

Local Market Update – August 2018

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Braintree

Single-Family Properties

Key Metrics	August			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	34	28	- 17.6%	207	214	+ 3.4%
Closed Sales	39	32	- 17.9%	190	196	+ 3.2%
Median Sales Price*	\$490,000	\$477,500	- 2.6%	\$467,750	\$504,000	+ 7.7%
Inventory of Homes for Sale	43	45	+ 4.7%	--	--	--
Months Supply of Inventory	1.7	1.7	0.0%	--	--	--
Cumulative Days on Market Until Sale	31	31	0.0%	35	38	+ 8.6%
Percent of Original List Price Received*	99.2%	98.1%	- 1.1%	98.3%	99.2%	+ 0.9%
New Listings	36	29	- 19.4%	272	275	+ 1.1%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

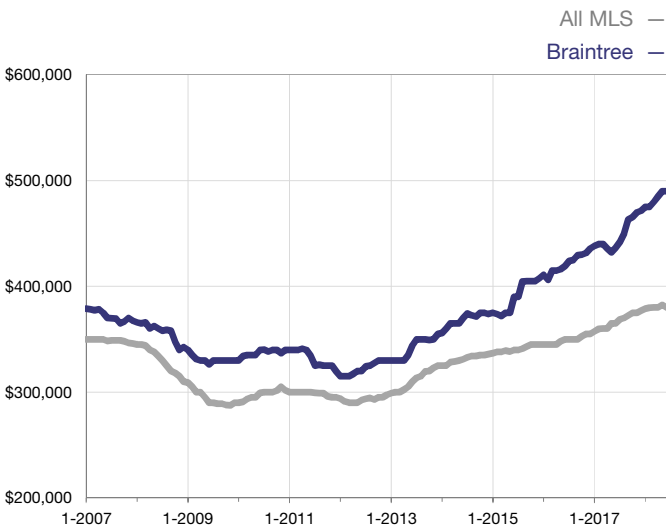
Condominium Properties

Key Metrics	August			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	21	12	- 42.9%	95	96	+ 1.1%
Closed Sales	11	11	0.0%	85	87	+ 2.4%
Median Sales Price*	\$349,900	\$353,000	+ 0.9%	\$320,000	\$365,000	+ 14.1%
Inventory of Homes for Sale	6	28	+ 366.7%	--	--	--
Months Supply of Inventory	0.6	2.6	+ 333.3%	--	--	--
Cumulative Days on Market Until Sale	24	39	+ 62.5%	38	31	- 18.4%
Percent of Original List Price Received*	97.6%	98.8%	+ 1.2%	98.3%	99.3%	+ 1.0%
New Listings	6	17	+ 183.3%	102	128	+ 25.5%

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Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Local Market Update – August 2018

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Bridgewater

Single-Family Properties

Key Metrics	August			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	23	18	- 21.7%	181	159	- 12.2%
Closed Sales	37	31	- 16.2%	163	155	- 4.9%
Median Sales Price*	\$385,000	\$430,000	+ 11.7%	\$375,000	\$399,000	+ 6.4%
Inventory of Homes for Sale	48	45	- 6.3%	--	--	--
Months Supply of Inventory	2.5	2.3	- 8.0%	--	--	--
Cumulative Days on Market Until Sale	44	46	+ 4.5%	55	51	- 7.3%
Percent of Original List Price Received*	99.5%	98.9%	- 0.6%	98.3%	98.4%	+ 0.1%
New Listings	21	32	+ 52.4%	222	196	- 11.7%

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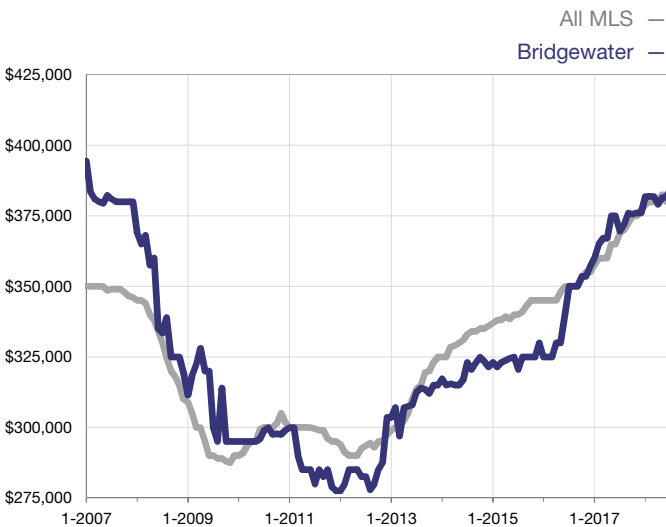
Condominium Properties

Key Metrics	August			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	4	4	0.0%	44	43	- 2.3%
Closed Sales	7	9	+ 28.6%	44	42	- 4.5%
Median Sales Price*	\$240,000	\$175,000	- 27.1%	\$206,992	\$177,700	- 14.2%
Inventory of Homes for Sale	9	8	- 11.1%	--	--	--
Months Supply of Inventory	1.6	1.5	- 6.3%	--	--	--
Cumulative Days on Market Until Sale	25	24	- 4.0%	47	29	- 38.3%
Percent of Original List Price Received*	99.0%	98.4%	- 0.6%	98.3%	99.0%	+ 0.7%
New Listings	8	8	0.0%	53	51	- 3.8%

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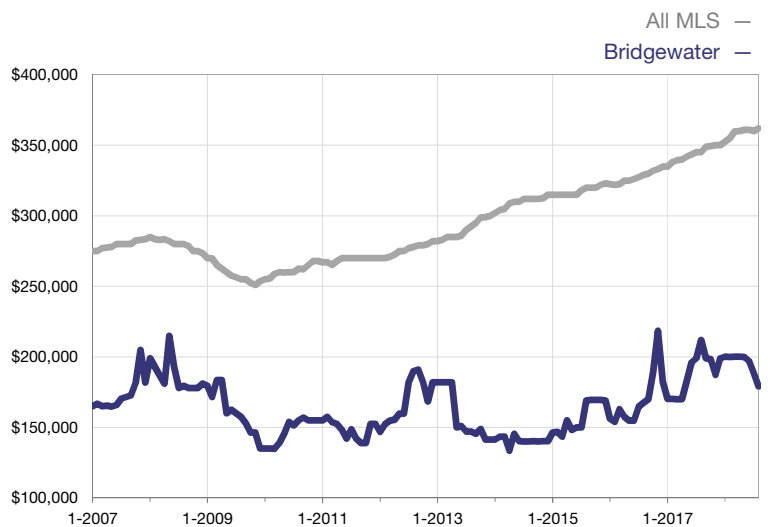
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Carver

