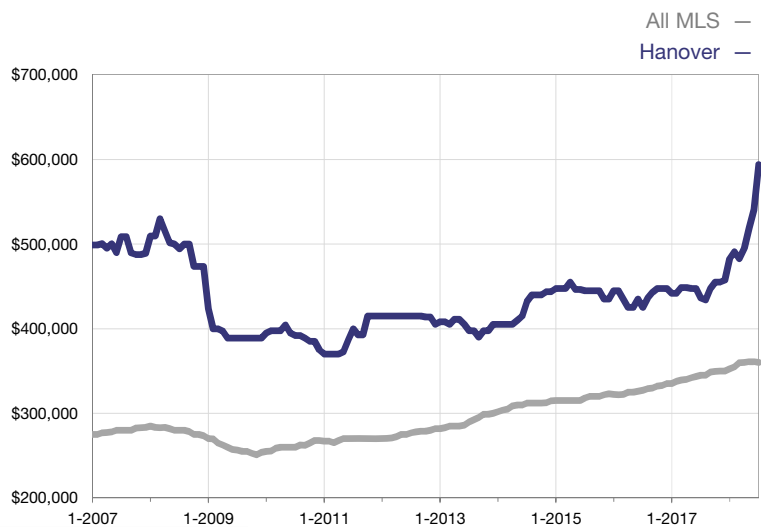
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



Local Market Update – July 2018

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Hanson

Single-Family Properties

Key Metrics	July			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	16	17	+ 6.3%	77	77	0.0%
Closed Sales	9	15	+ 66.7%	59	61	+ 3.4%
Median Sales Price*	\$345,000	\$365,000	+ 5.8%	\$329,000	\$365,000	+ 10.9%
Inventory of Homes for Sale	25	16	- 36.0%	--	--	--
Months Supply of Inventory	2.5	1.5	- 40.0%	--	--	--
Cumulative Days on Market Until Sale	35	43	+ 22.9%	48	53	+ 10.4%
Percent of Original List Price Received*	99.8%	100.3%	+ 0.5%	100.8%	98.7%	- 2.1%
New Listings	14	14	0.0%	92	87	- 5.4%

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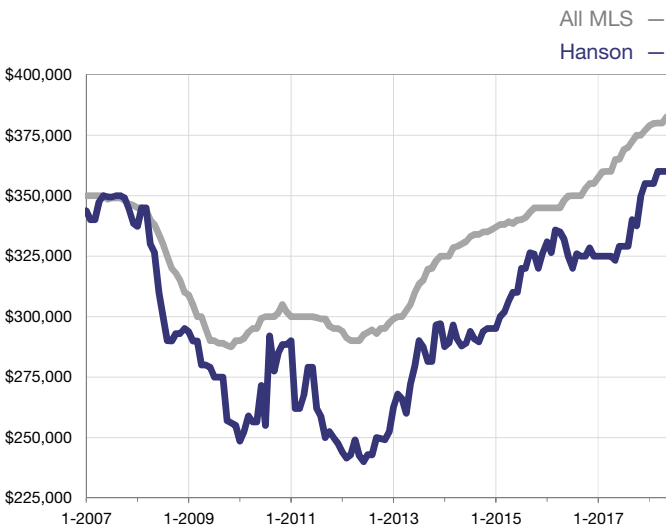
Condominium Properties

Key Metrics	July			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	2	2	0.0%	30	19	- 36.7%
Closed Sales	7	3	- 57.1%	22	20	- 9.1%
Median Sales Price*	\$338,900	\$499,900	+ 47.5%	\$338,900	\$360,000	+ 6.2%
Inventory of Homes for Sale	13	0	- 100.0%	--	--	--
Months Supply of Inventory	4.5	0.0	- 100.0%	--	--	--
Cumulative Days on Market Until Sale	89	165	+ 85.4%	123	106	- 13.8%
Percent of Original List Price Received*	101.7%	101.0%	- 0.7%	100.0%	100.7%	+ 0.7%
New Listings	4	0	- 100.0%	33	15	- 54.5%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

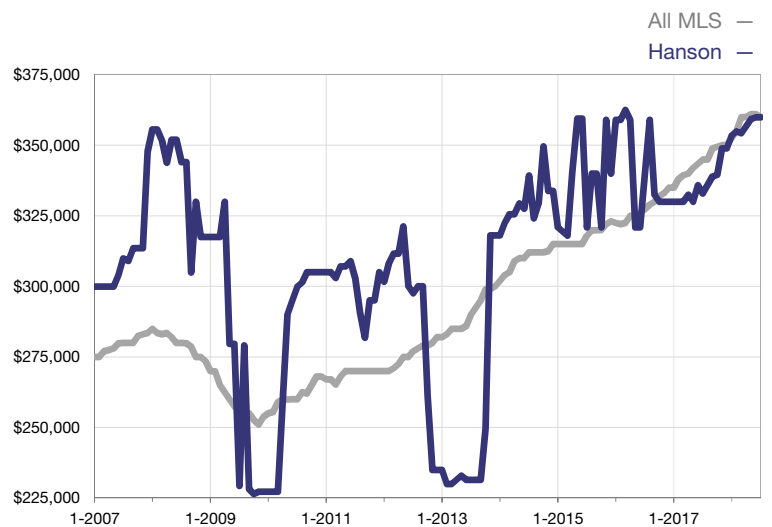
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Local Market Update – July 2018

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Hingham

Single-Family Properties

Key Metrics	July			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	19	41	+ 115.8%	154	205	+ 33.1%
Closed Sales	29	33	+ 13.8%	138	173	+ 25.4%
Median Sales Price*	\$847,400	\$865,000	+ 2.1%	\$780,000	\$792,500	+ 1.6%
Inventory of Homes for Sale	105	83	- 21.0%	--	--	--
Months Supply of Inventory	5.1	3.6	- 29.4%	--	--	--
Cumulative Days on Market Until Sale	44	71	+ 61.4%	64	71	+ 10.9%
Percent of Original List Price Received*	95.5%	94.4%	- 1.2%	94.2%	96.1%	+ 2.0%
New Listings	35	38	+ 8.6%	253	288	+ 13.8%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

