

# Local Market Update – September 2018

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

## Abington

### Single-Family Properties

Key Metrics	September			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	13	15	+ 15.4%	140	136	- 2.9%
Closed Sales	21	7	- 66.7%	117	132	+ 12.8%
Median Sales Price*	\$360,000	\$355,000	- 1.4%	\$351,500	\$399,950	+ 13.8%
Inventory of Homes for Sale	37	26	- 29.7%	--	--	--
Months Supply of Inventory	2.9	1.8	- 37.9%	--	--	--
Cumulative Days on Market Until Sale	45	56	+ 24.4%	42	38	- 9.5%
Percent of Original List Price Received*	98.5%	101.5%	+ 3.0%	98.5%	100.0%	+ 1.5%
New Listings	20	21	+ 5.0%	179	165	- 7.8%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

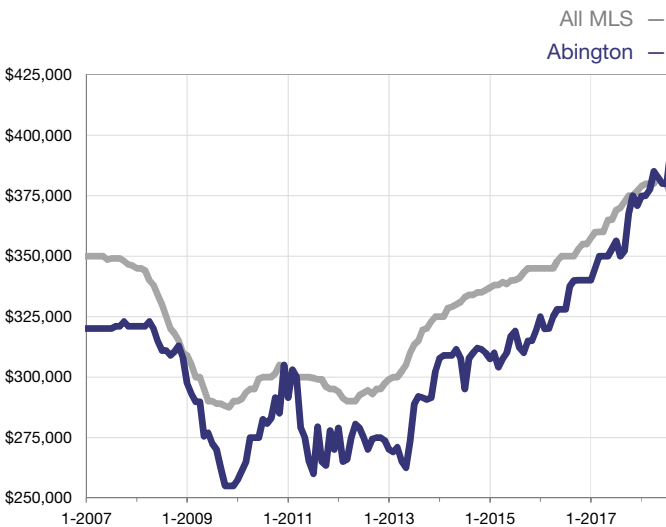
### Condominium Properties

Key Metrics	September			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	2	7	+ 250.0%	62	49	- 21.0%
Closed Sales	2	7	+ 250.0%	67	49	- 26.9%
Median Sales Price*	\$247,450	\$295,000	+ 19.2%	\$300,000	\$300,000	0.0%
Inventory of Homes for Sale	1	8	+ 700.0%	--	--	--
Months Supply of Inventory	0.1	1.8	+ 1,700.0%	--	--	--
Cumulative Days on Market Until Sale	65	23	- 64.6%	27	22	- 18.5%
Percent of Original List Price Received*	98.6%	98.6%	0.0%	99.7%	99.7%	0.0%
New Listings	1	7	+ 600.0%	61	57	- 6.6%

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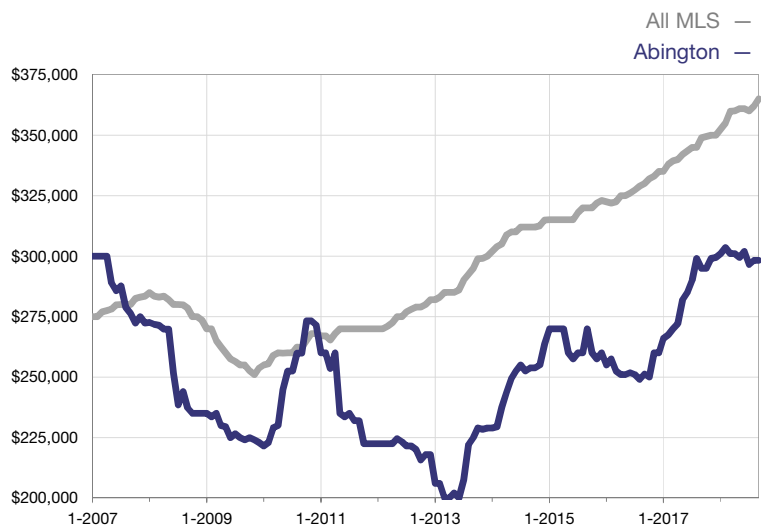
### Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



### Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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## Braintree

### Single-Family Properties

Key Metrics	September			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	28	<b>29</b>	+ 3.6%	235	<b>242</b>	+ 3.0%
Closed Sales	36	<b>31</b>	- 13.9%	226	<b>227</b>	+ 0.4%
Median Sales Price*	\$497,500	<b>\$465,000</b>	- 6.5%	\$470,000	<b>\$500,000</b>	+ 6.4%
Inventory of Homes for Sale	54	<b>43</b>	- 20.4%	--	--	--
Months Supply of Inventory	2.1	<b>1.7</b>	- 19.0%	--	--	--
Cumulative Days on Market Until Sale	34	<b>29</b>	- 14.7%	35	<b>37</b>	+ 5.7%
Percent of Original List Price Received*	97.7%	<b>99.3%</b>	+ 1.6%	98.2%	<b>99.3%</b>	+ 1.1%
New Listings	42	<b>38</b>	- 9.5%	314	<b>314</b>	0.0%

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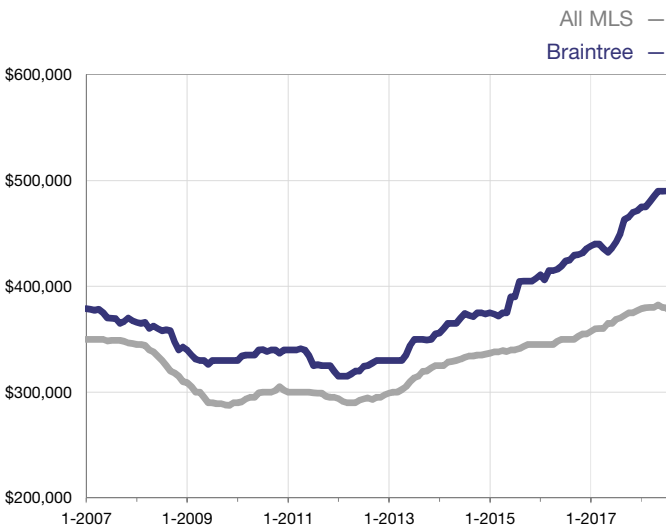
### Condominium Properties

Key Metrics	September			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	7	<b>9</b>	+ 28.6%	102	<b>105</b>	+ 2.9%
Closed Sales	17	<b>12</b>	- 29.4%	102	<b>99</b>	- 2.9%
Median Sales Price*	\$324,000	<b>\$349,000</b>	+ 7.7%	\$321,625	<b>\$365,000</b>	+ 13.5%
Inventory of Homes for Sale	9	<b>21</b>	+ 133.3%	--	--	--
Months Supply of Inventory	0.8	<b>2.0</b>	+ 150.0%	--	--	--
Cumulative Days on Market Until Sale	34	<b>32</b>	- 5.9%	37	<b>31</b>	- 16.2%
Percent of Original List Price Received*	99.3%	<b>99.0%</b>	- 0.3%	98.4%	<b>99.3%</b>	+ 0.9%
New Listings	11	<b>8</b>	- 27.3%	113	<b>136</b>	+ 20.4%

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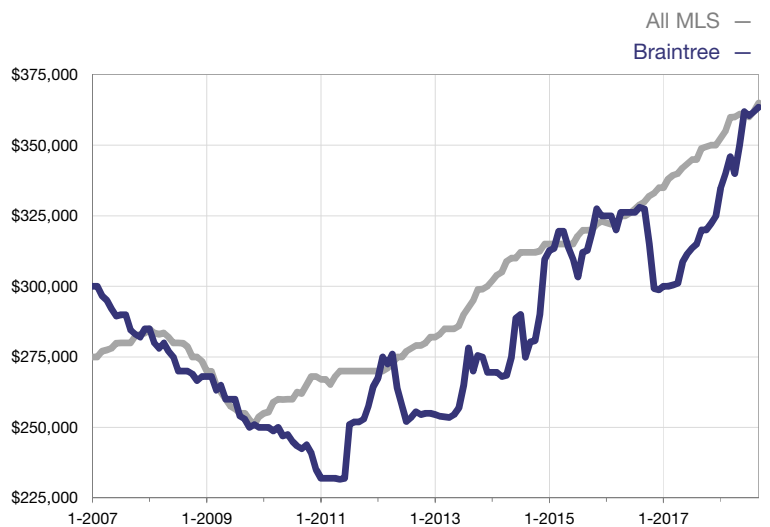
### Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



### Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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## Bridgewater

### Single-Family Properties

Key Metrics	September			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	20	17	- 15.0%	201	174	- 13.4%
Closed Sales	28	16	- 42.9%	191	171	- 10.5%
Median Sales Price*	\$402,450	<b>\$442,500</b>	+ 10.0%	\$376,000	<b>\$400,000</b>	+ 6.4%
Inventory of Homes for Sale	48	44	- 8.3%	--	--	--
Months Supply of Inventory	2.4	2.4	0.0%	--	--	--
Cumulative Days on Market Until Sale	32	38	+ 18.8%	52	50	- 3.8%
Percent of Original List Price Received*	98.8%	<b>99.2%</b>	+ 0.4%	98.3%	<b>98.5%</b>	+ 0.2%
New Listings	24	18	- 25.0%	246	214	- 13.0%

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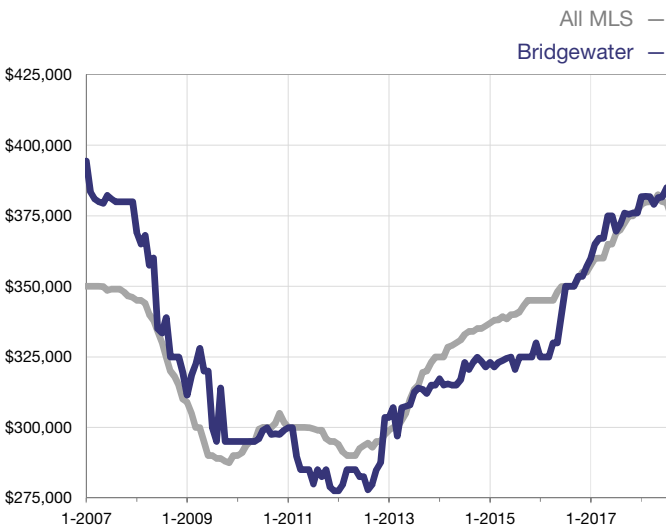
### Condominium Properties

Key Metrics	September			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	7	7	0.0%	51	50	- 2.0%
Closed Sales	5	4	- 20.0%	49	46	- 6.1%
Median Sales Price*	\$212,434	<b>\$247,950</b>	+ 16.7%	\$212,000	<b>\$177,700</b>	- 16.2%
Inventory of Homes for Sale	4	9	+ 125.0%	--	--	--
Months Supply of Inventory	0.8	1.7	+ 112.5%	--	--	--
Cumulative Days on Market Until Sale	19	44	+ 131.6%	44	30	- 31.8%
Percent of Original List Price Received*	106.6%	<b>98.1%</b>	- 8.0%	99.1%	<b>98.9%</b>	- 0.2%
New Listings	3	9	+ 200.0%	56	60	+ 7.1%