Single-Family Properties

Key Metrics	August			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	16	12	- 25.0%	99	93	- 6.1%
Closed Sales	17	14	- 17.6%	92	90	- 2.2%
Median Sales Price*	\$325,000	\$320,000	- 1.5%	\$310,500	\$342,000	+ 10.1%
Inventory of Homes for Sale	35	24	- 31.4%	--	--	--
Months Supply of Inventory	2.8	2.0	- 28.6%	--	--	--
Cumulative Days on Market Until Sale	51	42	- 17.6%	69	52	- 24.6%
Percent of Original List Price Received*	97.3%	101.6%	+ 4.4%	97.8%	99.1%	+ 1.3%
New Listings	18	13	- 27.8%	124	113	- 8.9%

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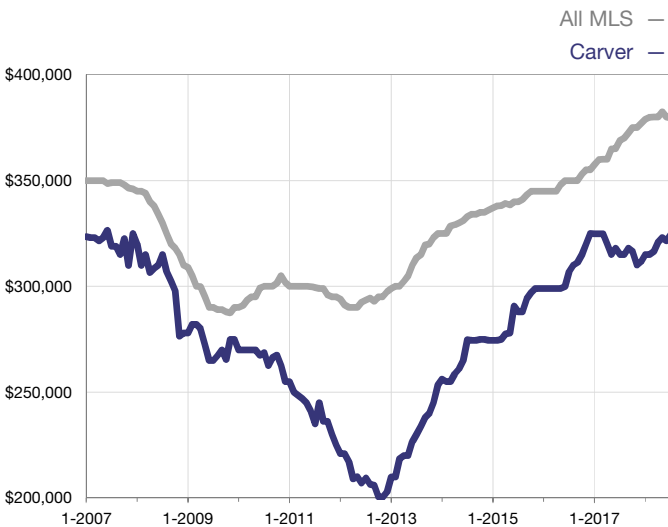
Condominium Properties

Key Metrics	August			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	0	0	--	19	7	- 63.2%
Closed Sales	0	2	--	22	9	- 59.1%
Median Sales Price*	\$0	\$334,560	--	\$290,000	\$391,310	+ 34.9%
Inventory of Homes for Sale	5	3	- 40.0%	--	--	--
Months Supply of Inventory	1.5	2.1	+ 40.0%	--	--	--
Cumulative Days on Market Until Sale	0	73	--	47	51	+ 8.5%
Percent of Original List Price Received*	0.0%	99.4%	--	99.4%	100.0%	+ 0.6%
New Listings	1	2	+ 100.0%	23	9	- 60.9%

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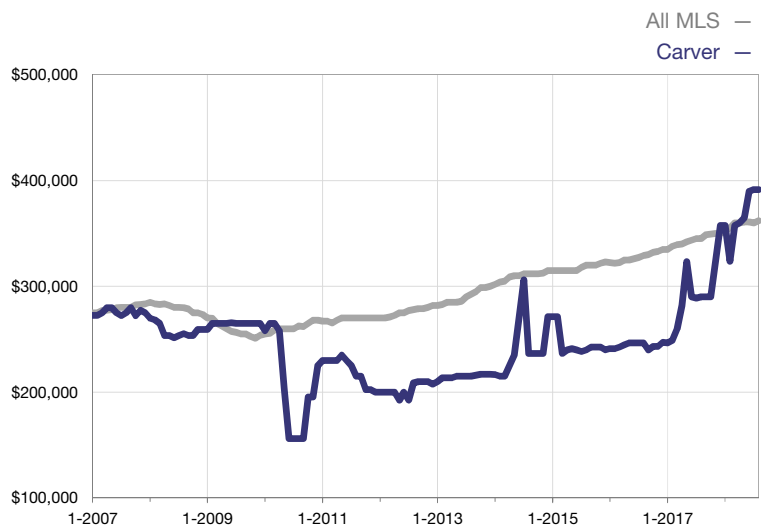
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Local Market Update – August 2018

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Cohasset

Single-Family Properties

Key Metrics	August			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	8	10	+ 25.0%	95	100	+ 5.3%
Closed Sales	18	22	+ 22.2%	114	94	- 17.5%
Median Sales Price*	\$920,000	\$1,123,000	+ 22.1%	\$927,500	\$1,011,000	+ 9.0%
Inventory of Homes for Sale	73	69	- 5.5%	--	--	--
Months Supply of Inventory	5.7	6.6	+ 15.8%	--	--	--
Cumulative Days on Market Until Sale	124	75	- 39.5%	116	96	- 17.2%
Percent of Original List Price Received*	92.0%	93.6%	+ 1.7%	95.2%	93.5%	- 1.8%
New Listings	9	20	+ 122.2%	143	163	+ 14.0%

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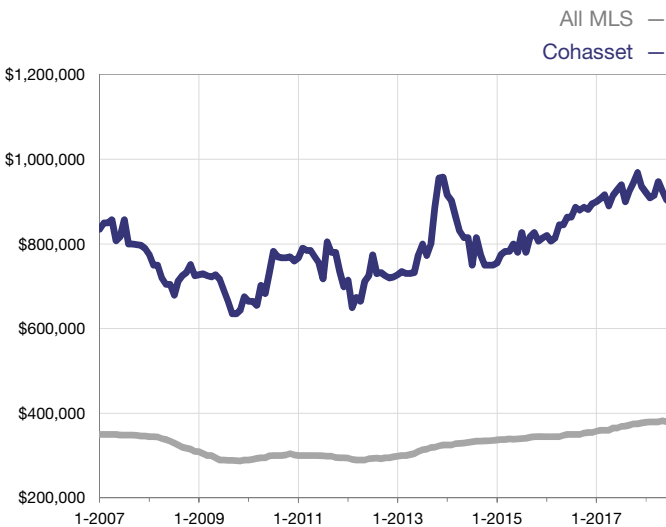
Condominium Properties