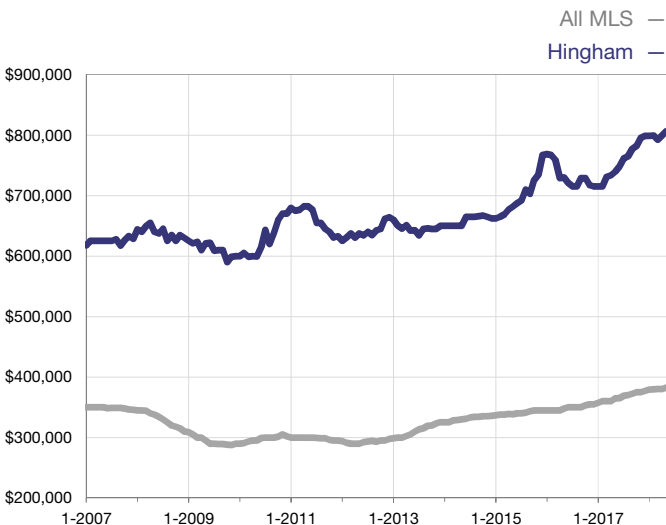
Condominium Properties

Key Metrics	July			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	10	4	- 60.0%	49	41	- 16.3%
Closed Sales	11	3	- 72.7%	42	25	- 40.5%
Median Sales Price*	\$920,000	\$450,000	- 51.1%	\$415,000	\$375,000	- 9.6%
Inventory of Homes for Sale	10	19	+ 90.0%	--	--	--
Months Supply of Inventory	1.7	3.6	+ 111.8%	--	--	--
Cumulative Days on Market Until Sale	116	58	- 50.0%	75	37	- 50.7%
Percent of Original List Price Received*	96.9%	92.2%	- 4.9%	95.8%	97.4%	+ 1.7%
New Listings	5	6	+ 20.0%	54	59	+ 9.3%

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Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



Local Market Update – July 2018

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Holbrook

Single-Family Properties

Key Metrics	July			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	8	12	+ 50.0%	91	97	+ 6.6%
Closed Sales	19	11	- 42.1%	88	85	- 3.4%
Median Sales Price*	\$315,000	\$350,000	+ 11.1%	\$316,500	\$330,000	+ 4.3%
Inventory of Homes for Sale	18	14	- 22.2%	--	--	--
Months Supply of Inventory	1.4	1.1	- 21.4%	--	--	--
Cumulative Days on Market Until Sale	28	42	+ 50.0%	43	39	- 9.3%
Percent of Original List Price Received*	100.7%	101.1%	+ 0.4%	99.2%	100.8%	+ 1.6%
New Listings	15	11	- 26.7%	100	110	+ 10.0%

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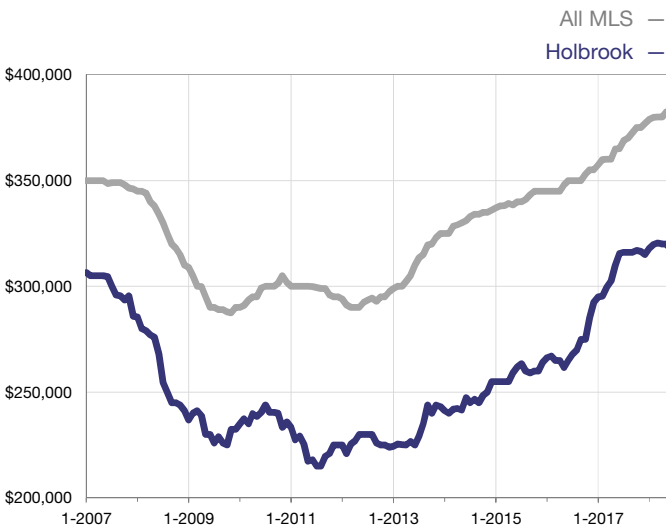
Condominium Properties

Key Metrics	July			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	1	0	- 100.0%	5	0	- 100.0%
Closed Sales	1	0	- 100.0%	4	0	- 100.0%
Median Sales Price*	\$205,000	\$0	- 100.0%	\$205,000	\$0	- 100.0%
Inventory of Homes for Sale	0	1	--	--	--	--
Months Supply of Inventory	0.0	1.0	--	--	--	--
Cumulative Days on Market Until Sale	31	0	- 100.0%	19	0	- 100.0%
Percent of Original List Price Received*	102.6%	0.0%	- 100.0%	101.9%	0.0%	- 100.0%
New Listings	1	1	0.0%	5	1	- 80.0%

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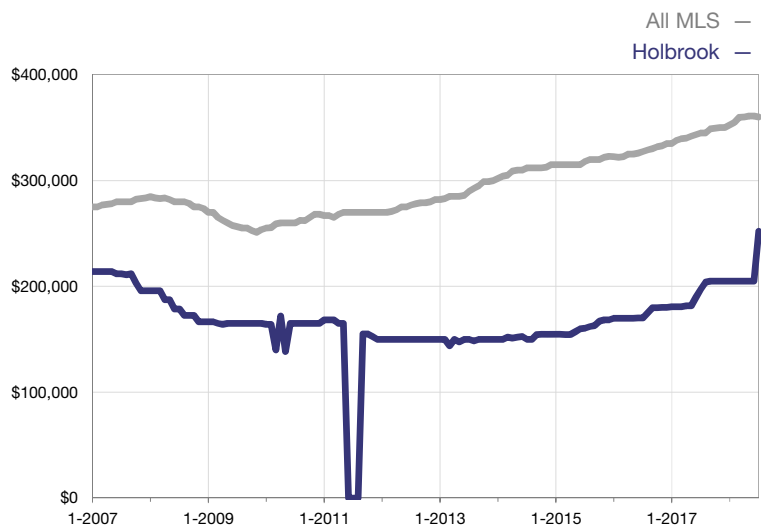
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



Local Market Update – July 2018

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Hull

Single-Family Properties

Key Metrics	July			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	13	16	+ 23.1%	77	87	+ 13.0%
Closed Sales	10	16	+ 60.0%	64	70	+ 9.4%
Median Sales Price*	\$387,000	\$422,500	+ 9.2%	\$398,675	\$387,625	- 2.8%
Inventory of Homes for Sale	47	57	+ 21.3%	--	--	--
Months Supply of Inventory	4.4	5.3	+ 20.5%	--	--	--
Cumulative Days on Market Until Sale	29	37	+ 27.6%	64	50	- 21.9%
Percent of Original List Price Received*	98.3%	95.4%	- 3.0%	97.4%	96.0%	- 1.4%
New Listings	11	20	+ 81.8%	123	152	+ 23.6%

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Condominium Properties

Key Metrics	July			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	5	9	+ 80.0%	33	38	+ 15.2%
Closed Sales	6	6	0.0%	32	36	+ 12.5%
Median Sales Price*	\$313,850	\$255,000	- 18.8%	\$355,000	\$328,500	- 7.5%
Inventory of Homes for Sale	24	27	+ 12.5%	--	--	--
Months Supply of Inventory	5.3	5.8	+ 9.4%	--	--	--
Cumulative Days on Market Until Sale	59	77	+ 30.5%	84	72	- 14.3%
Percent of Original List Price Received*	96.9%	97.0%	+ 0.1%	94.2%	96.0%	+ 1.9%
New Listings	7	14	+ 100.0%	60	68	+ 13.3%

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Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Kingston