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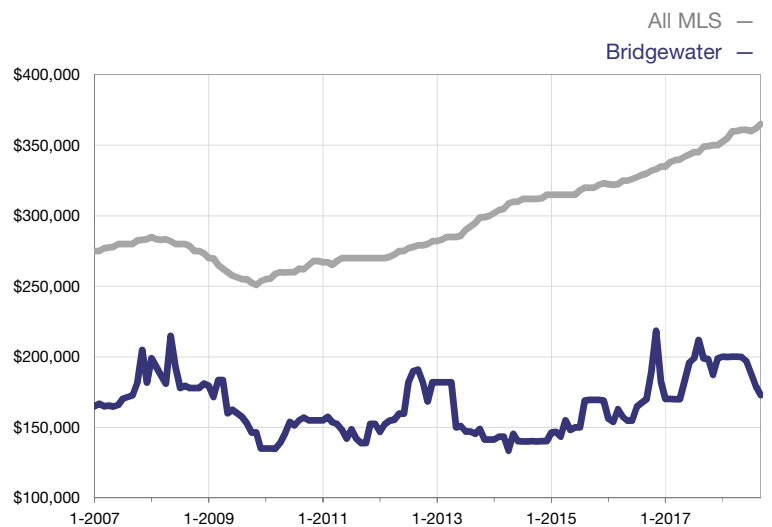
### Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



### Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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## Carver

### Single-Family Properties

Key Metrics	September			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	13	12	- 7.7%	112	103	- 8.0%
Closed Sales	14	6	- 57.1%	106	97	- 8.5%
Median Sales Price*	\$330,500	<b>\$369,950</b>	+ 11.9%	\$313,750	<b>\$345,000</b>	+ 10.0%
Inventory of Homes for Sale	35	27	- 22.9%	--	--	--
Months Supply of Inventory	3.0	2.4	- 20.0%	--	--	--
Cumulative Days on Market Until Sale	54	99	+ 83.3%	67	55	- 17.9%
Percent of Original List Price Received*	96.1%	93.6%	- 2.6%	97.5%	98.7%	+ 1.2%
New Listings	16	16	0.0%	140	129	- 7.9%

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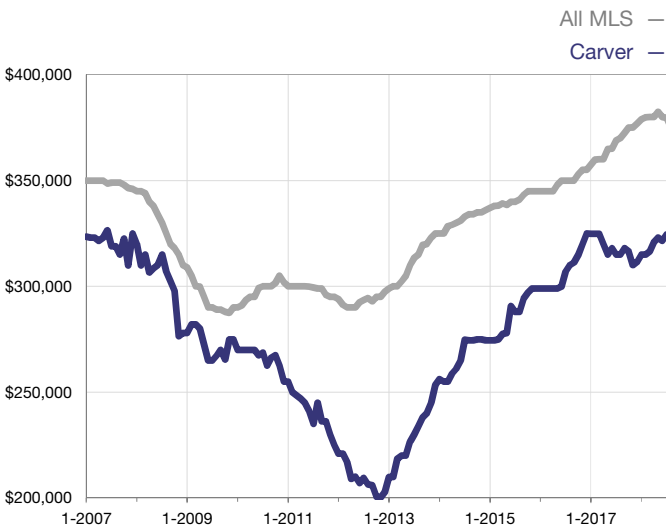
### Condominium Properties

Key Metrics	September			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	1	2	+ 100.0%	20	9	- 55.0%
Closed Sales	2	0	- 100.0%	24	9	- 62.5%
Median Sales Price*	\$289,538	<b>\$0</b>	- 100.0%	\$290,000	<b>\$391,310</b>	+ 34.9%
Inventory of Homes for Sale	4	3	- 25.0%	--	--	--
Months Supply of Inventory	1.3	2.3	+ 76.9%	--	--	--
Cumulative Days on Market Until Sale	58	0	- 100.0%	47	51	+ 8.5%
Percent of Original List Price Received*	104.7%	0.0%	- 100.0%	99.8%	100.0%	+ 0.2%
New Listings	0	1	--	23	11	- 52.2%

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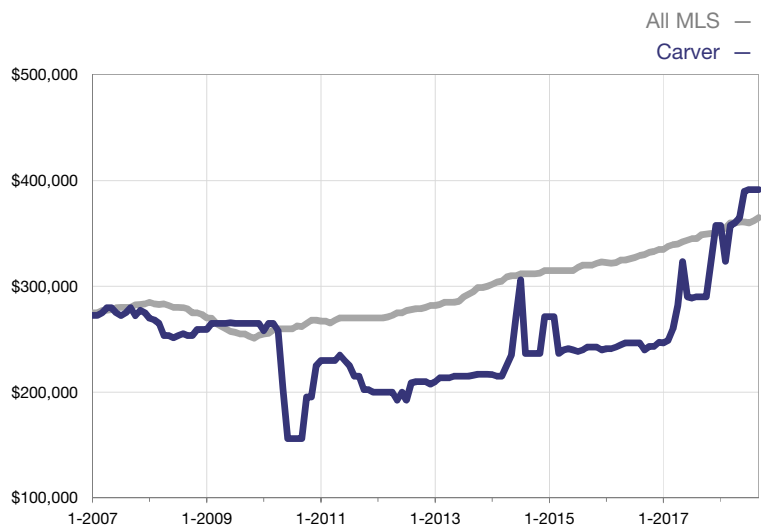
### Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



### Median Sales Price – Condominium Properties

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# Local Market Update – September 2018

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## Cohasset

### Single-Family Properties

Key Metrics	September			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	8	9	+ 12.5%	103	108	+ 4.9%
Closed Sales	8	6	- 25.0%	122	100	- 18.0%
Median Sales Price*	\$946,519	<b>\$696,875</b>	- 26.4%	\$927,500	<b>\$1,003,500</b>	+ 8.2%
Inventory of Homes for Sale	80	69	- 13.8%	--	--	--
Months Supply of Inventory	6.4	6.7	+ 4.7%	--	--	--
Cumulative Days on Market Until Sale	138	66	- 52.2%	117	94	- 19.7%
Percent of Original List Price Received*	88.0%	95.0%	+ 8.0%	94.7%	93.6%	- 1.2%
New Listings	20	18	- 10.0%	163	180	+ 10.4%

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### Condominium Properties

Key Metrics	September			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	3	2	- 33.3%	15	15	0.0%
Closed Sales	4	1	- 75.0%	16	15	- 6.3%
Median Sales Price*	\$881,250	<b>\$1,035,000</b>	+ 17.4%	\$761,250	<b>\$695,000</b>	- 8.7%
Inventory of Homes for Sale	11	7	- 36.4%	--	--	--
Months Supply of Inventory	4.5	3.7	- 17.8%	--	--	--
Cumulative Days on Market Until Sale	145	154	+ 6.2%	109	155	+ 42.2%
Percent of Original List Price Received*	99.6%	87.4%	- 12.2%	98.3%	96.2%	- 2.1%
New Listings	0	1	--	23	19	- 17.4%

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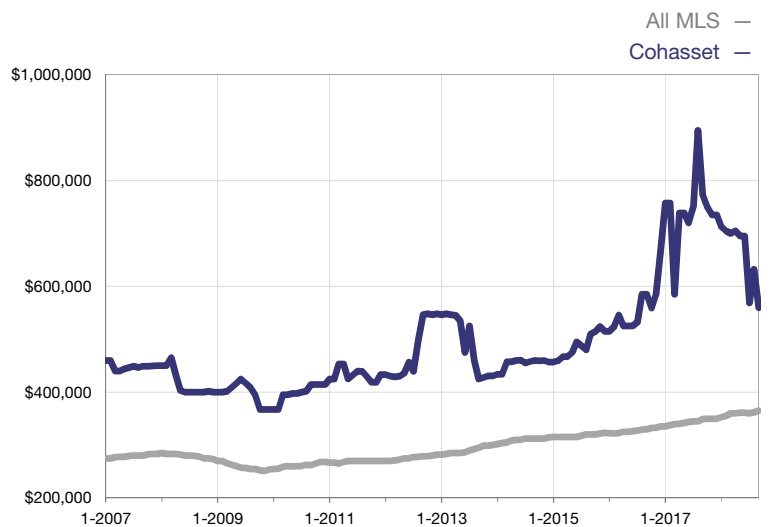
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## Duxbury

### Single-Family Properties

Key Metrics	September			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	21	27	+ 28.6%	179	181	+ 1.1%
Closed Sales	12	10	- 16.7%	163	153	- 6.1%
Median Sales Price*	\$785,000	<b>\$769,000</b>	- 2.0%	\$675,000	<b>\$689,050</b>	+ 2.1%
Inventory of Homes for Sale	73	71	- 2.7%	--	--	--
Months Supply of Inventory	4.2	4.2	0.0%	--	--	--
Cumulative Days on Market Until Sale	111	64	- 42.3%	83	70	- 15.7%
Percent of Original List Price Received*	93.5%	<b>94.2%</b>	+ 0.7%	96.7%	<b>96.7%</b>	0.0%
New Listings	30	29	- 3.3%	256	262	+ 2.3%

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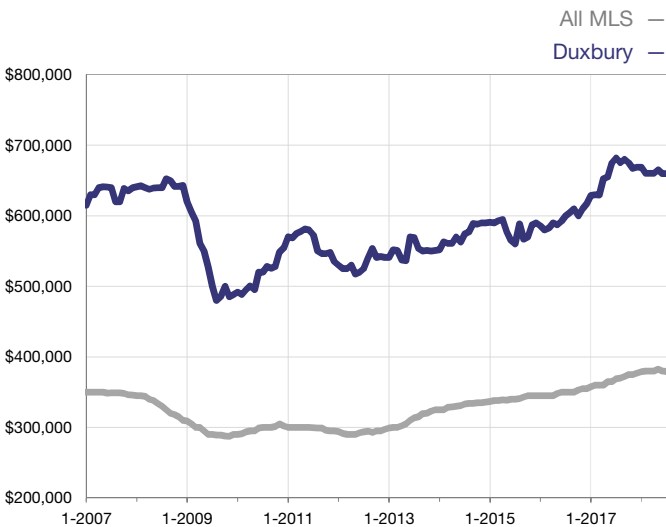
### Condominium Properties

Key Metrics	September			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	1	4	+ 300.0%	19	23	+ 21.1%
Closed Sales	3	2	- 33.3%	16	22	+ 37.5%
Median Sales Price*	\$370,000	<b>\$355,450</b>	- 3.9%	\$402,500	<b>\$437,750</b>	+ 8.8%
Inventory of Homes for Sale	10	11	+ 10.0%	--	--	--
Months Supply of Inventory	3.9	3.8	- 2.6%	--	--	--
Cumulative Days on Market Until Sale	44	50	+ 13.6%	79	67	- 15.2%
Percent of Original List Price Received*	96.9%	<b>98.7%</b>	+ 1.9%	93.9%	<b>97.0%</b>	+ 3.3%
New Listings	8	2	- 75.0%	28	39	+ 39.3%

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Rolling 12-Month Calculation



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## East Bridgewater

### Single-Family Properties

Key Metrics	September			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	18	13	- 27.8%	119	122	+ 2.5%
Closed Sales	14	16	+ 14.3%	108	109	+ 0.9%
Median Sales Price*	\$368,000	<b>\$405,950</b>	+ 10.3%	\$350,000	<b>\$377,000</b>	+ 7.7%
Inventory of Homes for Sale	43	35	- 18.6%	--	--	--
Months Supply of Inventory	3.6	2.6	- 27.8%	--	--	--
Cumulative Days on Market Until Sale	61	38	- 37.7%	50	53	+ 6.0%
Percent of Original List Price Received*	99.2%	97.9%	- 1.3%	98.2%	98.5%	+ 0.3%
New Listings	21	19	- 9.5%	157	157	0.0%