Key Metrics	August			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	3	1	- 66.7%	12	13	+ 8.3%
Closed Sales	1	1	0.0%	12	14	+ 16.7%
Median Sales Price*	\$503,000	\$545,000	+ 8.3%	\$735,000	\$632,000	- 14.0%
Inventory of Homes for Sale	16	6	- 62.5%	--	--	--
Months Supply of Inventory	8.0	2.8	- 65.0%	--	--	--
Cumulative Days on Market Until Sale	19	98	+ 415.8%	97	155	+ 59.8%
Percent of Original List Price Received*	97.7%	91.0%	- 6.9%	97.9%	96.8%	- 1.1%
New Listings	7	2	- 71.4%	23	17	- 26.1%

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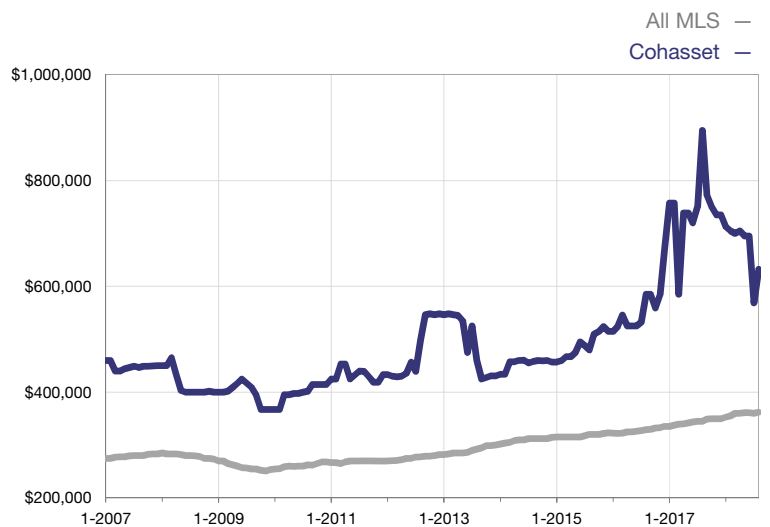
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Local Market Update – August 2018

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Duxbury

Single-Family Properties

Key Metrics	August			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	19	14	- 26.3%	158	155	- 1.9%
Closed Sales	19	23	+ 21.1%	151	142	- 6.0%
Median Sales Price*	\$657,000	\$676,000	+ 2.9%	\$675,000	\$676,000	+ 0.1%
Inventory of Homes for Sale	78	75	- 3.8%	--	--	--
Months Supply of Inventory	4.3	4.4	+ 2.3%	--	--	--
Cumulative Days on Market Until Sale	63	45	- 28.6%	80	70	- 12.5%
Percent of Original List Price Received*	96.9%	97.4%	+ 0.5%	96.9%	96.9%	0.0%
New Listings	27	18	- 33.3%	226	233	+ 3.1%

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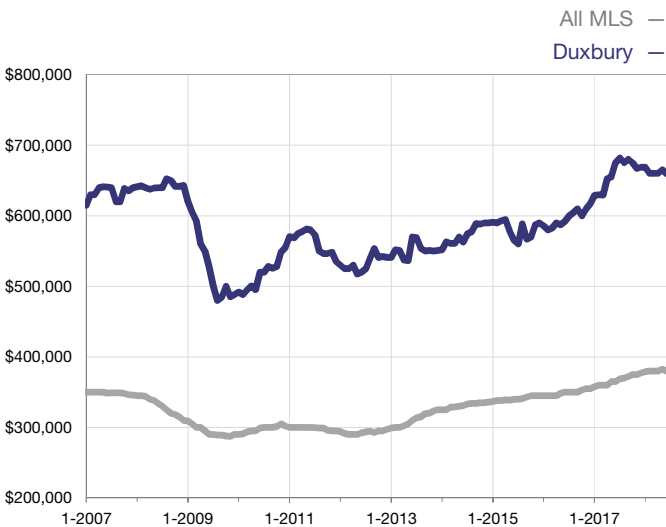
Condominium Properties

Key Metrics	August			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	4	2	- 50.0%	18	19	+ 5.6%
Closed Sales	3	3	0.0%	13	20	+ 53.8%
Median Sales Price*	\$338,900	\$422,500	+ 24.7%	\$405,000	\$452,500	+ 11.7%
Inventory of Homes for Sale	5	15	+ 200.0%	--	--	--
Months Supply of Inventory	1.8	5.0	+ 177.8%	--	--	--
Cumulative Days on Market Until Sale	38	70	+ 84.2%	87	69	- 20.7%
Percent of Original List Price Received*	91.6%	92.4%	+ 0.9%	93.2%	96.8%	+ 3.9%
New Listings	1	9	+ 800.0%	20	37	+ 85.0%

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Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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East Bridgewater

Single-Family Properties

Key Metrics	August			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	15	16	+ 6.7%	101	109	+ 7.9%
Closed Sales	18	13	- 27.8%	94	92	- 2.1%
Median Sales Price*	\$345,000	\$368,000	+ 6.7%	\$347,250	\$375,750	+ 8.2%
Inventory of Homes for Sale	43	32	- 25.6%	--	--	--
Months Supply of Inventory	3.7	2.4	- 35.1%	--	--	--
Cumulative Days on Market Until Sale	53	49	- 7.5%	49	55	+ 12.2%
Percent of Original List Price Received*	97.8%	96.1%	- 1.7%	98.1%	98.5%	+ 0.4%
New Listings	10	23	+ 130.0%	136	139	+ 2.2%

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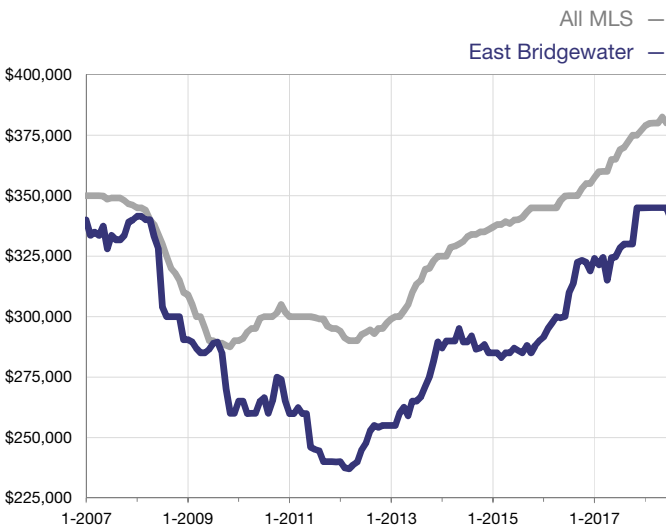
Condominium Properties