Single-Family Properties

Key Metrics	July			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	19	16	- 15.8%	118	114	- 3.4%
Closed Sales	16	20	+ 25.0%	96	105	+ 9.4%
Median Sales Price*	\$410,933	\$465,000	+ 13.2%	\$469,950	\$420,000	- 10.6%
Inventory of Homes for Sale	58	49	- 15.5%	--	--	--
Months Supply of Inventory	3.6	2.9	- 19.4%	--	--	--
Cumulative Days on Market Until Sale	47	59	+ 25.5%	93	70	- 24.7%
Percent of Original List Price Received*	100.5%	98.0%	- 2.5%	99.3%	96.6%	- 2.7%
New Listings	15	25	+ 66.7%	160	154	- 3.8%

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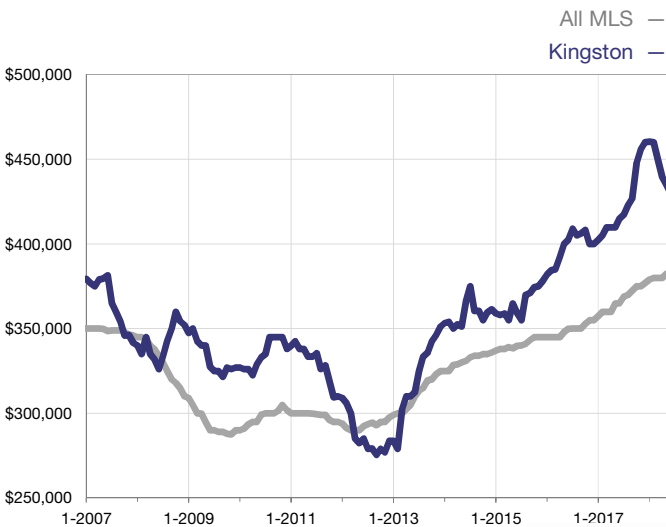
Condominium Properties

Key Metrics	July			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	1	0	- 100.0%	8	3	- 62.5%
Closed Sales	1	0	- 100.0%	5	4	- 20.0%
Median Sales Price*	\$210,000	\$0	- 100.0%	\$220,000	\$318,000	+ 44.5%
Inventory of Homes for Sale	1	2	+ 100.0%	--	--	--
Months Supply of Inventory	0.8	1.5	+ 87.5%	--	--	--
Cumulative Days on Market Until Sale	5	0	- 100.0%	36	32	- 11.1%
Percent of Original List Price Received*	100.0%	0.0%	- 100.0%	99.5%	97.1%	- 2.4%
New Listings	1	2	+ 100.0%	7	8	+ 14.3%

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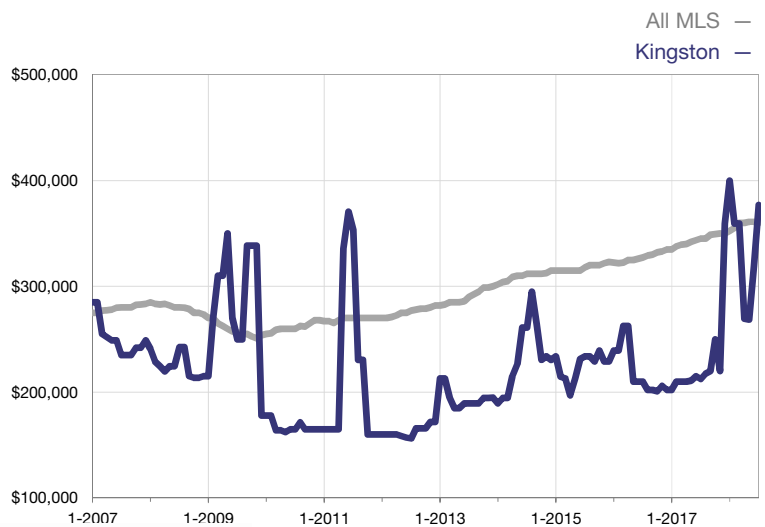
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Local Market Update – July 2018

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Marshfield

Single-Family Properties

Key Metrics	July			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	34	33	- 2.9%	186	194	+ 4.3%
Closed Sales	36	34	- 5.6%	154	154	0.0%
Median Sales Price*	\$476,000	\$436,000	- 8.4%	\$440,000	\$451,250	+ 2.6%
Inventory of Homes for Sale	100	113	+ 13.0%	--	--	--
Months Supply of Inventory	3.8	4.6	+ 21.1%	--	--	--
Cumulative Days on Market Until Sale	63	44	- 30.2%	68	56	- 17.6%
Percent of Original List Price Received*	99.0%	98.3%	- 0.7%	98.0%	96.8%	- 1.2%
New Listings	39	63	+ 61.5%	274	304	+ 10.9%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

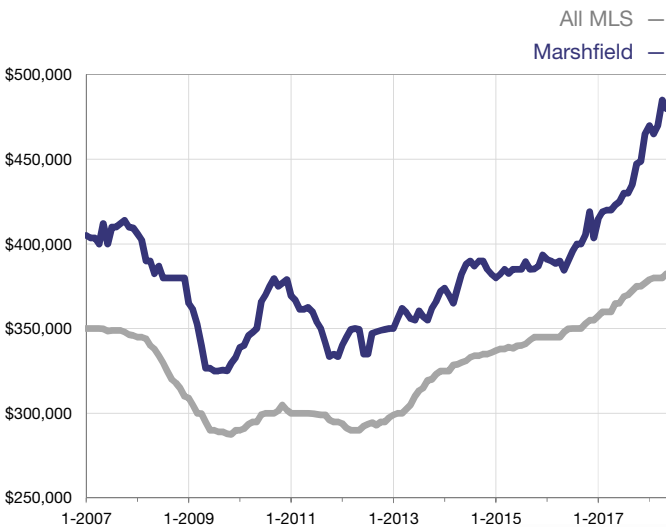
Condominium Properties

Key Metrics	July			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	4	8	+ 100.0%	31	42	+ 35.5%
Closed Sales	3	6	+ 100.0%	24	29	+ 20.8%
Median Sales Price*	\$236,000	\$218,500	- 7.4%	\$154,450	\$225,000	+ 45.7%
Inventory of Homes for Sale	23	10	- 56.5%	--	--	--
Months Supply of Inventory	7.5	2.7	- 64.0%	--	--	--
Cumulative Days on Market Until Sale	33	34	+ 3.0%	34	36	+ 5.9%
Percent of Original List Price Received*	103.6%	98.3%	- 5.1%	99.1%	97.9%	- 1.2%
New Listings	7	8	+ 14.3%	56	47	- 16.1%

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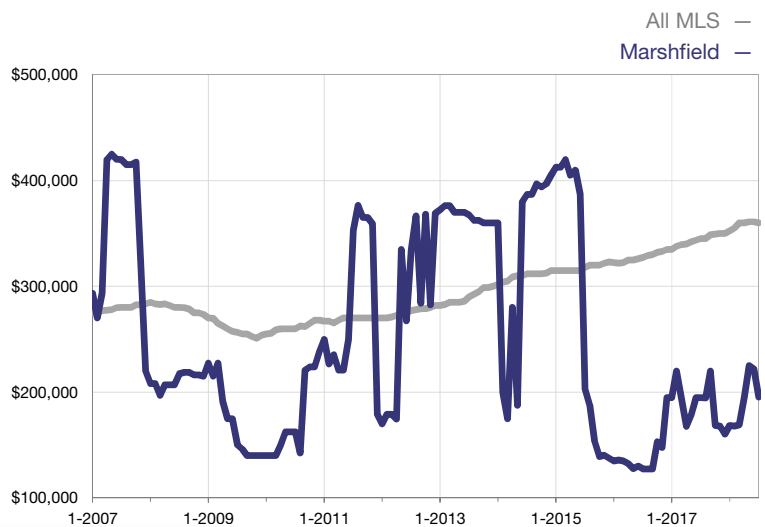
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