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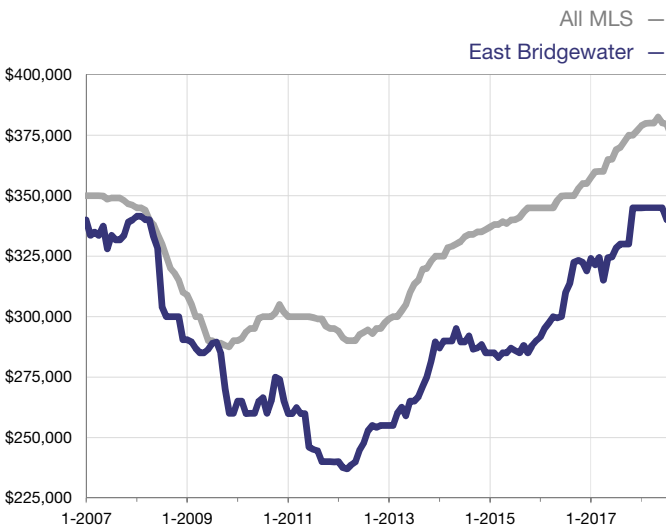
### Condominium Properties

Key Metrics	September			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	4	2	- 50.0%	23	26	+ 13.0%
Closed Sales	1	7	+ 600.0%	19	26	+ 36.8%
Median Sales Price*	\$239,900	<b>\$239,000</b>	- 0.4%	\$220,000	<b>\$220,000</b>	0.0%
Inventory of Homes for Sale	6	7	+ 16.7%	--	--	--
Months Supply of Inventory	1.9	2.3	+ 21.1%	--	--	--
Cumulative Days on Market Until Sale	10	47	+ 370.0%	35	55	+ 57.1%
Percent of Original List Price Received*	100.0%	96.2%	- 3.8%	98.8%	99.4%	+ 0.6%
New Listings	5	4	- 20.0%	27	33	+ 22.2%

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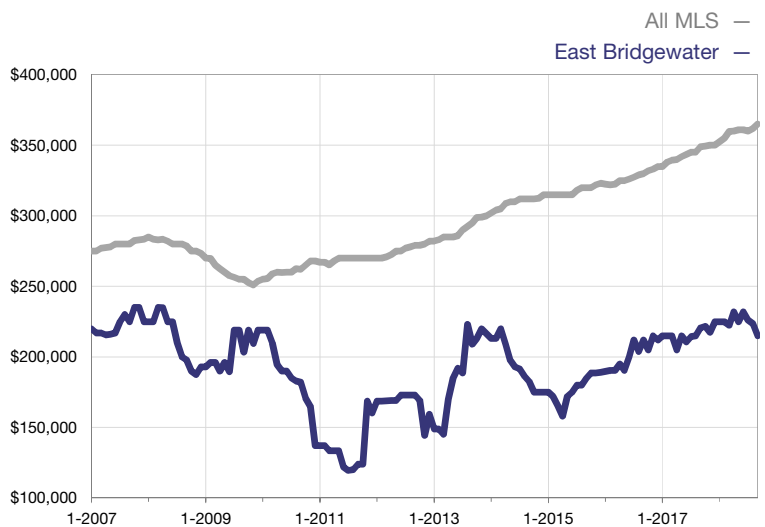
### Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



### Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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## Halifax

### Single-Family Properties

Key Metrics	September			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	9	8	- 11.1%	69	80	+ 15.9%
Closed Sales	13	8	- 38.5%	65	66	+ 1.5%
Median Sales Price*	\$320,000	<b>\$255,950</b>	- 20.0%	\$329,900	<b>\$349,950</b>	+ 6.1%
Inventory of Homes for Sale	17	25	+ 47.1%	--	--	--
Months Supply of Inventory	2.4	3.4	+ 41.7%	--	--	--
Cumulative Days on Market Until Sale	28	50	+ 78.6%	48	40	- 16.7%
Percent of Original List Price Received*	99.6%	<b>102.5%</b>	+ 2.9%	97.3%	<b>98.0%</b>	+ 0.7%
New Listings	10	18	+ 80.0%	82	105	+ 28.0%

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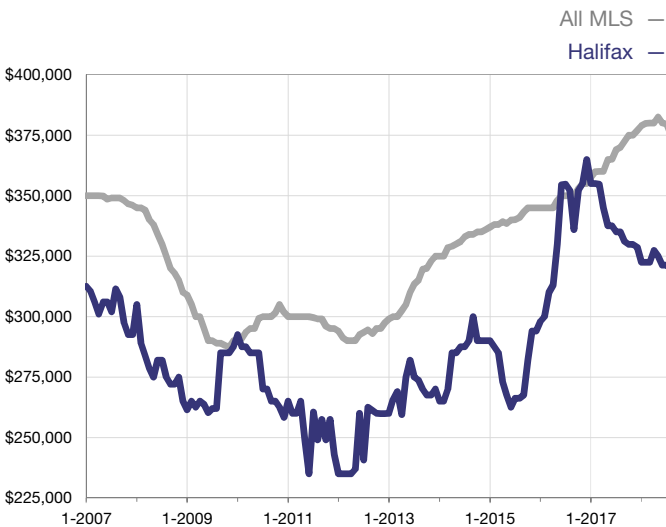
### Condominium Properties

Key Metrics	September			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	1	3	+ 200.0%	20	18	- 10.0%
Closed Sales	1	2	+ 100.0%	18	17	- 5.6%
Median Sales Price*	\$179,400	<b>\$214,000</b>	+ 19.3%	\$206,500	<b>\$225,000</b>	+ 9.0%
Inventory of Homes for Sale	4	4	0.0%	--	--	--
Months Supply of Inventory	1.4	1.8	+ 28.6%	--	--	--
Cumulative Days on Market Until Sale	7	30	+ 328.6%	54	25	- 53.7%
Percent of Original List Price Received*	99.7%	<b>104.9%</b>	+ 5.2%	99.8%	<b>99.9%</b>	+ 0.1%
New Listings	4	4	0.0%	21	27	+ 28.6%

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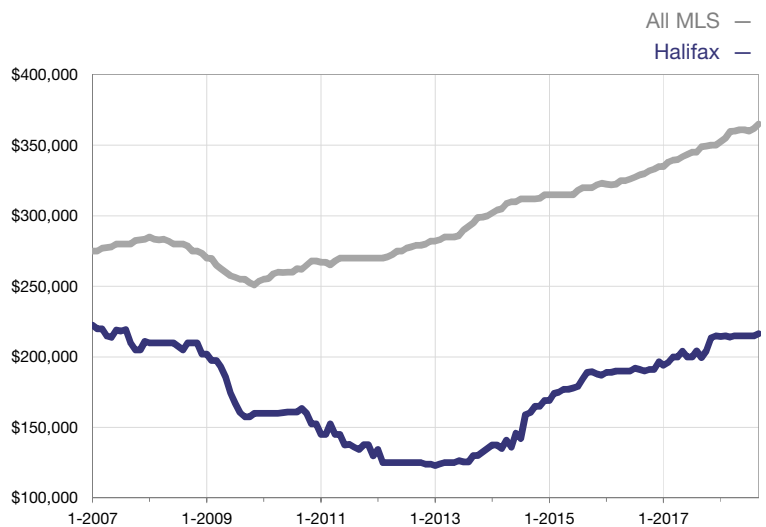
### Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



### Median Sales Price – Condominium Properties

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## Hanover

### Single-Family Properties

Key Metrics	September			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	12	10	- 16.7%	164	119	- 27.4%
Closed Sales	20	13	- 35.0%	151	119	- 21.2%
Median Sales Price*	\$482,500	<b>\$480,000</b>	- 0.5%	\$490,000	<b>\$560,000</b>	+ 14.3%
Inventory of Homes for Sale	56	40	- 28.6%	--	--	--
Months Supply of Inventory	3.4	2.8	- 17.6%	--	--	--
Cumulative Days on Market Until Sale	67	46	- 31.3%	69	58	- 15.9%
Percent of Original List Price Received*	96.9%	98.0%	+ 1.1%	96.7%	97.7%	+ 1.0%
New Listings	24	18	- 25.0%	210	168	- 20.0%

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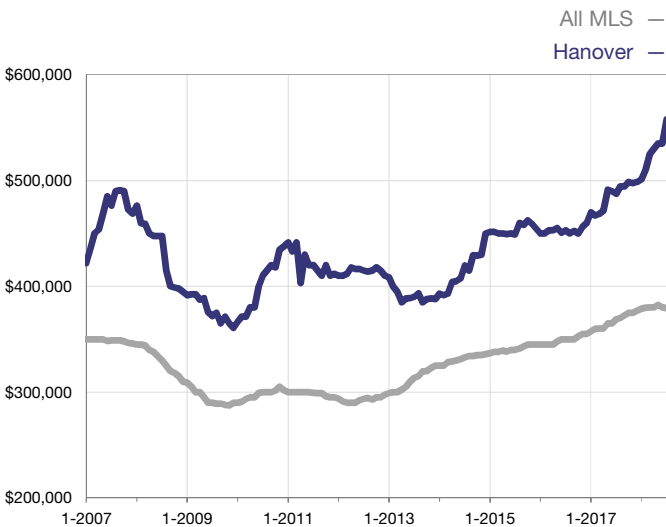
### Condominium Properties

Key Metrics	September			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	6	1	- 83.3%	28	20	- 28.6%
Closed Sales	6	0	- 100.0%	20	15	- 25.0%
Median Sales Price*	\$548,700	<b>\$0</b>	- 100.0%	\$449,116	<b>\$602,934</b>	+ 34.2%
Inventory of Homes for Sale	7	7	0.0%	--	--	--
Months Supply of Inventory	3.1	2.4	- 22.6%	--	--	--
Cumulative Days on Market Until Sale	106	0	- 100.0%	101	109	+ 7.9%
Percent of Original List Price Received*	100.0%	0.0%	- 100.0%	98.9%	101.1%	+ 2.2%
New Listings	5	2	- 60.0%	40	37	- 7.5%

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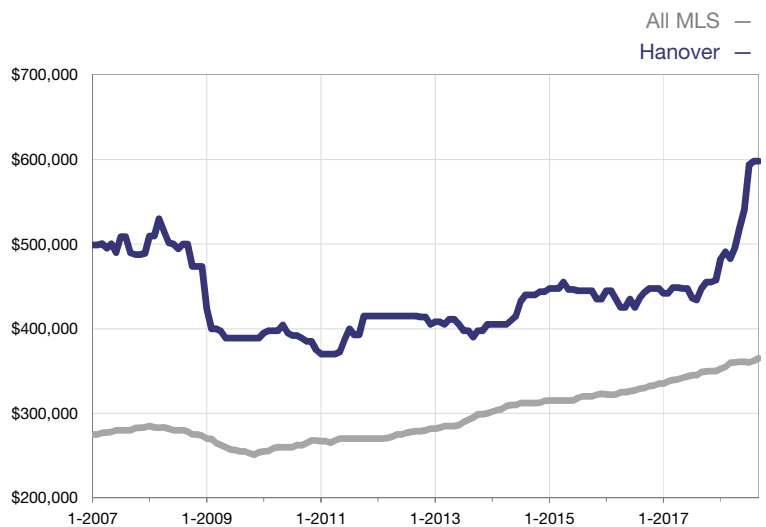
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Rolling 12-Month Calculation