Key Metrics	August			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	1	6	+ 500.0%	19	24	+ 26.3%
Closed Sales	4	3	- 25.0%	18	19	+ 5.6%
Median Sales Price*	\$230,000	\$220,000	- 4.3%	\$217,500	\$215,000	- 1.1%
Inventory of Homes for Sale	5	5	0.0%	--	--	--
Months Supply of Inventory	1.5	2.0	+ 33.3%	--	--	--
Cumulative Days on Market Until Sale	36	29	- 19.4%	36	58	+ 61.1%
Percent of Original List Price Received*	97.8%	99.0%	+ 1.2%	98.8%	100.6%	+ 1.8%
New Listings	0	3	--	22	28	+ 27.3%

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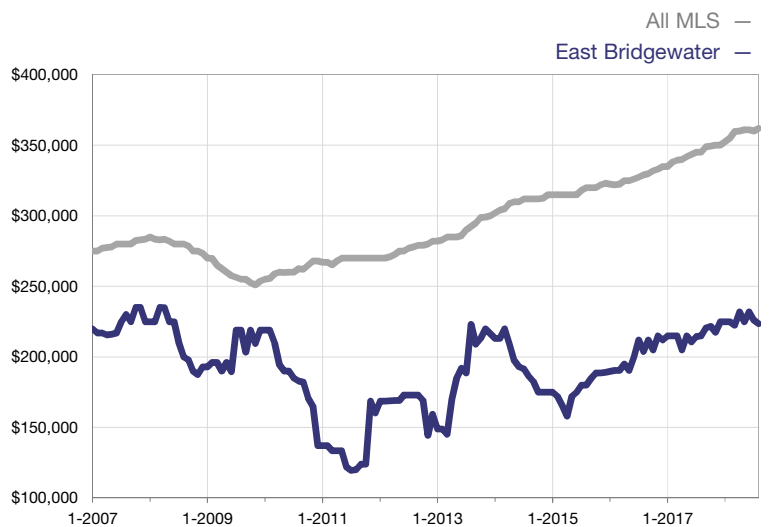
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Local Market Update – August 2018

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Halifax

Single-Family Properties

Key Metrics	August			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	8	9	+ 12.5%	60	73	+ 21.7%
Closed Sales	8	15	+ 87.5%	52	58	+ 11.5%
Median Sales Price*	\$327,250	\$362,000	+ 10.6%	\$333,000	\$352,500	+ 5.9%
Inventory of Homes for Sale	16	16	0.0%	--	--	--
Months Supply of Inventory	2.3	2.1	- 8.7%	--	--	--
Cumulative Days on Market Until Sale	96	37	- 61.5%	53	38	- 28.3%
Percent of Original List Price Received*	93.9%	96.8%	+ 3.1%	96.7%	97.4%	+ 0.7%
New Listings	7	9	+ 28.6%	72	87	+ 20.8%

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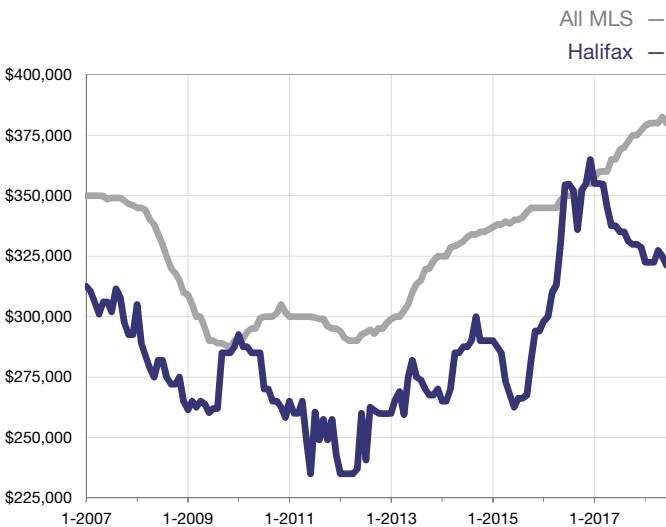
Condominium Properties

Key Metrics	August			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	2	3	+ 50.0%	19	16	- 15.8%
Closed Sales	5	1	- 80.0%	17	15	- 11.8%
Median Sales Price*	\$215,000	\$225,000	+ 4.7%	\$214,000	\$225,000	+ 5.1%
Inventory of Homes for Sale	1	2	+ 100.0%	--	--	--
Months Supply of Inventory	0.4	1.0	+ 150.0%	--	--	--
Cumulative Days on Market Until Sale	33	62	+ 87.9%	56	24	- 57.1%
Percent of Original List Price Received*	100.5%	95.8%	- 4.7%	99.8%	99.3%	- 0.5%
New Listings	2	3	+ 50.0%	17	23	+ 35.3%

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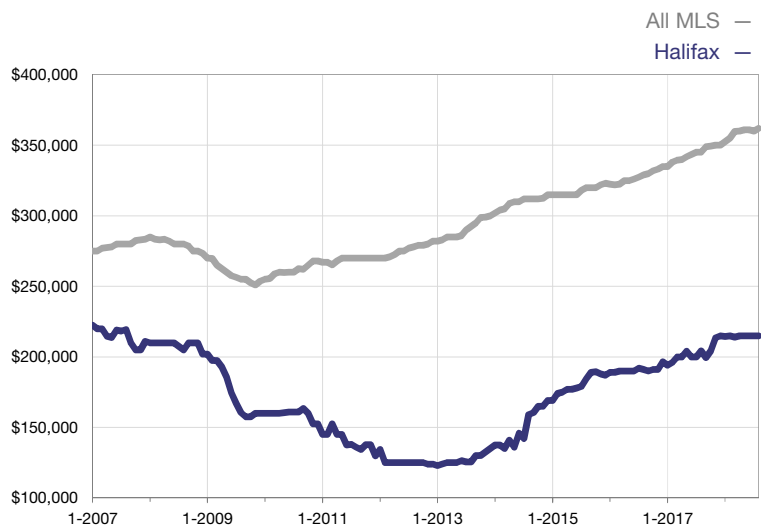
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