Local Market Update – July 2018

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Norwell

Single-Family Properties

Key Metrics	July			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	12	16	+ 33.3%	93	112	+ 20.4%
Closed Sales	13	12	- 7.7%	88	95	+ 8.0%
Median Sales Price*	\$599,250	\$750,000	+ 25.2%	\$727,000	\$649,000	- 10.7%
Inventory of Homes for Sale	67	66	- 1.5%	--	--	--
Months Supply of Inventory	5.1	5.2	+ 2.0%	--	--	--
Cumulative Days on Market Until Sale	77	46	- 40.3%	89	63	- 29.2%
Percent of Original List Price Received*	95.9%	98.2%	+ 2.4%	97.0%	97.2%	+ 0.2%
New Listings	21	20	- 4.8%	141	183	+ 29.8%

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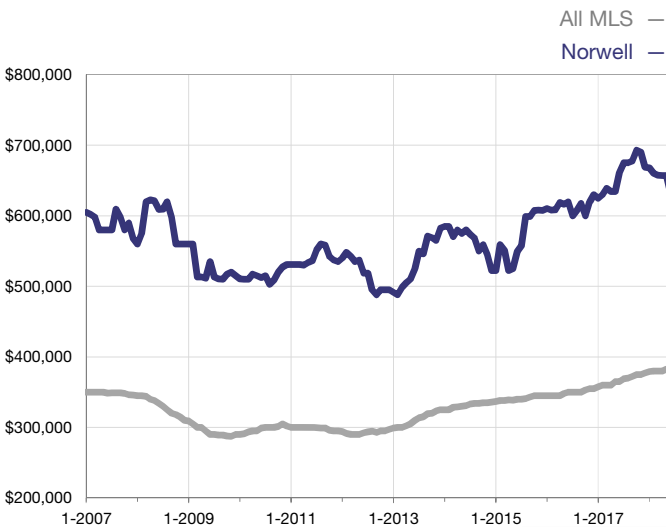
Condominium Properties

Key Metrics	July			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	1	2	+ 100.0%	7	16	+ 128.6%
Closed Sales	0	4	--	6	13	+ 116.7%
Median Sales Price*	\$0	\$489,900	--	\$539,500	\$642,000	+ 19.0%
Inventory of Homes for Sale	6	6	0.0%	--	--	--
Months Supply of Inventory	3.9	3.2	- 17.9%	--	--	--
Cumulative Days on Market Until Sale	0	169	--	198	247	+ 24.7%
Percent of Original List Price Received*	0.0%	97.6%	--	97.5%	98.3%	+ 0.8%
New Listings	0	1	--	5	16	+ 220.0%

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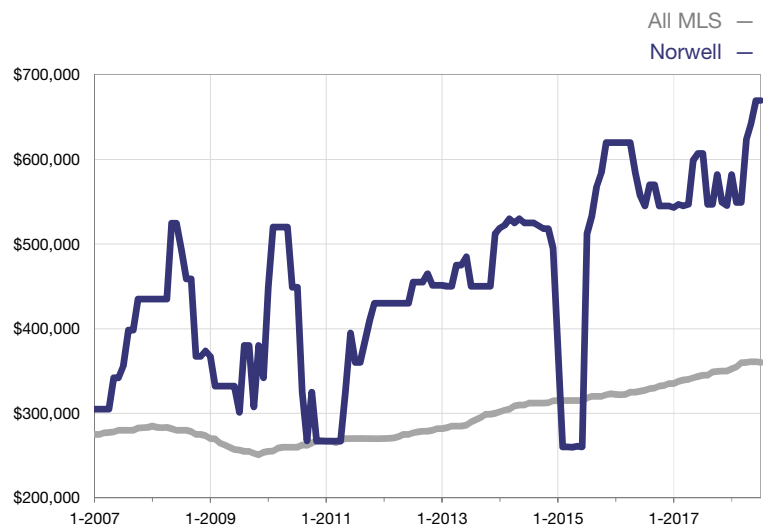
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Pembroke

Single-Family Properties

Key Metrics	July			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	21	31	+ 47.6%	143	159	+ 11.2%
Closed Sales	19	30	+ 57.9%	125	130	+ 4.0%
Median Sales Price*	\$372,000	\$377,500	+ 1.5%	\$375,000	\$393,500	+ 4.9%
Inventory of Homes for Sale	57	47	- 17.5%	--	--	--
Months Supply of Inventory	3.0	2.4	- 20.0%	--	--	--
Cumulative Days on Market Until Sale	31	31	0.0%	58	67	+ 15.5%
Percent of Original List Price Received*	99.0%	98.4%	- 0.6%	98.6%	97.0%	- 1.6%
New Listings	26	32	+ 23.1%	192	193	+ 0.5%

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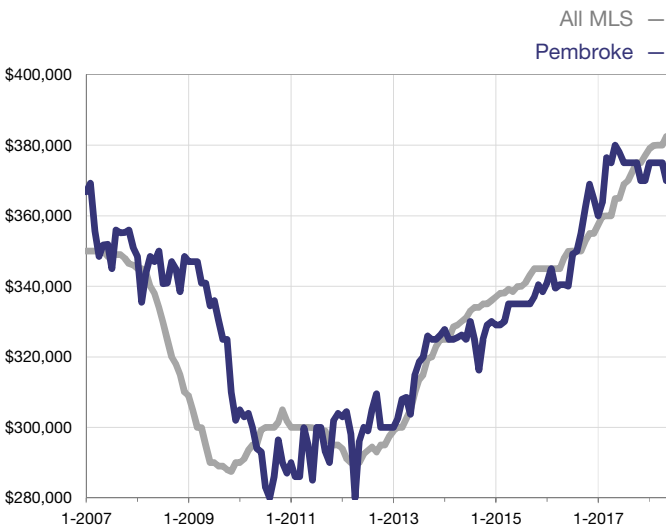
Condominium Properties

Key Metrics	July			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	2	4	+ 100.0%	33	28	- 15.2%
Closed Sales	7	4	- 42.9%	31	21	- 32.3%
Median Sales Price*	\$299,000	\$267,450	- 10.6%	\$299,900	\$330,000	+ 10.0%
Inventory of Homes for Sale	5	6	+ 20.0%	--	--	--
Months Supply of Inventory	1.1	1.7	+ 54.5%	--	--	--
Cumulative Days on Market Until Sale	255	26	- 89.8%	184	39	- 78.8%
Percent of Original List Price Received*	98.6%	98.2%	- 0.4%	97.9%	98.0%	+ 0.1%
New Listings	0	4	--	21	35	+ 66.7%