### Median Sales Price – Condominium Properties

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## Hanson

### Single-Family Properties

Key Metrics	September			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	7	11	+ 57.1%	98	95	- 3.1%
Closed Sales	9	11	+ 22.2%	90	84	- 6.7%
Median Sales Price*	\$421,500	<b>\$373,000</b>	- 11.5%	\$342,500	<b>\$364,000</b>	+ 6.3%
Inventory of Homes for Sale	29	22	- 24.1%	--	--	--
Months Supply of Inventory	3.0	2.2	- 26.7%	--	--	--
Cumulative Days on Market Until Sale	38	46	+ 21.1%	48	50	+ 4.2%
Percent of Original List Price Received*	96.0%	97.1%	+ 1.1%	98.8%	98.3%	- 0.5%
New Listings	17	15	- 11.8%	121	112	- 7.4%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

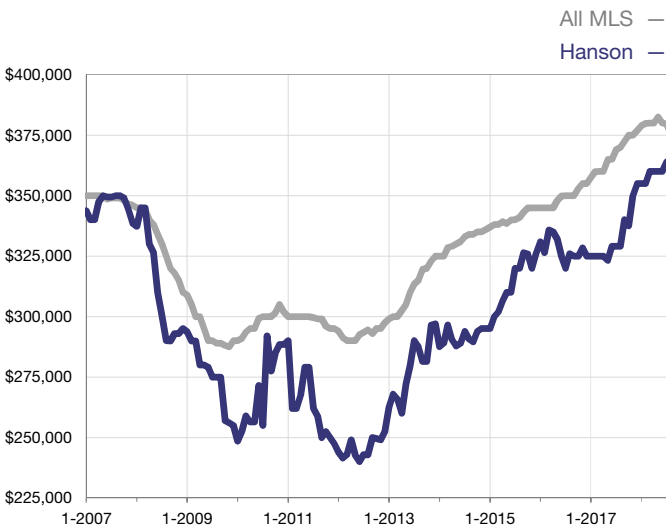
### Condominium Properties

Key Metrics	September			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	5	0	- 100.0%	39	19	- 51.3%
Closed Sales	2	0	- 100.0%	32	26	- 18.8%
Median Sales Price*	\$436,120	<b>\$0</b>	- 100.0%	\$341,450	<b>\$359,950</b>	+ 5.4%
Inventory of Homes for Sale	9	7	- 22.2%	--	--	--
Months Supply of Inventory	2.8	2.0	- 28.6%	--	--	--
Cumulative Days on Market Until Sale	16	0	- 100.0%	92	112	+ 21.7%
Percent of Original List Price Received*	103.1%	0.0%	- 100.0%	100.1%	100.7%	+ 0.6%
New Listings	3	0	- 100.0%	39	22	- 43.6%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

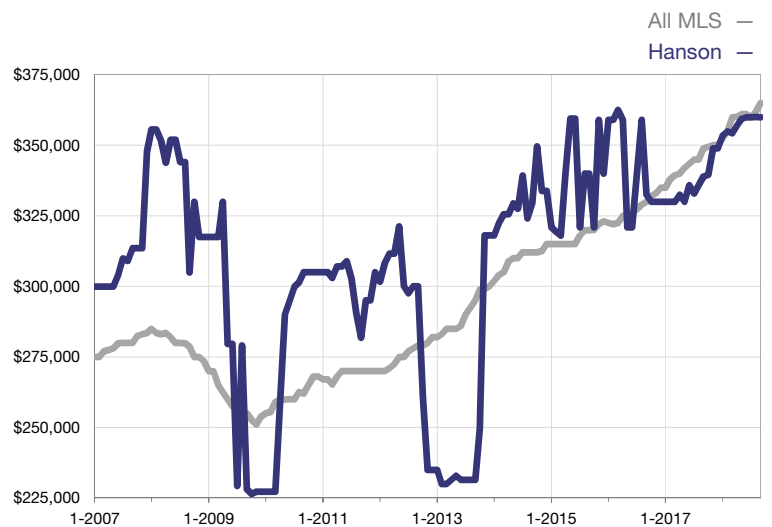
### Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



### Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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# Local Market Update – September 2018

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## Hingham

### Single-Family Properties

Key Metrics	September			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	17	23	+ 35.3%	193	244	+ 26.4%
Closed Sales	23	24	+ 4.3%	191	229	+ 19.9%
Median Sales Price*	\$840,000	<b>\$780,000</b>	- 7.1%	\$792,500	<b>\$800,000</b>	+ 0.9%
Inventory of Homes for Sale	109	94	- 13.8%	--	--	--
Months Supply of Inventory	5.0	4.0	- 20.0%	--	--	--
Cumulative Days on Market Until Sale	80	57	- 28.8%	64	68	+ 6.3%
Percent of Original List Price Received*	94.2%	94.7%	+ 0.5%	94.5%	95.6%	+ 1.2%
New Listings	35	39	+ 11.4%	315	355	+ 12.7%

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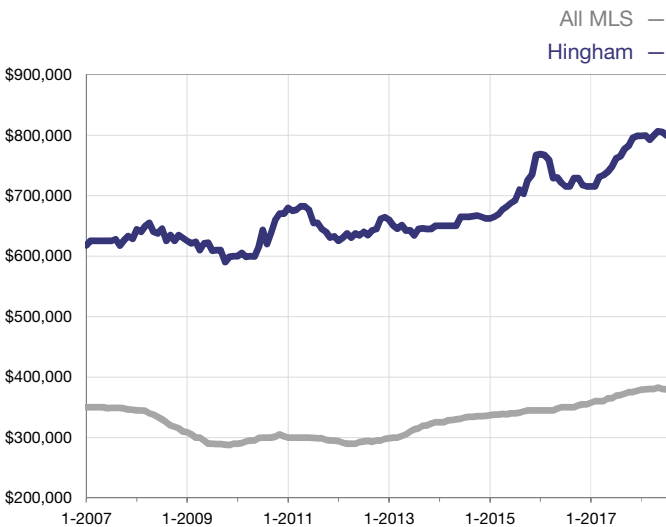
### Condominium Properties

Key Metrics	September			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	5	5	0.0%	62	50	- 19.4%
Closed Sales	12	1	- 91.7%	59	29	- 50.8%
Median Sales Price*	\$812,000	<b>\$1,755,000</b>	+ 116.1%	\$425,000	<b>\$450,000</b>	+ 5.9%
Inventory of Homes for Sale	9	27	+ 200.0%	--	--	--
Months Supply of Inventory	1.5	6.6	+ 340.0%	--	--	--
Cumulative Days on Market Until Sale	47	99	+ 110.6%	67	43	- 35.8%
Percent of Original List Price Received*	96.1%	94.4%	- 1.8%	95.8%	96.8%	+ 1.0%
New Listings	4	7	+ 75.0%	67	77	+ 14.9%

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### Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



### Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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# Local Market Update – September 2018

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## Holbrook

### Single-Family Properties

Key Metrics	September			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	13	13	0.0%	111	123	+ 10.8%
Closed Sales	6	15	+ 150.0%	110	115	+ 4.5%
Median Sales Price*	\$310,000	<b>\$381,000</b>	+ 22.9%	\$315,000	<b>\$337,500</b>	+ 7.1%
Inventory of Homes for Sale	43	29	- 32.6%	--	--	--
Months Supply of Inventory	3.6	2.1	- 41.7%	--	--	--
Cumulative Days on Market Until Sale	27	35	+ 29.6%	39	36	- 7.7%
Percent of Original List Price Received*	99.5%	99.8%	+ 0.3%	99.4%	100.8%	+ 1.4%
New Listings	31	26	- 16.1%	152	161	+ 5.9%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

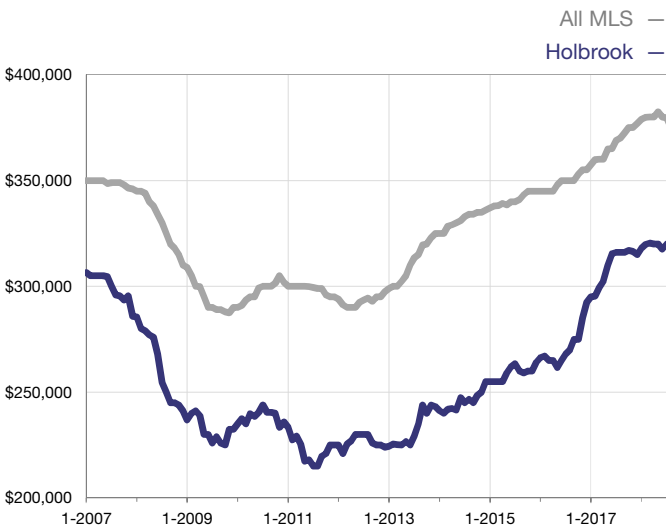
### Condominium Properties

Key Metrics	September			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	0	0	--	5	1	- 80.0%
Closed Sales	0	1	--	5	1	- 80.0%
Median Sales Price*	\$0	<b>\$204,000</b>	--	\$205,000	<b>\$204,000</b>	- 0.5%
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--
Cumulative Days on Market Until Sale	0	45	--	20	45	+ 125.0%
Percent of Original List Price Received*	0.0%	97.2%	--	101.4%	97.2%	- 4.1%
New Listings	0	0	--	5	1	- 80.0%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

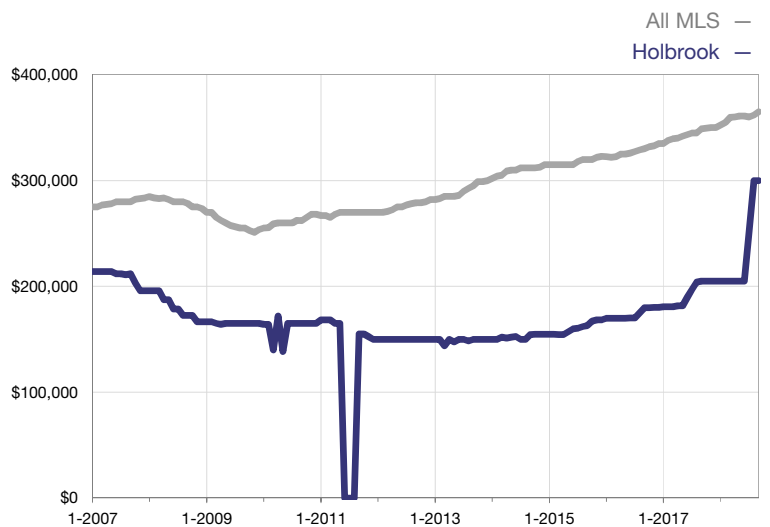
### Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



### Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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# Local Market Update – September 2018