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Hanover

Single-Family Properties

Key Metrics	August			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	22	21	- 4.5%	152	109	- 28.3%
Closed Sales	14	19	+ 35.7%	131	106	- 19.1%
Median Sales Price*	\$630,000	\$585,000	- 7.1%	\$490,000	\$582,450	+ 18.9%
Inventory of Homes for Sale	49	39	- 20.4%	--	--	--
Months Supply of Inventory	3.1	2.7	- 12.9%	--	--	--
Cumulative Days on Market Until Sale	119	35	- 70.6%	69	60	- 13.0%
Percent of Original List Price Received*	93.9%	97.5%	+ 3.8%	96.7%	97.7%	+ 1.0%
New Listings	25	16	- 36.0%	186	150	- 19.4%

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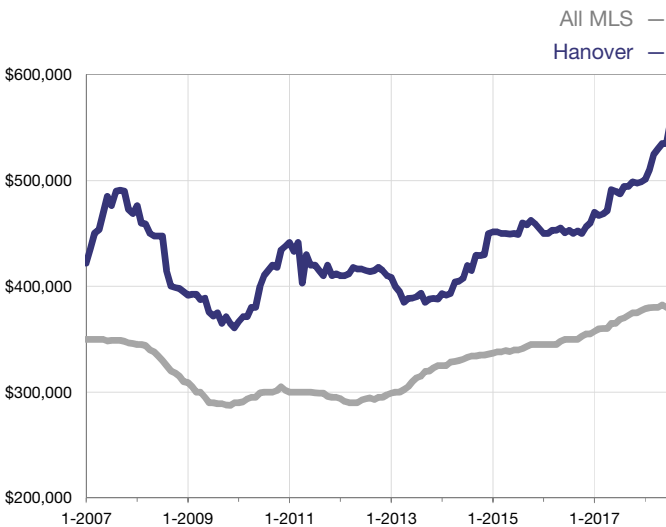
Condominium Properties

Key Metrics	August			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	7	2	- 71.4%	22	19	- 13.6%
Closed Sales	1	0	- 100.0%	14	15	+ 7.1%
Median Sales Price*	\$482,500	\$0	- 100.0%	\$429,950	\$602,934	+ 40.2%
Inventory of Homes for Sale	10	8	- 20.0%	--	--	--
Months Supply of Inventory	5.5	2.5	- 54.5%	--	--	--
Cumulative Days on Market Until Sale	16	0	- 100.0%	99	109	+ 10.1%
Percent of Original List Price Received*	98.7%	0.0%	- 100.0%	98.4%	101.1%	+ 2.7%
New Listings	7	6	- 14.3%	35	35	0.0%

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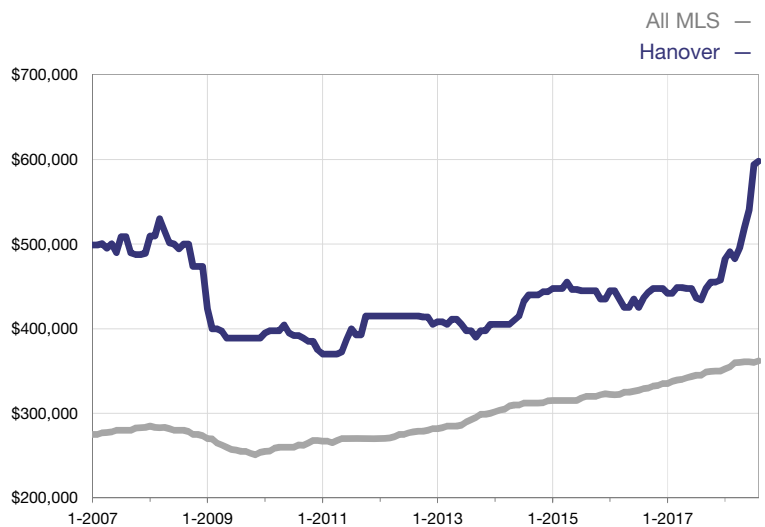
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

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Local Market Update – August 2018

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Hanson

Single-Family Properties

Key Metrics	August			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	14	11	- 21.4%	91	87	- 4.4%
Closed Sales	22	12	- 45.5%	81	73	- 9.9%
Median Sales Price*	\$381,250	\$342,500	- 10.2%	\$335,000	\$363,000	+ 8.4%
Inventory of Homes for Sale	21	16	- 23.8%	--	--	--
Months Supply of Inventory	2.1	1.6	- 23.8%	--	--	--
Cumulative Days on Market Until Sale	54	43	- 20.4%	49	51	+ 4.1%
Percent of Original List Price Received*	94.5%	97.3%	+ 3.0%	99.1%	98.4%	- 0.7%
New Listings	12	10	- 16.7%	104	97	- 6.7%

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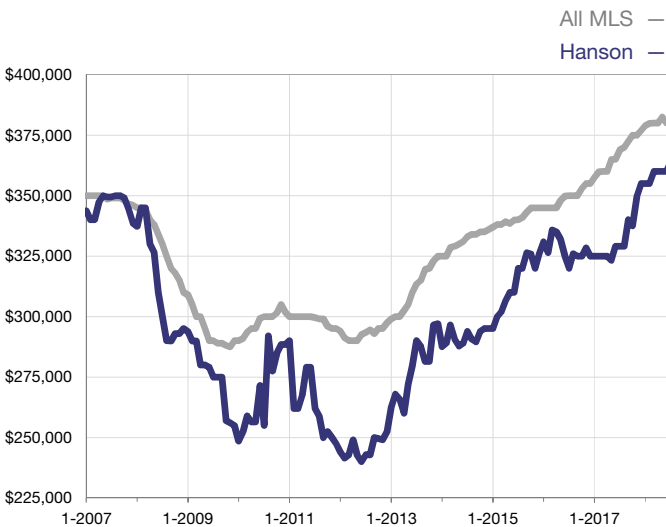
Condominium Properties