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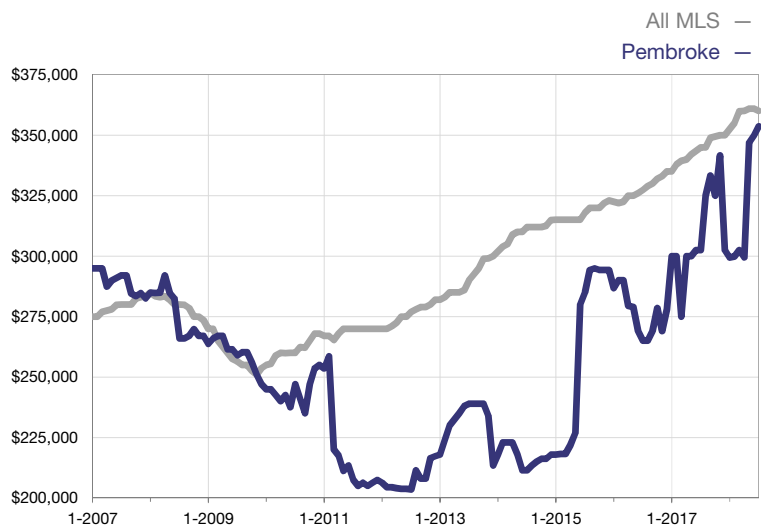
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



Local Market Update – July 2018

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Plymouth

Single-Family Properties

Key Metrics	July			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	85	106	+ 24.7%	555	581	+ 4.7%
Closed Sales	96	96	0.0%	497	507	+ 2.0%
Median Sales Price*	\$362,000	\$385,000	+ 6.4%	\$345,000	\$375,500	+ 8.8%
Inventory of Homes for Sale	321	240	- 25.2%	--	--	--
Months Supply of Inventory	4.3	3.2	- 25.6%	--	--	--
Cumulative Days on Market Until Sale	63	48	- 23.8%	84	77	- 8.3%
Percent of Original List Price Received*	97.1%	98.5%	+ 1.4%	97.2%	97.5%	+ 0.3%
New Listings	122	96	- 21.3%	796	750	- 5.8%

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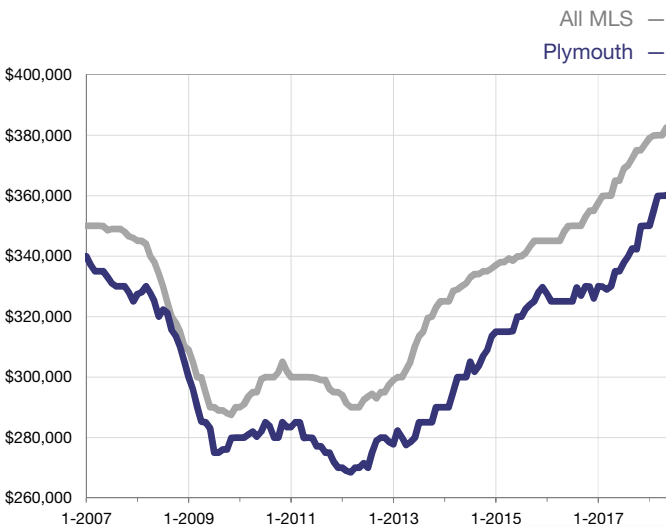
Condominium Properties

Key Metrics	July			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	24	25	+ 4.2%	180	254	+ 41.1%
Closed Sales	29	29	0.0%	156	184	+ 17.9%
Median Sales Price*	\$299,900	\$332,000	+ 10.7%	\$292,500	\$388,500	+ 32.8%
Inventory of Homes for Sale	123	83	- 32.5%	--	--	--
Months Supply of Inventory	5.4	3.1	- 42.6%	--	--	--
Cumulative Days on Market Until Sale	115	78	- 32.2%	104	90	- 13.5%
Percent of Original List Price Received*	97.9%	100.9%	+ 3.1%	97.1%	99.7%	+ 2.7%
New Listings	35	39	+ 11.4%	266	294	+ 10.5%

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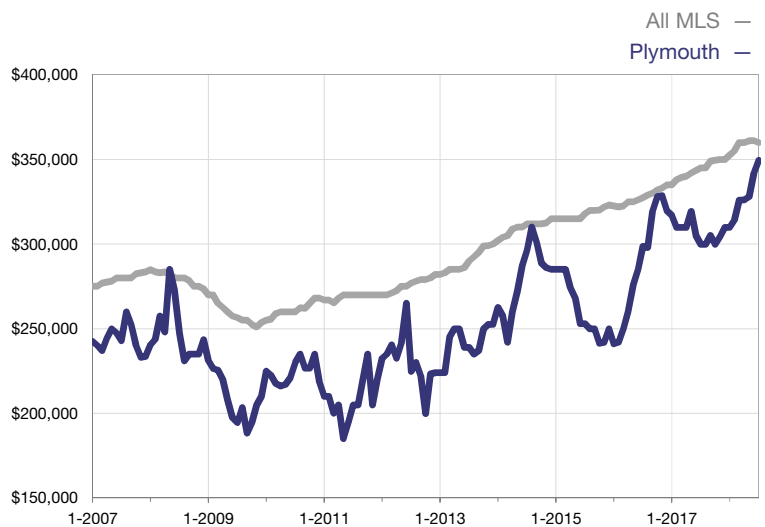
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



Local Market Update – July 2018

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Plympton

Single-Family Properties

Key Metrics	July			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	3	5	+ 66.7%	20	17	- 15.0%
Closed Sales	3	1	- 66.7%	20	11	- 45.0%
Median Sales Price*	\$362,000	\$525,000	+ 45.0%	\$412,500	\$490,000	+ 18.8%
Inventory of Homes for Sale	4	13	+ 225.0%	--	--	--
Months Supply of Inventory	1.1	4.9	+ 345.5%	--	--	--
Cumulative Days on Market Until Sale	24	59	+ 145.8%	108	72	- 33.3%
Percent of Original List Price Received*	98.8%	95.6%	- 3.2%	96.8%	97.7%	+ 0.9%
New Listings	2	7	+ 250.0%	18	32	+ 77.8%