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## Hull

### Single-Family Properties

Key Metrics	September			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	9	17	+ 88.9%	104	119	+ 14.4%
Closed Sales	15	12	- 20.0%	95	98	+ 3.2%
Median Sales Price*	\$359,000	<b>\$425,000</b>	+ 18.4%	\$420,000	<b>\$400,000</b>	- 4.8%
Inventory of Homes for Sale	43	60	+ 39.5%	--	--	--
Months Supply of Inventory	4.0	5.7	+ 42.5%	--	--	--
Cumulative Days on Market Until Sale	53	54	+ 1.9%	63	53	- 15.9%
Percent of Original List Price Received*	93.3%	92.3%	- 1.1%	96.5%	94.8%	- 1.8%
New Listings	17	22	+ 29.4%	165	202	+ 22.4%

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### Condominium Properties

Key Metrics	September			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	4	8	+ 100.0%	41	56	+ 36.6%
Closed Sales	3	10	+ 233.3%	40	52	+ 30.0%
Median Sales Price*	\$292,000	<b>\$302,950</b>	+ 3.8%	\$342,600	<b>\$343,000</b>	+ 0.1%
Inventory of Homes for Sale	25	25	0.0%	--	--	--
Months Supply of Inventory	5.8	4.7	- 19.0%	--	--	--
Cumulative Days on Market Until Sale	106	62	- 41.5%	82	65	- 20.7%
Percent of Original List Price Received*	91.6%	95.9%	+ 4.7%	93.9%	96.5%	+ 2.8%
New Listings	3	8	+ 166.7%	74	87	+ 17.6%

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### Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



### Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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## Kingston

### Single-Family Properties

Key Metrics	September			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	17	17	0.0%	152	141	- 7.2%
Closed Sales	10	12	+ 20.0%	141	132	- 6.4%
Median Sales Price*	\$560,000	<b>\$460,000</b>	- 17.9%	\$465,000	<b>\$427,500</b>	- 8.1%
Inventory of Homes for Sale	54	57	+ 5.6%	--	--	--
Months Supply of Inventory	3.4	3.7	+ 8.8%	--	--	--
Cumulative Days on Market Until Sale	158	47	- 70.3%	92	68	- 26.1%
Percent of Original List Price Received*	97.2%	96.3%	- 0.9%	98.6%	96.1%	- 2.5%
New Listings	19	26	+ 36.8%	206	195	- 5.3%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

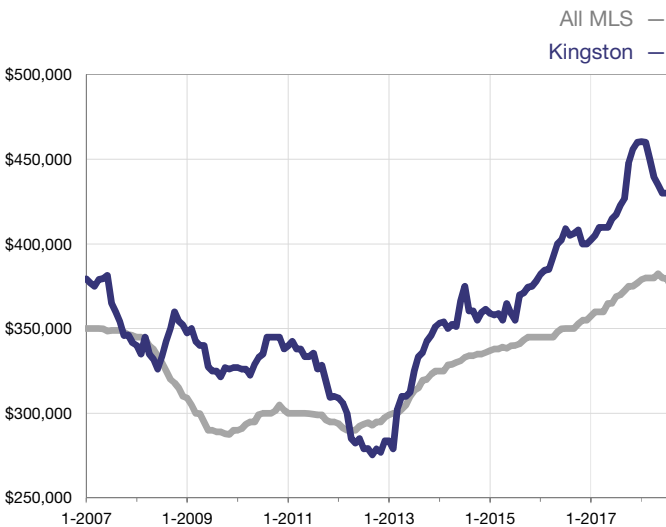
### Condominium Properties

Key Metrics	September			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	1	1	0.0%	10	6	- 40.0%
Closed Sales	0	1	--	7	5	- 28.6%
Median Sales Price*	\$0	<b>\$236,000</b>	--	\$220,000	<b>\$236,000</b>	+ 7.3%
Inventory of Homes for Sale	2	2	0.0%	--	--	--
Months Supply of Inventory	1.6	1.6	0.0%	--	--	--
Cumulative Days on Market Until Sale	0	18	--	35	29	- 17.1%
Percent of Original List Price Received*	0.0%	103.1%	--	97.8%	98.3%	+ 0.5%
New Listings	2	0	- 100.0%	10	11	+ 10.0%

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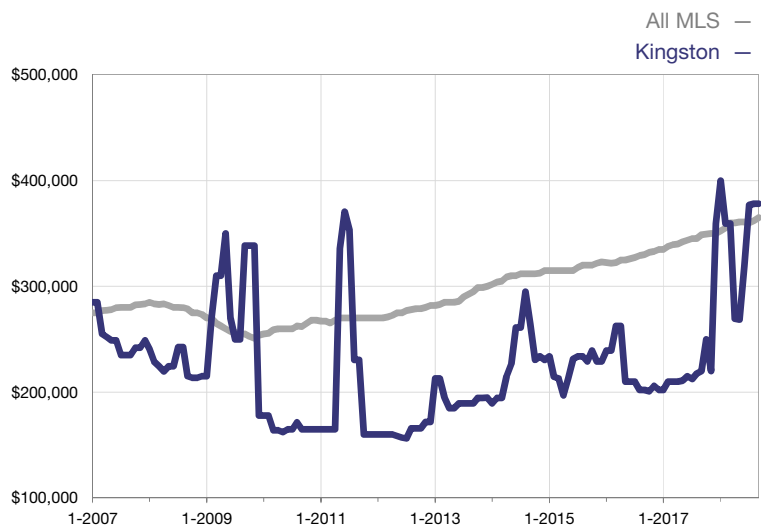
### Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



### Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



# Local Market Update – September 2018

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## Marshfield

### Single-Family Properties

Key Metrics	September			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	24	<b>34</b>	+ 41.7%	239	<b>262</b>	+ 9.6%
Closed Sales	34	<b>27</b>	- 20.6%	228	<b>224</b>	- 1.8%
Median Sales Price*	\$532,500	<b>\$430,000</b>	- 19.2%	\$467,500	<b>\$450,000</b>	- 3.7%
Inventory of Homes for Sale	94	<b>105</b>	+ 11.7%	--	--	--
Months Supply of Inventory	3.6	<b>4.3</b>	+ 19.4%	--	--	--
Cumulative Days on Market Until Sale	84	<b>42</b>	- 50.0%	72	<b>55</b>	- 23.6%
Percent of Original List Price Received*	95.6%	<b>97.4%</b>	+ 1.9%	97.2%	<b>96.7%</b>	- 0.5%
New Listings	38	<b>35</b>	- 7.9%	351	<b>391</b>	+ 11.4%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

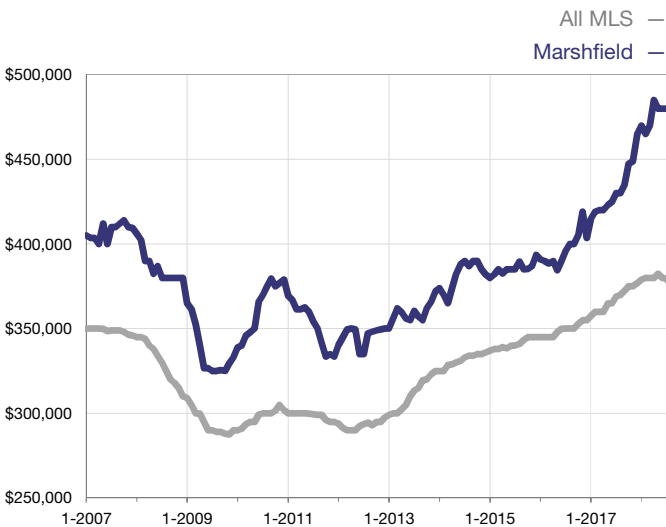
### Condominium Properties

Key Metrics	September			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	3	<b>4</b>	+ 33.3%	39	<b>49</b>	+ 25.6%
Closed Sales	6	<b>7</b>	+ 16.7%	34	<b>46</b>	+ 35.3%
Median Sales Price*	\$161,500	<b>\$149,000</b>	- 7.7%	\$160,450	<b>\$169,000</b>	+ 5.3%
Inventory of Homes for Sale	23	<b>9</b>	- 60.9%	--	--	--
Months Supply of Inventory	6.4	<b>2.1</b>	- 67.2%	--	--	--
Cumulative Days on Market Until Sale	53	<b>33</b>	- 37.7%	40	<b>46</b>	+ 15.0%
Percent of Original List Price Received*	97.6%	<b>98.4%</b>	+ 0.8%	98.9%	<b>97.0%</b>	- 1.9%
New Listings	7	<b>3</b>	- 57.1%	67	<b>59</b>	- 11.9%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

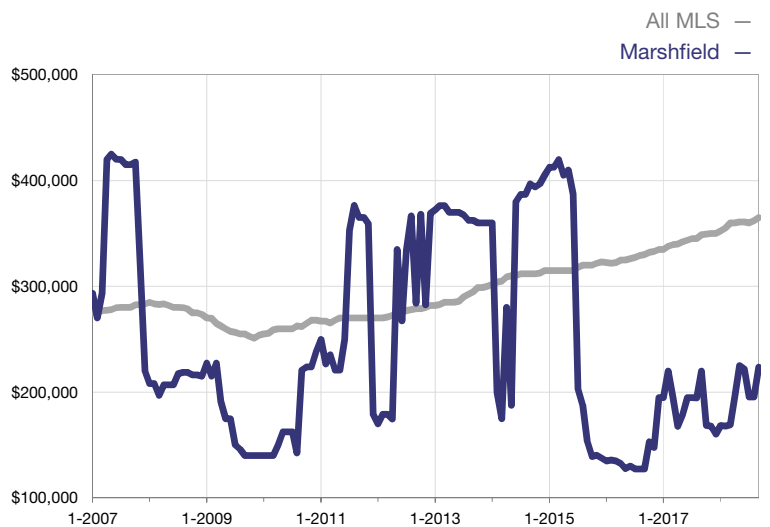
### Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



### Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



# Local Market Update – September 2018

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## Norwell

### Single-Family Properties

Key Metrics	September			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	11	18	+ 63.6%	118	145	+ 22.9%
Closed Sales	12	10	- 16.7%	118	128	+ 8.5%
Median Sales Price*	\$695,000	<b>\$577,000</b>	- 17.0%	\$718,500	<b>\$634,000</b>	- 11.8%
Inventory of Homes for Sale	59	66	+ 11.9%	--	--	--
Months Supply of Inventory	4.3	5.1	+ 18.6%	--	--	--
Cumulative Days on Market Until Sale	45	92	+ 104.4%	85	69	- 18.8%
Percent of Original List Price Received*	96.8%	94.1%	- 2.8%	96.9%	96.4%	- 0.5%
New Listings	22	32	+ 45.5%	178	231	+ 29.8%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