Key Metrics	August			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	4	0	- 100.0%	34	19	- 44.1%
Closed Sales	8	6	- 25.0%	30	26	- 13.3%
Median Sales Price*	\$348,900	\$354,900	+ 1.7%	\$339,450	\$359,950	+ 6.0%
Inventory of Homes for Sale	12	7	- 41.7%	--	--	--
Months Supply of Inventory	3.5	2.0	- 42.9%	--	--	--
Cumulative Days on Market Until Sale	26	132	+ 407.7%	97	112	+ 15.5%
Percent of Original List Price Received*	99.8%	100.8%	+ 1.0%	99.9%	100.7%	+ 0.8%
New Listings	3	7	+ 133.3%	36	22	- 38.9%

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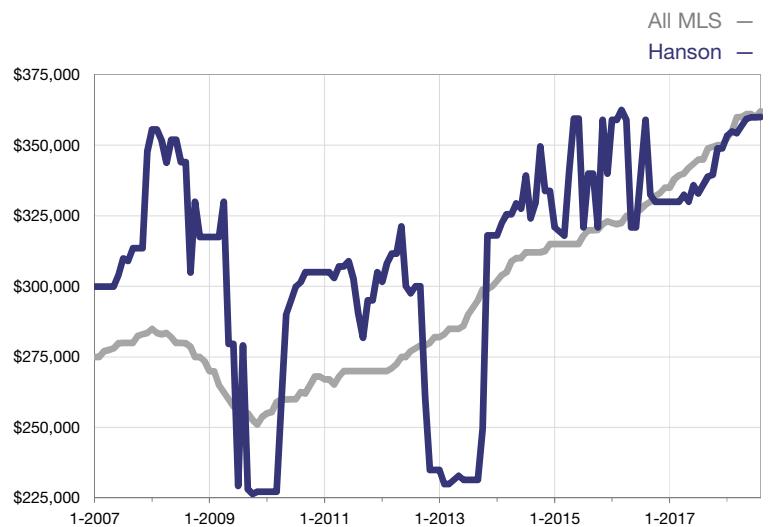
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Local Market Update – August 2018

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Hingham

Single-Family Properties

Key Metrics	August			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	22	18	- 18.2%	176	222	+ 26.1%
Closed Sales	30	30	0.0%	168	203	+ 20.8%
Median Sales Price*	\$802,000	\$855,000	+ 6.6%	\$788,750	\$799,000	+ 1.3%
Inventory of Homes for Sale	103	85	- 17.5%	--	--	--
Months Supply of Inventory	4.8	3.6	- 25.0%	--	--	--
Cumulative Days on Market Until Sale	52	57	+ 9.6%	62	69	+ 11.3%
Percent of Original List Price Received*	95.9%	94.6%	- 1.4%	94.5%	95.8%	+ 1.4%
New Listings	27	28	+ 3.7%	280	316	+ 12.9%

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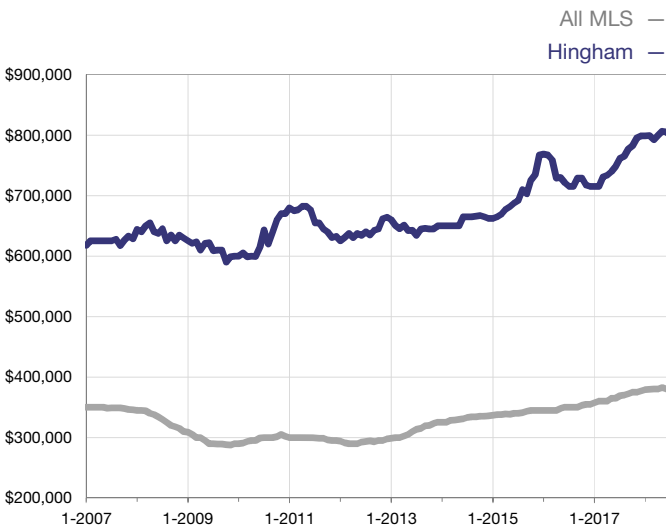
Condominium Properties

Key Metrics	August			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	8	4	- 50.0%	57	44	- 22.8%
Closed Sales	5	3	- 40.0%	47	28	- 40.4%
Median Sales Price*	\$359,000	\$845,000	+ 135.4%	\$405,000	\$412,500	+ 1.9%
Inventory of Homes for Sale	11	24	+ 118.2%	--	--	--
Months Supply of Inventory	2.0	4.7	+ 135.0%	--	--	--
Cumulative Days on Market Until Sale	45	77	+ 71.1%	72	41	- 43.1%
Percent of Original List Price Received*	95.8%	92.7%	- 3.2%	95.8%	96.9%	+ 1.1%
New Listings	9	11	+ 22.2%	63	69	+ 9.5%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Local Market Update – August 2018

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Holbrook

Single-Family Properties

Key Metrics	August			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	7	15	+ 114.3%	98	111	+ 13.3%
Closed Sales	16	14	- 12.5%	104	100	- 3.8%
Median Sales Price*	\$298,750	\$367,500	+ 23.0%	\$315,000	\$334,450	+ 6.2%
Inventory of Homes for Sale	29	19	- 34.5%	--	--	--
Months Supply of Inventory	2.3	1.5	- 34.8%	--	--	--
Cumulative Days on Market Until Sale	22	24	+ 9.1%	40	36	- 10.0%
Percent of Original List Price Received*	100.2%	101.3%	+ 1.1%	99.4%	101.0%	+ 1.6%
New Listings	21	25	+ 19.0%	121	135	+ 11.6%

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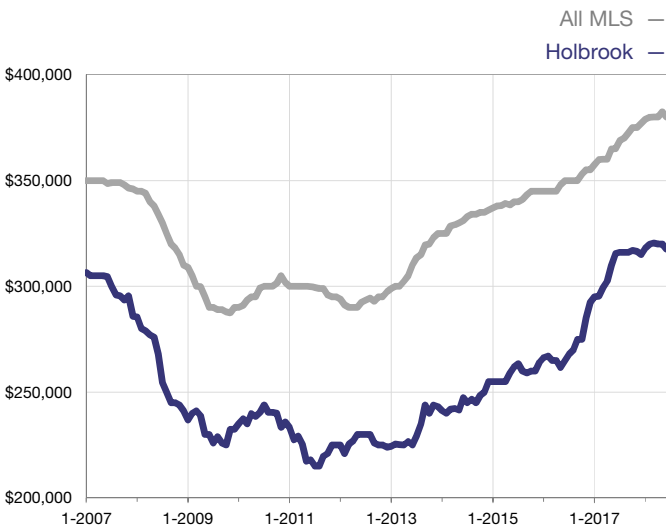
Condominium Properties