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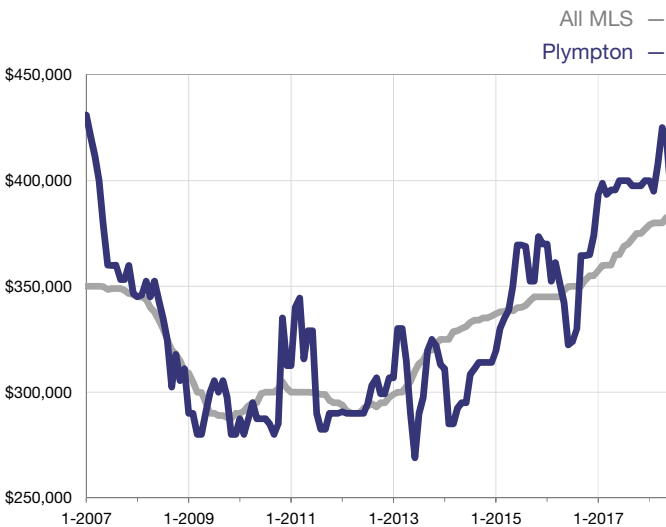
Condominium Properties

Key Metrics	July			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	0	0	--	0	0	--
Closed Sales	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--
Cumulative Days on Market Until Sale	0	0	--	0	0	--
Percent of Original List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
New Listings	0	0	--	0	0	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

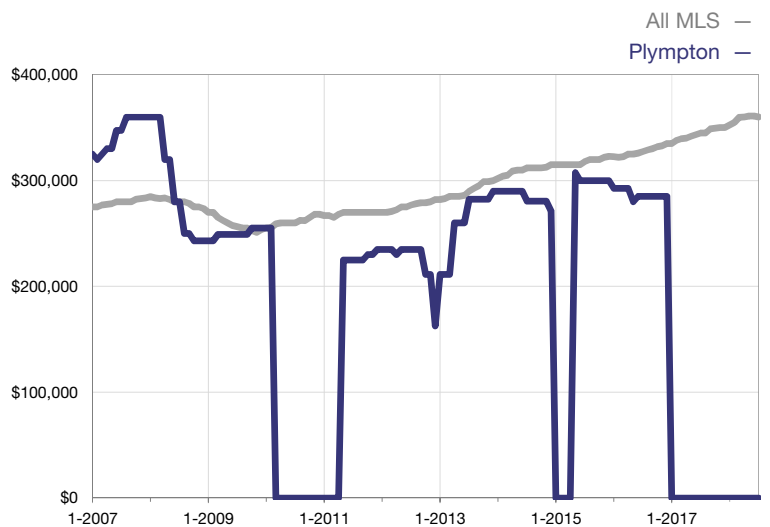
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



Local Market Update – July 2018

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Quincy

Single-Family Properties

Key Metrics	July			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	52	66	+ 26.9%	309	331	+ 7.1%
Closed Sales	54	54	0.0%	269	259	- 3.7%
Median Sales Price*	\$429,500	\$524,500	+ 22.1%	\$444,000	\$500,000	+ 12.6%
Inventory of Homes for Sale	68	66	- 2.9%	--	--	--
Months Supply of Inventory	1.7	1.7	0.0%	--	--	--
Cumulative Days on Market Until Sale	32	29	- 9.4%	54	40	- 25.9%
Percent of Original List Price Received*	100.3%	101.1%	+ 0.8%	98.7%	100.2%	+ 1.5%
New Listings	60	58	- 3.3%	369	407	+ 10.3%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

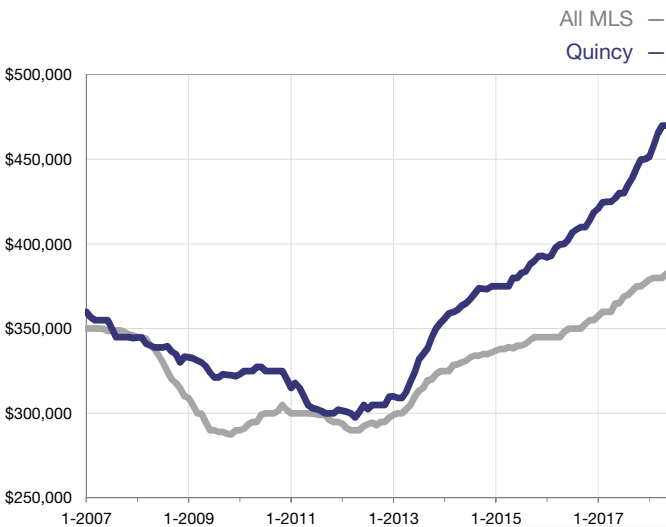
Condominium Properties

Key Metrics	July			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	44	46	+ 4.5%	314	258	- 17.8%
Closed Sales	52	42	- 19.2%	300	219	- 27.0%
Median Sales Price*	\$355,000	\$341,500	- 3.8%	\$329,500	\$340,000	+ 3.2%
Inventory of Homes for Sale	68	45	- 33.8%	--	--	--
Months Supply of Inventory	1.7	1.3	- 23.5%	--	--	--
Cumulative Days on Market Until Sale	31	27	- 12.9%	39	38	- 2.6%
Percent of Original List Price Received*	101.6%	101.2%	- 0.4%	100.0%	100.3%	+ 0.3%
New Listings	50	48	- 4.0%	370	293	- 20.8%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

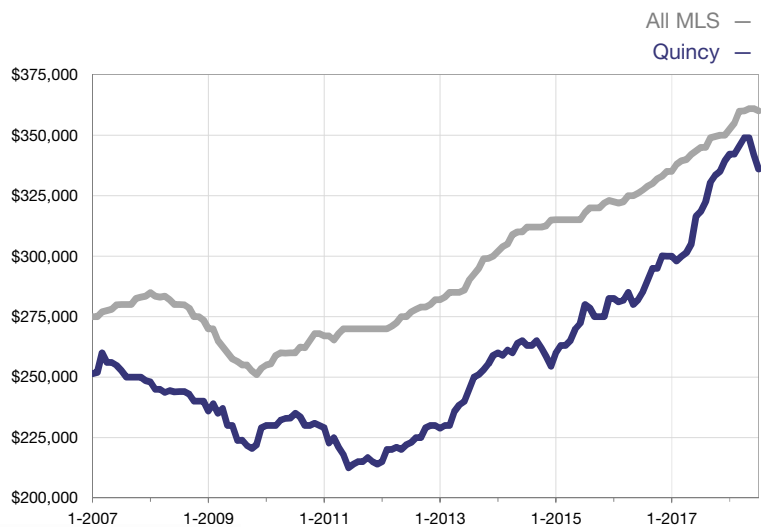
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



Local Market Update – July 2018

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Rockland

Single-Family Properties

Key Metrics	July			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	20	19	- 5.0%	103	118	+ 14.6%
Closed Sales	19	14	- 26.3%	88	105	+ 19.3%
Median Sales Price*	\$315,000	\$316,000	+ 0.3%	\$290,000	\$341,500	+ 17.8%
Inventory of Homes for Sale	17	23	+ 35.3%	--	--	--
Months Supply of Inventory	1.4	1.4	0.0%	--	--	--
Cumulative Days on Market Until Sale	21	21	0.0%	33	37	+ 12.1%
Percent of Original List Price Received*	103.2%	103.3%	+ 0.1%	100.6%	101.4%	+ 0.8%
New Listings	21	28	+ 33.3%	117	133	+ 13.7%