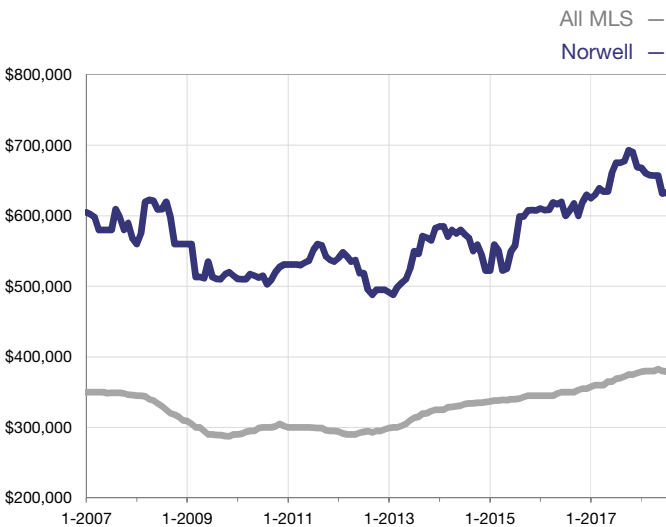
### Condominium Properties

Key Metrics	September			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	1	0	- 100.0%	9	15	+ 66.7%
Closed Sales	1	0	- 100.0%	7	15	+ 114.3%
Median Sales Price*	\$789,000	<b>\$0</b>	- 100.0%	\$549,000	<b>\$639,000</b>	+ 16.4%
Inventory of Homes for Sale	10	9	- 10.0%	--	--	--
Months Supply of Inventory	8.0	4.5	- 43.8%	--	--	--
Cumulative Days on Market Until Sale	188	0	- 100.0%	197	218	+ 10.7%
Percent of Original List Price Received*	106.8%	0.0%	- 100.0%	98.8%	98.4%	- 0.4%
New Listings	1	2	+ 100.0%	11	19	+ 72.7%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

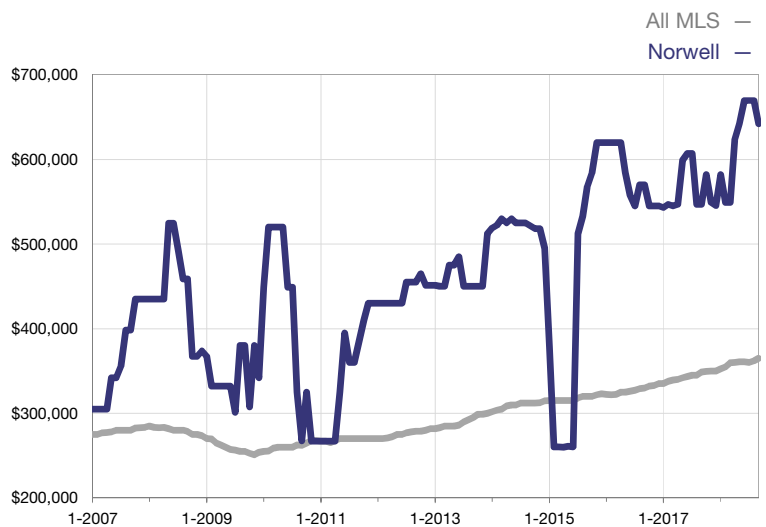
### Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



### Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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# Local Market Update – September 2018

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## Pembroke

### Single-Family Properties

Key Metrics	September			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	12	17	+ 41.7%	174	192	+ 10.3%
Closed Sales	12	19	+ 58.3%	170	183	+ 7.6%
Median Sales Price*	\$364,500	<b>\$397,500</b>	+ 9.1%	\$370,000	<b>\$397,500</b>	+ 7.4%
Inventory of Homes for Sale	65	45	- 30.8%	--	--	--
Months Supply of Inventory	3.5	2.3	- 34.3%	--	--	--
Cumulative Days on Market Until Sale	62	64	+ 3.2%	56	61	+ 8.9%
Percent of Original List Price Received*	99.1%	97.4%	- 1.7%	98.3%	97.7%	- 0.6%
New Listings	25	17	- 32.0%	242	230	- 5.0%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

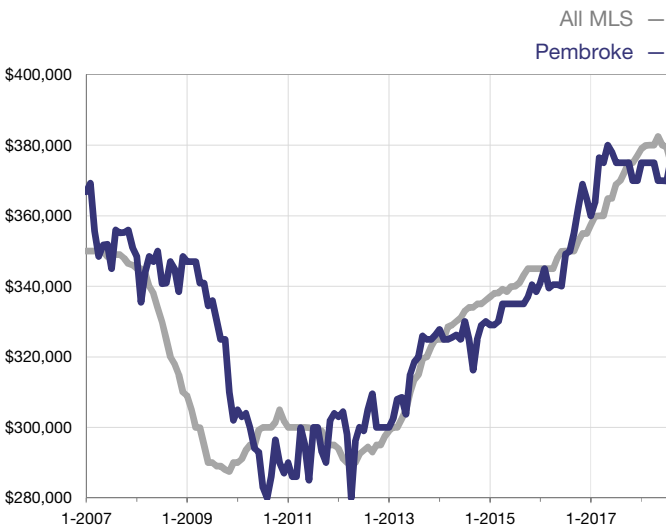
### Condominium Properties

Key Metrics	September			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	1	4	+ 300.0%	36	36	0.0%
Closed Sales	2	4	+ 100.0%	37	29	- 21.6%
Median Sales Price*	\$426,500	<b>\$324,000</b>	- 24.0%	\$325,000	<b>\$345,000</b>	+ 6.2%
Inventory of Homes for Sale	6	10	+ 66.7%	--	--	--
Months Supply of Inventory	1.3	2.6	+ 100.0%	--	--	--
Cumulative Days on Market Until Sale	324	71	- 78.1%	218	44	- 79.8%
Percent of Original List Price Received*	97.0%	99.5%	+ 2.6%	97.9%	98.6%	+ 0.7%
New Listings	3	7	+ 133.3%	25	47	+ 88.0%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

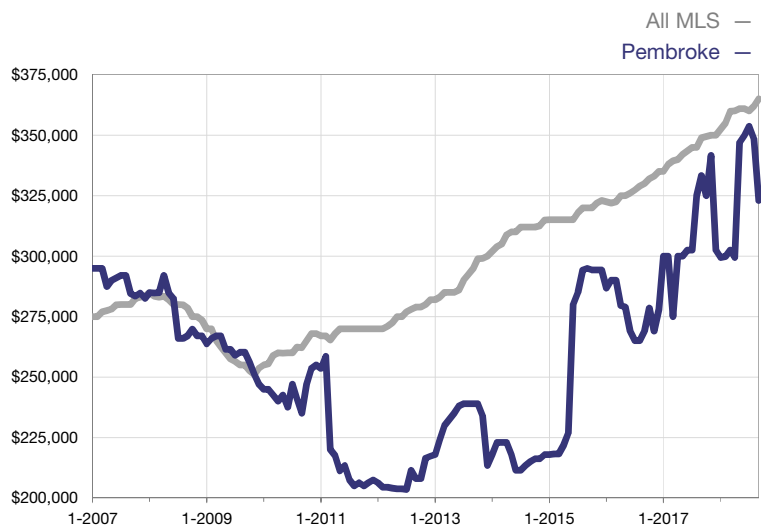
### Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



### Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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# Local Market Update – September 2018

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## Plymouth

### Single-Family Properties

Key Metrics	September			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	89	78	- 12.4%	718	718	0.0%
Closed Sales	80	62	- 22.5%	667	666	- 0.1%
Median Sales Price*	\$364,995	<b>\$360,000</b>	- 1.4%	\$349,000	<b>\$376,900</b>	+ 8.0%
Inventory of Homes for Sale	327	<b>254</b>	- 22.3%	--	--	--
Months Supply of Inventory	4.4	<b>3.4</b>	- 22.7%	--	--	--
Cumulative Days on Market Until Sale	66	<b>53</b>	- 19.7%	81	<b>73</b>	- 9.9%
Percent of Original List Price Received*	96.8%	<b>97.9%</b>	+ 1.1%	97.3%	<b>97.5%</b>	+ 0.2%
New Listings	117	<b>116</b>	- 0.9%	1,023	<b>967</b>	- 5.5%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

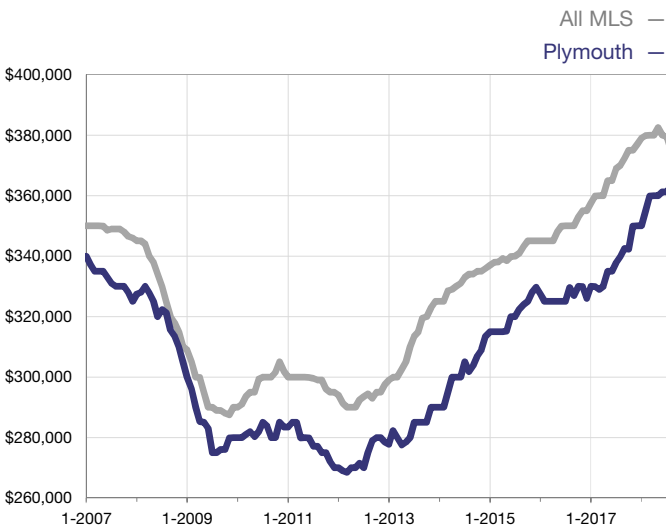
### Condominium Properties

Key Metrics	September			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	34	15	- 55.9%	234	295	+ 26.1%
Closed Sales	27	25	- 7.4%	218	246	+ 12.8%
Median Sales Price*	\$389,000	<b>\$482,500</b>	+ 24.0%	\$304,900	<b>\$410,608</b>	+ 34.7%
Inventory of Homes for Sale	140	<b>109</b>	- 22.1%	--	--	--
Months Supply of Inventory	6.2	<b>4.1</b>	- 33.9%	--	--	--
Cumulative Days on Market Until Sale	83	<b>119</b>	+ 43.4%	104	<b>96</b>	- 7.7%
Percent of Original List Price Received*	99.0%	<b>99.5%</b>	+ 0.5%	97.1%	<b>99.8%</b>	+ 2.8%
New Listings	54	<b>28</b>	- 48.1%	352	<b>374</b>	+ 6.3%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

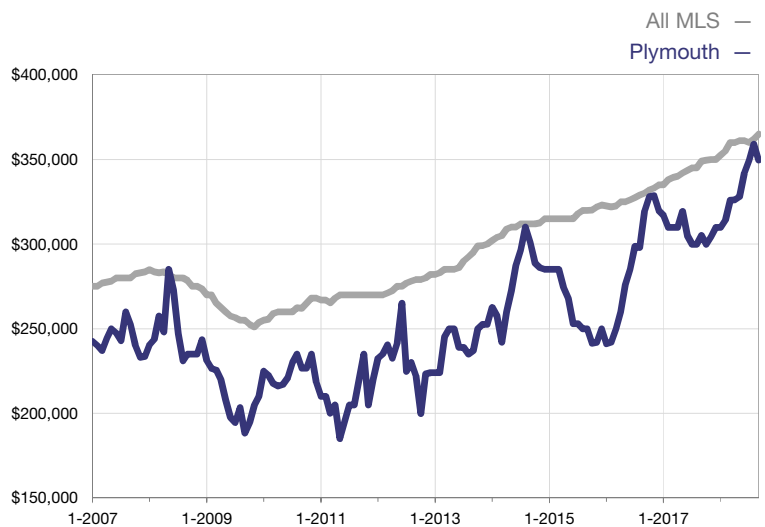
### Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



### Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



# Local Market Update – September 2018

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## Plympton

### Single-Family Properties

Key Metrics	September			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	2	8	+ 300.0%	25	30	+ 20.0%
Closed Sales	4	4	0.0%	28	19	- 32.1%
Median Sales Price*	\$271,550	<b>\$339,500</b>	+ 25.0%	\$395,000	<b>\$445,000</b>	+ 12.7%
Inventory of Homes for Sale	7	10	+ 42.9%	--	--	--
Months Supply of Inventory	2.0	3.8	+ 90.0%	--	--	--
Cumulative Days on Market Until Sale	31	58	+ 87.1%	90	62	- 31.1%
Percent of Original List Price Received*	87.4%	89.1%	+ 1.9%	95.2%	96.0%	+ 0.8%
New Listings	5	2	- 60.0%	28	42	+ 50.0%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

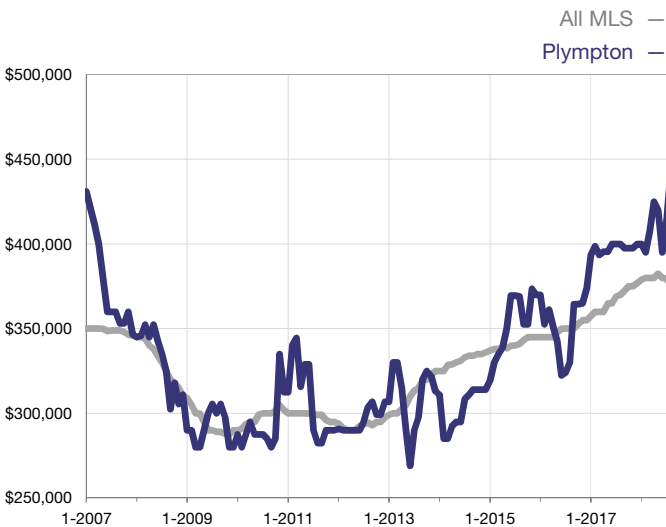
### Condominium Properties

Key Metrics	September			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	0	0	--	0	0	--
Closed Sales	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--
Cumulative Days on Market Until Sale	0	0	--	0	0	--
Percent of Original List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
New Listings	0	0	--	0	0	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

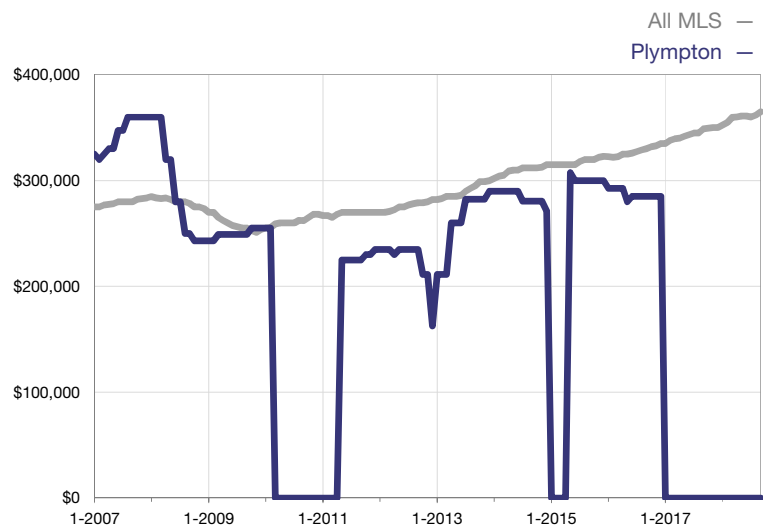
### Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



### Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



# Local Market Update – September 2018

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

## Quincy

### Single-Family Properties

Key Metrics	September			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	36	38	+ 5.6%	378	403	+ 6.6%
Closed Sales	46	43	- 6.5%	361	380	+ 5.3%
Median Sales Price*	\$450,000	<b>\$499,000</b>	+ 10.9%	\$448,604	<b>\$498,000</b>	+ 11.0%
Inventory of Homes for Sale	89	85	- 4.5%	--	--	--
Months Supply of Inventory	2.2	2.1	- 4.5%	--	--	--
Cumulative Days on Market Until Sale	38	36	- 5.3%	50	38	- 24.0%
Percent of Original List Price Received*	100.3%	99.9%	- 0.4%	99.1%	100.2%	+ 1.1%
New Listings	62	62	0.0%	477	523	+ 9.6%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

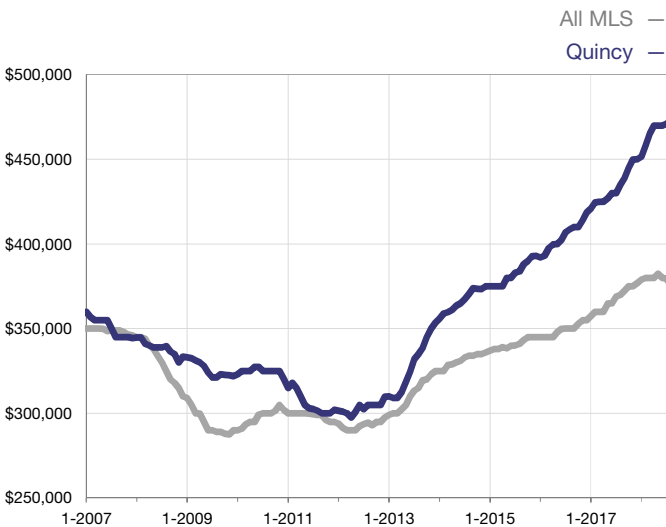
### Condominium Properties

Key Metrics	September			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	44	40	- 9.1%	403	329	- 18.4%
Closed Sales	41	33	- 19.5%	396	300	- 24.2%
Median Sales Price*	\$368,500	<b>\$335,000</b>	- 9.1%	\$339,900	<b>\$340,000</b>	+ 0.0%
Inventory of Homes for Sale	51	60	+ 17.6%	--	--	--
Months Supply of Inventory	1.3	1.7	+ 30.8%	--	--	--
Cumulative Days on Market Until Sale	32	30	- 6.3%	38	35	- 7.9%
Percent of Original List Price Received*	101.5%	102.1%	+ 0.6%	100.1%	100.5%	+ 0.4%
New Listings	52	59	+ 13.5%	458	406	- 11.4%

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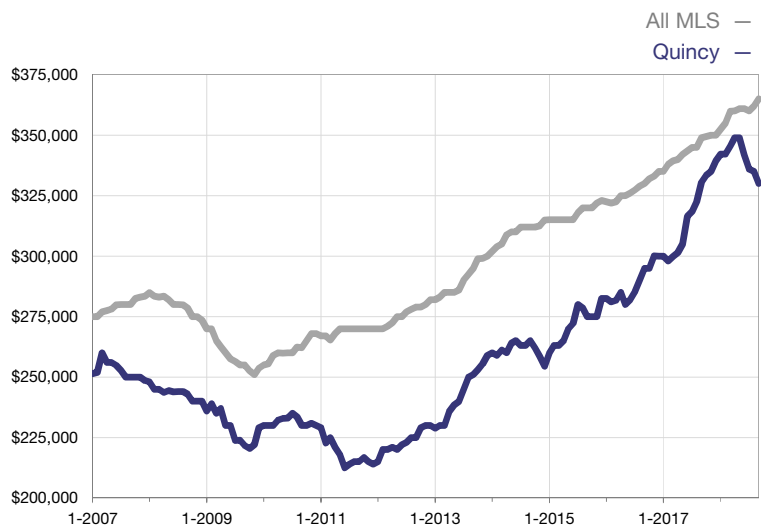
### Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



### Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



# Local Market Update – September 2018

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## Rockland

### Single-Family Properties

Key Metrics	September			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	20	17	- 15.0%	137	146	+ 6.6%
Closed Sales	23	12	- 47.8%	128	141	+ 10.2%
Median Sales Price*	\$334,900	<b>\$323,750</b>	- 3.3%	\$307,725	<b>\$339,900</b>	+ 10.5%
Inventory of Homes for Sale	22	29	+ 31.8%	--	--	--
Months Supply of Inventory	1.6	1.8	+ 12.5%	--	--	--
Cumulative Days on Market Until Sale	29	34	+ 17.2%	33	36	+ 9.1%
Percent of Original List Price Received*	96.3%	97.8%	+ 1.6%	99.5%	100.9%	+ 1.4%
New Listings	28	16	- 42.9%	159	172	+ 8.2%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

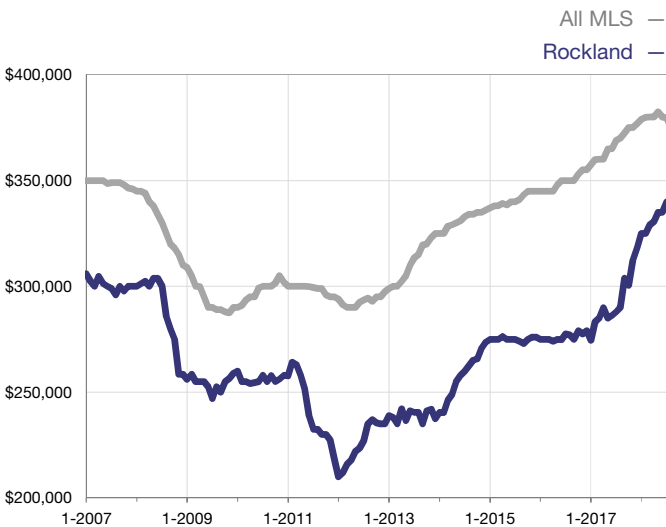
### Condominium Properties

Key Metrics	September			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	10	5	- 50.0%	58	42	- 27.6%
Closed Sales	5	6	+ 20.0%	46	40	- 13.0%
Median Sales Price*	\$270,000	<b>\$312,000</b>	+ 15.6%	\$275,000	<b>\$280,000</b>	+ 1.8%
Inventory of Homes for Sale	11	6	- 45.5%	--	--	--
Months Supply of Inventory	2.4	1.1	- 54.2%	--	--	--
Cumulative Days on Market Until Sale	36	31	- 13.9%	43	34	- 20.9%
Percent of Original List Price Received*	98.8%	99.5%	+ 0.7%	99.3%	99.2%	- 0.1%
New Listings	8	8	0.0%	64	57	- 10.9%

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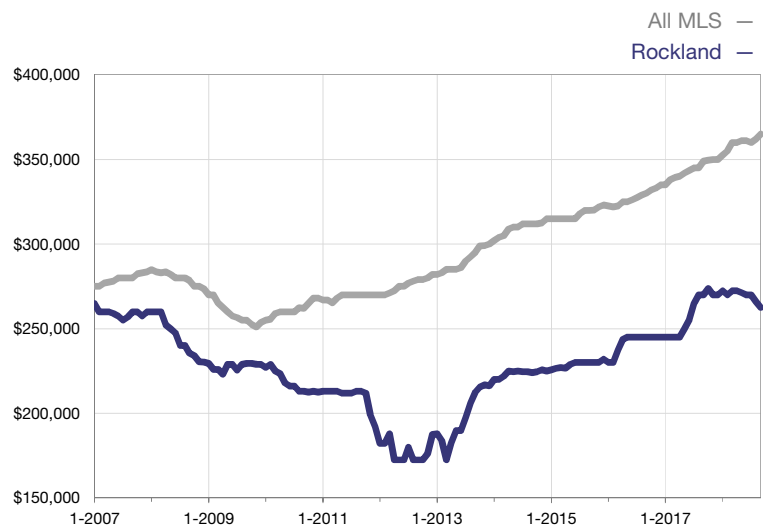
### Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



### Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



# Local Market Update – September 2018

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

## Scituate

### Single-Family Properties

Key Metrics	September			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	26	<b>30</b>	+ 15.4%	251	<b>232</b>	- 7.6%
Closed Sales	27	<b>23</b>	- 14.8%	241	<b>223</b>	- 7.5%
Median Sales Price*	\$607,500	<b>\$680,000</b>	+ 11.9%	\$578,000	<b>\$600,000</b>	+ 3.8%
Inventory of Homes for Sale	108	<b>93</b>	- 13.9%	--	--	--
Months Supply of Inventory	4.1	<b>3.8</b>	- 7.3%	--	--	--
Cumulative Days on Market Until Sale	62	<b>82</b>	+ 32.3%	91	<b>66</b>	- 27.5%
Percent of Original List Price Received*	96.6%	<b>94.7%</b>	- 2.0%	96.3%	<b>96.0%</b>	- 0.3%
New Listings	37	<b>47</b>	+ 27.0%	371	<b>342</b>	- 7.8%

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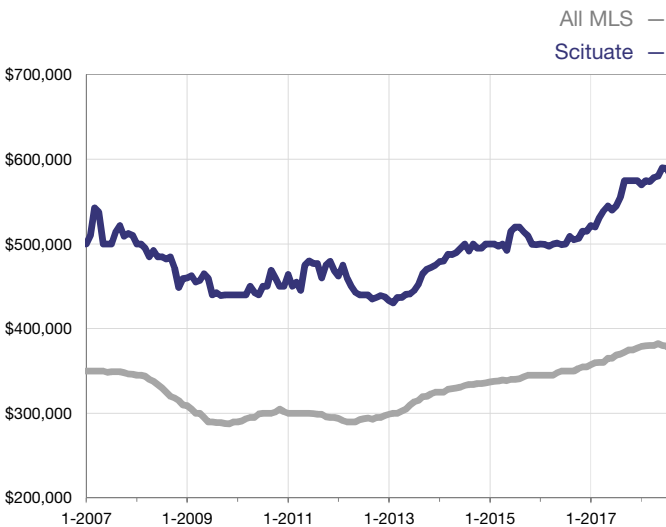
### Condominium Properties

Key Metrics	September			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	4	<b>3</b>	- 25.0%	43	<b>33</b>	- 23.3%
Closed Sales	3	<b>1</b>	- 66.7%	31	<b>26</b>	- 16.1%
Median Sales Price*	\$555,000	<b>\$420,000</b>	- 24.3%	\$555,000	<b>\$552,500</b>	- 0.5%
Inventory of Homes for Sale	13	<b>13</b>	0.0%	--	--	--
Months Supply of Inventory	4.1	<b>3.0</b>	- 26.8%	--	--	--
Cumulative Days on Market Until Sale	75	<b>413</b>	+ 450.7%	104	<b>82</b>	- 21.2%
Percent of Original List Price Received*	95.5%	<b>92.5%</b>	- 3.1%	97.0%	<b>97.5%</b>	+ 0.5%
New Listings	6	<b>4</b>	- 33.3%	55	<b>46</b>	- 16.4%

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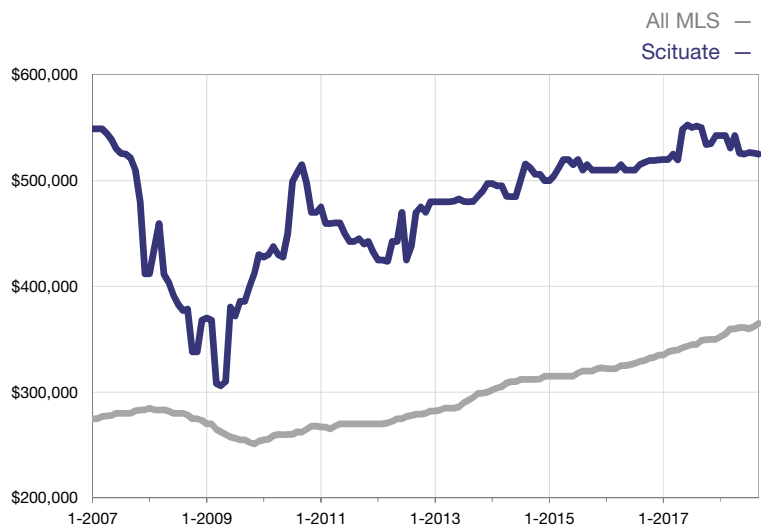
### Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



### Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



# Local Market Update – September 2018

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

## Weymouth

### Single-Family Properties

Key Metrics	September			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	55	51	- 7.3%	529	473	- 10.6%
Closed Sales	70	41	- 41.4%	477	443	- 7.1%
Median Sales Price*	\$428,450	<b>\$392,000</b>	- 8.5%	\$390,000	<b>\$410,000</b>	+ 5.1%
Inventory of Homes for Sale	84	74	- 11.9%	--	--	--
Months Supply of Inventory	1.6	1.5	- 6.3%	--	--	--
Cumulative Days on Market Until Sale	37	52	+ 40.5%	41	36	- 12.2%
Percent of Original List Price Received*	97.7%	98.7%	+ 1.0%	99.3%	100.7%	+ 1.4%
New Listings	59	62	+ 5.1%	621	564	- 9.2%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

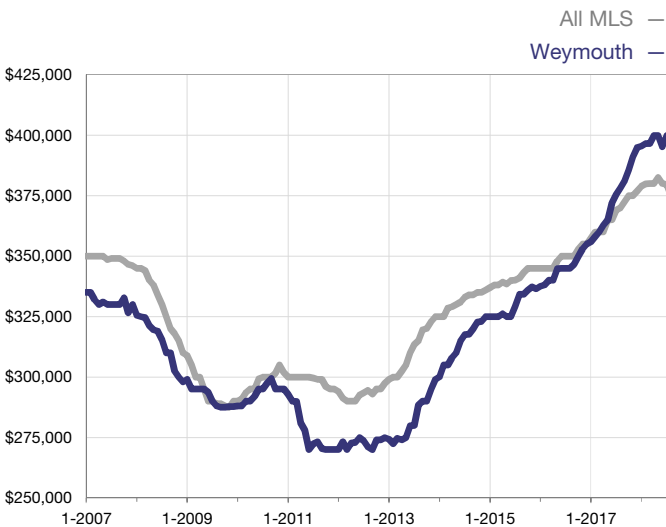
### Condominium Properties

Key Metrics	September			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	28	26	- 7.1%	188	273	+ 45.2%
Closed Sales	22	31	+ 40.9%	173	251	+ 45.1%
Median Sales Price*	\$242,000	<b>\$245,000</b>	+ 1.2%	\$239,000	<b>\$283,000</b>	+ 18.4%
Inventory of Homes for Sale	93	48	- 48.4%	--	--	--
Months Supply of Inventory	4.3	1.8	- 58.1%	--	--	--
Cumulative Days on Market Until Sale	31	35	+ 12.9%	55	33	- 40.0%
Percent of Original List Price Received*	98.4%	99.5%	+ 1.1%	99.6%	100.9%	+ 1.3%
New Listings	48	42	- 12.5%	279	323	+ 15.8%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

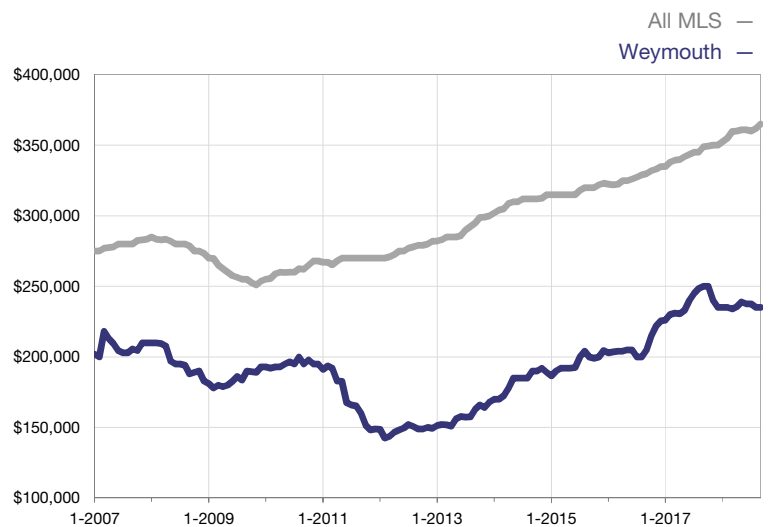
### Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



### Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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# Local Market Update – September 2018

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

## Whitman

### Single-Family Properties

Key Metrics	September			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	11	11	0.0%	133	128	- 3.8%
Closed Sales	11	18	+ 63.6%	124	123	- 0.8%
Median Sales Price*	\$320,000	<b>\$336,450</b>	+ 5.1%	\$331,450	<b>\$330,000</b>	- 0.4%
Inventory of Homes for Sale	28	22	- 21.4%	--	--	--
Months Supply of Inventory	2.1	1.7	- 19.0%	--	--	--
Cumulative Days on Market Until Sale	36	46	+ 27.8%	35	40	+ 14.3%
Percent of Original List Price Received*	98.6%	<b>97.2%</b>	- 1.4%	99.5%	<b>98.6%</b>	- 0.9%
New Listings	21	17	- 19.0%	170	143	- 15.9%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

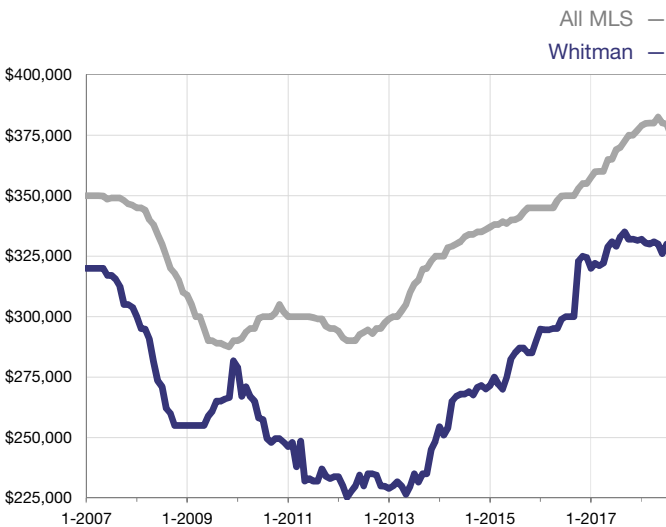
### Condominium Properties

Key Metrics	September			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	5	5	0.0%	33	53	+ 60.6%
Closed Sales	4	5	+ 25.0%	26	48	+ 84.6%
Median Sales Price*	\$333,750	<b>\$299,900</b>	- 10.1%	\$274,900	<b>\$284,450</b>	+ 3.5%
Inventory of Homes for Sale	11	4	- 63.6%	--	--	--
Months Supply of Inventory	4.1	0.8	- 80.5%	--	--	--
Cumulative Days on Market Until Sale	46	36	- 21.7%	58	41	- 29.3%
Percent of Original List Price Received*	98.4%	<b>100.0%</b>	+ 1.6%	98.4%	<b>100.6%</b>	+ 2.2%
New Listings	5	6	+ 20.0%	38	52	+ 36.8%

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### Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



### Median Sales Price – Condominium Properties

Rolling 12-Month Calculation