Key Metrics	August			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	0	1	--	5	1	- 80.0%
Closed Sales	1	0	- 100.0%	5	0	- 100.0%
Median Sales Price*	\$204,000	\$0	- 100.0%	\$205,000	\$0	- 100.0%
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--
Cumulative Days on Market Until Sale	23	0	- 100.0%	20	0	- 100.0%
Percent of Original List Price Received*	99.5%	0.0%	- 100.0%	101.4%	0.0%	- 100.0%
New Listings	0	0	--	5	1	- 80.0%

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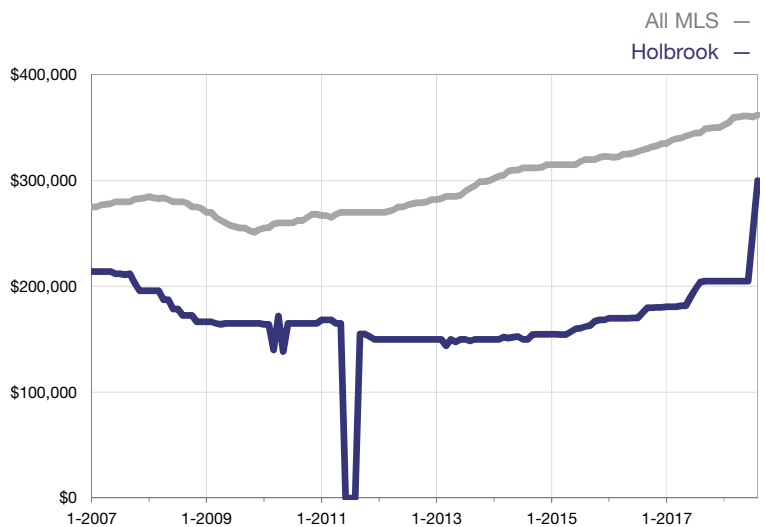
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Local Market Update – August 2018

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Hull

Single-Family Properties

Key Metrics	August			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	18	18	0.0%	95	104	+ 9.5%
Closed Sales	16	16	0.0%	80	86	+ 7.5%
Median Sales Price*	\$609,000	\$435,750	- 28.4%	\$420,000	\$399,500	- 4.9%
Inventory of Homes for Sale	46	58	+ 26.1%	--	--	--
Months Supply of Inventory	4.3	5.4	+ 25.6%	--	--	--
Cumulative Days on Market Until Sale	67	62	- 7.5%	65	52	- 20.0%
Percent of Original List Price Received*	95.7%	91.8%	- 4.1%	97.1%	95.2%	- 2.0%
New Listings	25	29	+ 16.0%	148	181	+ 22.3%

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Condominium Properties

Key Metrics	August			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	4	8	+ 100.0%	37	47	+ 27.0%
Closed Sales	5	6	+ 20.0%	37	42	+ 13.5%
Median Sales Price*	\$312,000	\$446,200	+ 43.0%	\$350,000	\$357,000	+ 2.0%
Inventory of Homes for Sale	29	30	+ 3.4%	--	--	--
Months Supply of Inventory	6.7	6.3	- 6.0%	--	--	--
Cumulative Days on Market Until Sale	53	24	- 54.7%	80	65	- 18.8%
Percent of Original List Price Received*	93.2%	100.1%	+ 7.4%	94.1%	96.6%	+ 2.7%
New Listings	11	11	0.0%	71	79	+ 11.3%

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Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Local Market Update – August 2018

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Kingston

Single-Family Properties

Key Metrics	August			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	17	13	- 23.5%	135	125	- 7.4%
Closed Sales	35	14	- 60.0%	131	120	- 8.4%
Median Sales Price*	\$422,900	\$412,500	- 2.5%	\$460,000	\$419,000	- 8.9%
Inventory of Homes for Sale	58	47	- 19.0%	--	--	--
Months Supply of Inventory	3.5	3.1	- 11.4%	--	--	--
Cumulative Days on Market Until Sale	73	72	- 1.4%	87	70	- 19.5%
Percent of Original List Price Received*	97.2%	92.0%	- 5.3%	98.7%	96.1%	- 2.6%
New Listings	27	14	- 48.1%	187	168	- 10.2%

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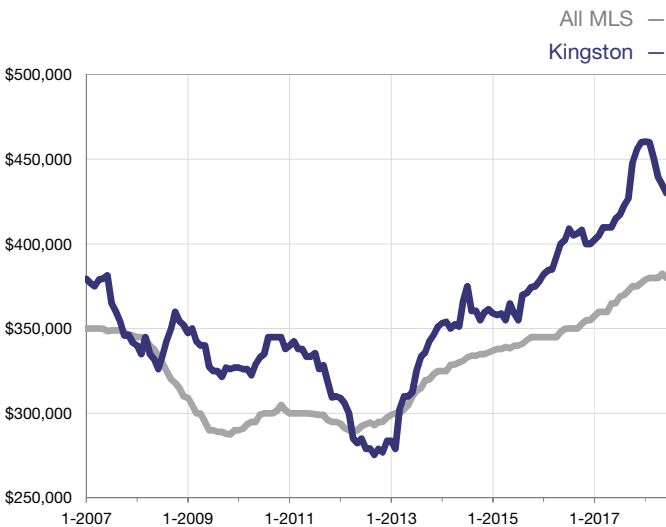
Condominium Properties

Key Metrics	August			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	1	2	+ 100.0%	9	5	- 44.4%
Closed Sales	2	0	- 100.0%	7	4	- 42.9%
Median Sales Price*	\$300,000	\$0	- 100.0%	\$220,000	\$318,000	+ 44.5%
Inventory of Homes for Sale	1	3	+ 200.0%	--	--	--
Months Supply of Inventory	0.8	2.3	+ 187.5%	--	--	--
Cumulative Days on Market Until Sale	32	0	- 100.0%	35	32	- 8.6%
Percent of Original List Price Received*	93.5%	0.0%	- 100.0%	97.8%	97.1%	- 0.7%
New Listings	1	3	+ 200.0%	8	11	+ 37.5%