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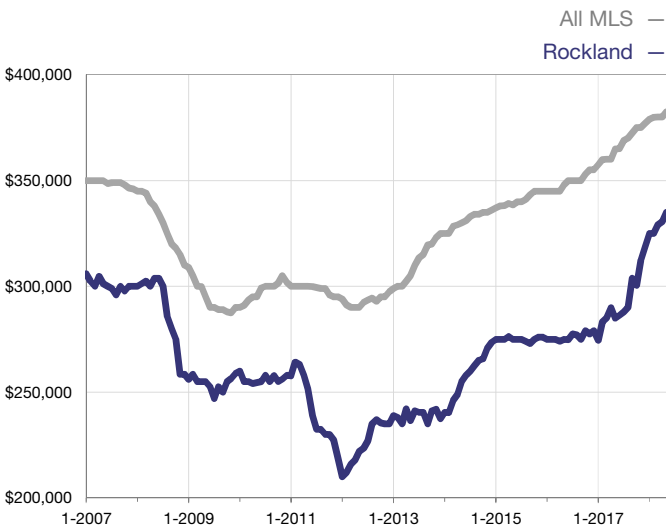
Condominium Properties

Key Metrics	July			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	7	6	- 14.3%	42	32	- 23.8%
Closed Sales	8	7	- 12.5%	37	30	- 18.9%
Median Sales Price*	\$313,000	\$293,000	- 6.4%	\$275,000	\$270,000	- 1.8%
Inventory of Homes for Sale	11	5	- 54.5%	--	--	--
Months Supply of Inventory	2.4	0.9	- 62.5%	--	--	--
Cumulative Days on Market Until Sale	27	33	+ 22.2%	45	33	- 26.7%
Percent of Original List Price Received*	101.5%	99.2%	- 2.3%	99.6%	99.4%	- 0.2%
New Listings	9	7	- 22.2%	47	44	- 6.4%

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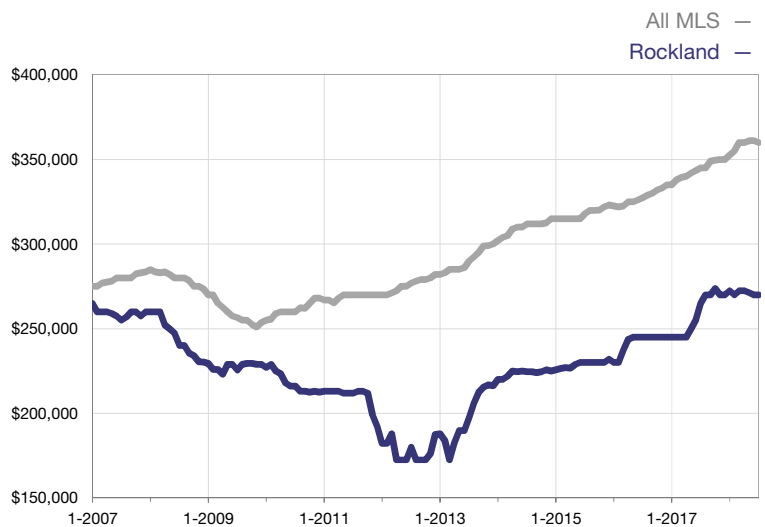
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



Local Market Update – July 2018

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Scituate

Single-Family Properties

Key Metrics	July			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	28	32	+ 14.3%	196	186	- 5.1%
Closed Sales	32	24	- 25.0%	180	164	- 8.9%
Median Sales Price*	\$599,500	\$670,000	+ 11.8%	\$562,000	\$599,500	+ 6.7%
Inventory of Homes for Sale	120	74	- 38.3%	--	--	--
Months Supply of Inventory	4.7	3.0	- 36.2%	--	--	--
Cumulative Days on Market Until Sale	54	56	+ 3.7%	99	69	- 30.3%
Percent of Original List Price Received*	99.8%	97.2%	- 2.6%	96.3%	96.0%	- 0.3%
New Listings	37	36	- 2.7%	299	259	- 13.4%

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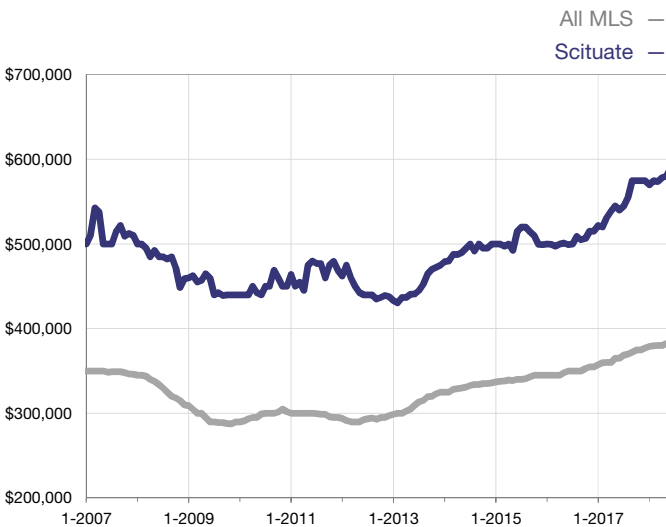
Condominium Properties

Key Metrics	July			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	4	1	- 75.0%	26	25	- 3.8%
Closed Sales	2	6	+ 200.0%	23	21	- 8.7%
Median Sales Price*	\$412,250	\$624,900	+ 51.6%	\$559,000	\$550,000	- 1.6%
Inventory of Homes for Sale	17	4	- 76.5%	--	--	--
Months Supply of Inventory	5.1	0.9	- 82.4%	--	--	--
Cumulative Days on Market Until Sale	53	53	0.0%	112	75	- 33.0%
Percent of Original List Price Received*	98.2%	99.2%	+ 1.0%	97.1%	97.7%	+ 0.6%
New Listings	3	1	- 66.7%	40	30	- 25.0%

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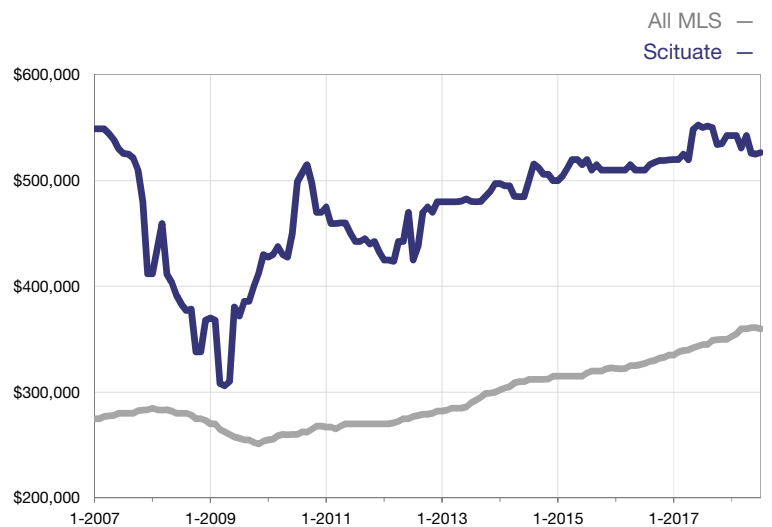
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



Local Market Update – July 2018

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Weymouth

Single-Family Properties

Key Metrics	July			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	73	63	- 13.7%	406	379	- 6.7%
Closed Sales	74	62	- 16.2%	327	319	- 2.4%
Median Sales Price*	\$377,500	\$433,050	+ 14.7%	\$390,000	\$410,000	+ 5.1%
Inventory of Homes for Sale	99	73	- 26.3%	--	--	--
Months Supply of Inventory	1.9	1.4	- 26.3%	--	--	--
Cumulative Days on Market Until Sale	35	28	- 20.0%	44	34	- 22.7%
Percent of Original List Price Received*	100.7%	100.7%	0.0%	99.7%	100.7%	+ 1.0%
New Listings	77	64	- 16.9%	492	445	- 9.6%

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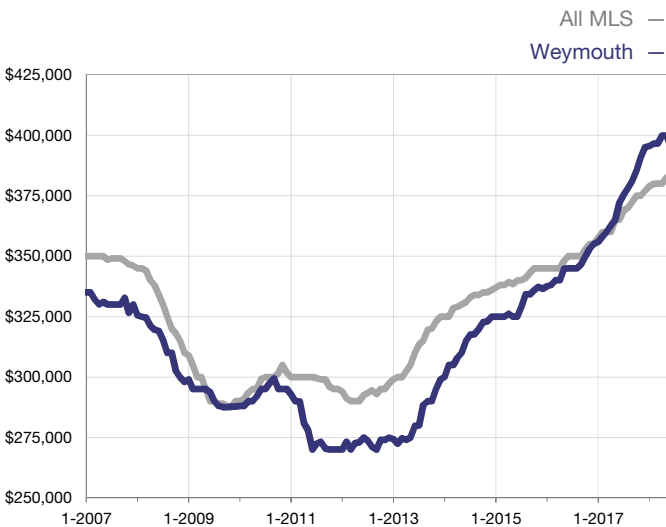
Condominium Properties

Key Metrics	July			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	19	36	+ 89.5%	140	212	+ 51.4%
Closed Sales	20	27	+ 35.0%	132	194	+ 47.0%
Median Sales Price*	\$237,500	\$285,000	+ 20.0%	\$235,000	\$309,500	+ 31.7%
Inventory of Homes for Sale	75	23	- 69.3%	--	--	--
Months Supply of Inventory	3.5	0.9	- 74.3%	--	--	--
Cumulative Days on Market Until Sale	58	43	- 25.9%	55	35	- 36.4%
Percent of Original List Price Received*	100.1%	102.8%	+ 2.7%	99.8%	100.9%	+ 1.1%
New Listings	22	28	+ 27.3%	199	231	+ 16.1%

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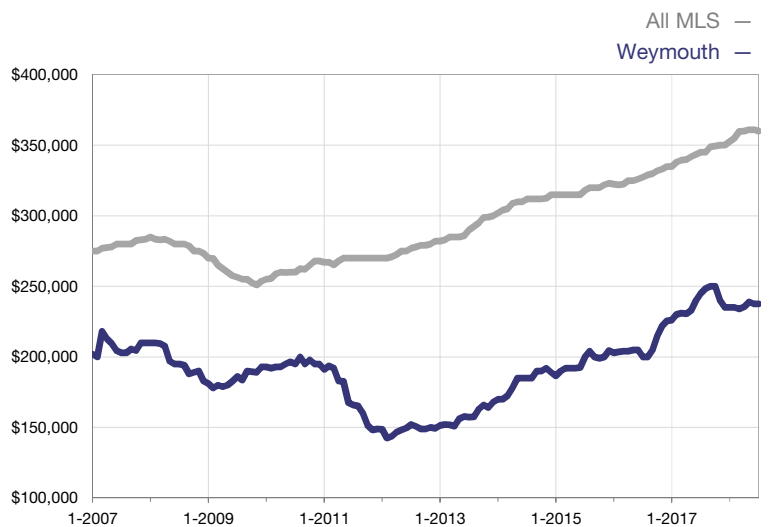
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



Local Market Update – July 2018

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Whitman

Single-Family Properties

Key Metrics	July			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	14	15	+ 7.1%	114	98	- 14.0%
Closed Sales	20	15	- 25.0%	94	89	- 5.3%
Median Sales Price*	\$316,000	\$339,000	+ 7.3%	\$326,950	\$326,000	- 0.3%
Inventory of Homes for Sale	22	22	0.0%	--	--	--
Months Supply of Inventory	1.7	1.7	0.0%	--	--	--
Cumulative Days on Market Until Sale	39	26	- 33.3%	36	41	+ 13.9%
Percent of Original List Price Received*	96.7%	100.3%	+ 3.7%	99.5%	98.8%	- 0.7%
New Listings	18	17	- 5.6%	137	110	- 19.7%

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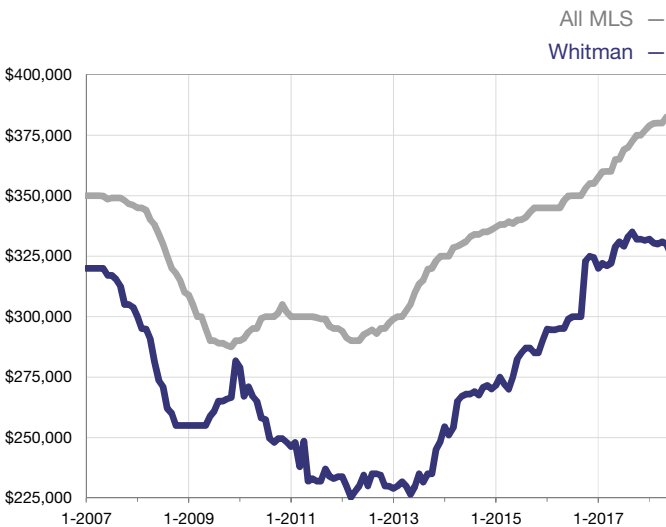
Condominium Properties

Key Metrics	July			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	1	9	+ 800.0%	24	44	+ 83.3%
Closed Sales	6	4	- 33.3%	17	33	+ 94.1%
Median Sales Price*	\$292,450	\$289,900	- 0.9%	\$269,900	\$279,900	+ 3.7%
Inventory of Homes for Sale	8	4	- 50.0%	--	--	--
Months Supply of Inventory	3.4	0.9	- 73.5%	--	--	--
Cumulative Days on Market Until Sale	96	24	- 75.0%	72	47	- 34.7%
Percent of Original List Price Received*	99.9%	100.7%	+ 0.8%	97.8%	100.8%	+ 3.1%
New Listings	1	5	+ 400.0%	24	42	+ 75.0%

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Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation