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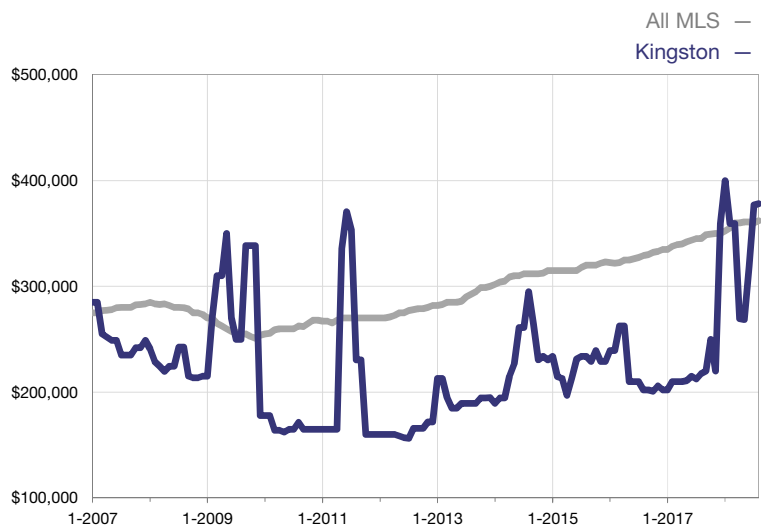
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Local Market Update – August 2018

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Marshfield

Single-Family Properties

Key Metrics	August			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	29	41	+ 41.4%	215	230	+ 7.0%
Closed Sales	40	42	+ 5.0%	194	196	+ 1.0%
Median Sales Price*	\$491,000	\$492,500	+ 0.3%	\$448,750	\$452,750	+ 0.9%
Inventory of Homes for Sale	97	121	+ 24.7%	--	--	--
Months Supply of Inventory	3.7	4.9	+ 32.4%	--	--	--
Cumulative Days on Market Until Sale	78	56	- 28.2%	70	56	- 20.0%
Percent of Original List Price Received*	95.9%	95.8%	- 0.1%	97.5%	96.6%	- 0.9%
New Listings	39	52	+ 33.3%	313	356	+ 13.7%

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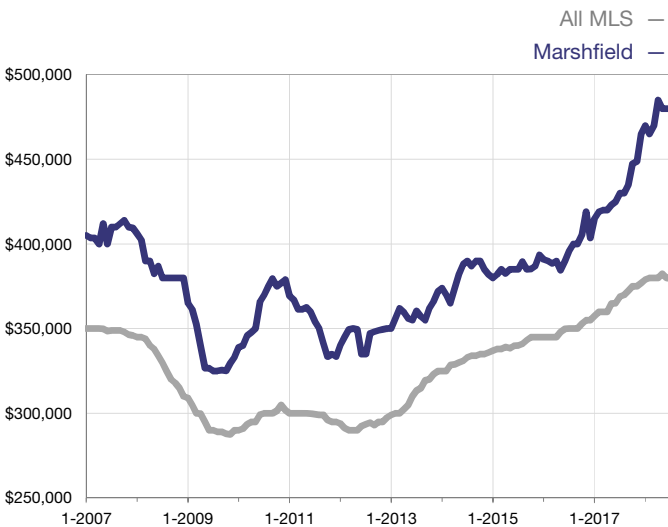
Condominium Properties

Key Metrics	August			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	5	7	+ 40.0%	36	48	+ 33.3%
Closed Sales	4	10	+ 150.0%	28	39	+ 39.3%
Median Sales Price*	\$330,250	\$198,750	- 39.8%	\$160,450	\$225,000	+ 40.2%
Inventory of Homes for Sale	21	11	- 47.6%	--	--	--
Months Supply of Inventory	6.3	2.6	- 58.7%	--	--	--
Cumulative Days on Market Until Sale	59	84	+ 42.4%	37	48	+ 29.7%
Percent of Original List Price Received*	99.9%	93.4%	- 6.5%	99.2%	96.8%	- 2.4%
New Listings	4	9	+ 125.0%	60	56	- 6.7%

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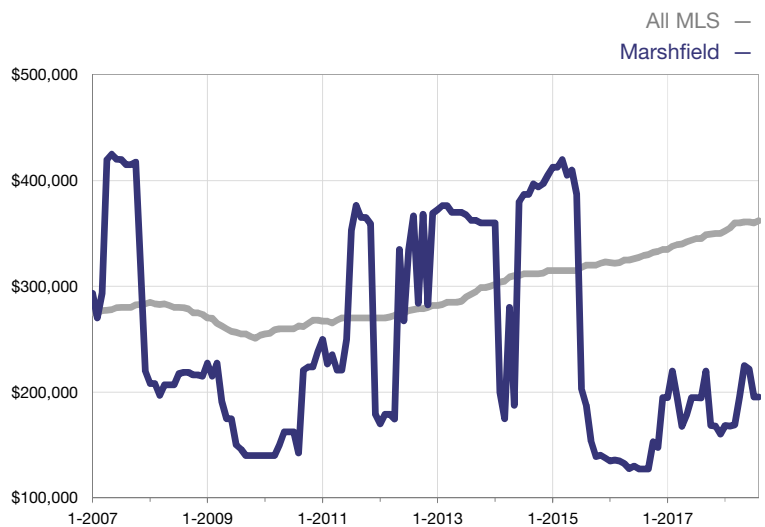
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Local Market Update – August 2018

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Norwell

Single-Family Properties

Key Metrics	August			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	14	16	+ 14.3%	107	128	+ 19.6%
Closed Sales	18	23	+ 27.8%	106	118	+ 11.3%
Median Sales Price*	\$643,500	\$572,500	- 11.0%	\$727,000	\$642,000	- 11.7%
Inventory of Homes for Sale	57	60	+ 5.3%	--	--	--
Months Supply of Inventory	4.3	4.6	+ 7.0%	--	--	--
Cumulative Days on Market Until Sale	91	86	- 5.5%	89	68	- 23.6%
Percent of Original List Price Received*	96.4%	94.3%	- 2.2%	96.9%	96.6%	- 0.3%
New Listings	15	16	+ 6.7%	156	200	+ 28.2%

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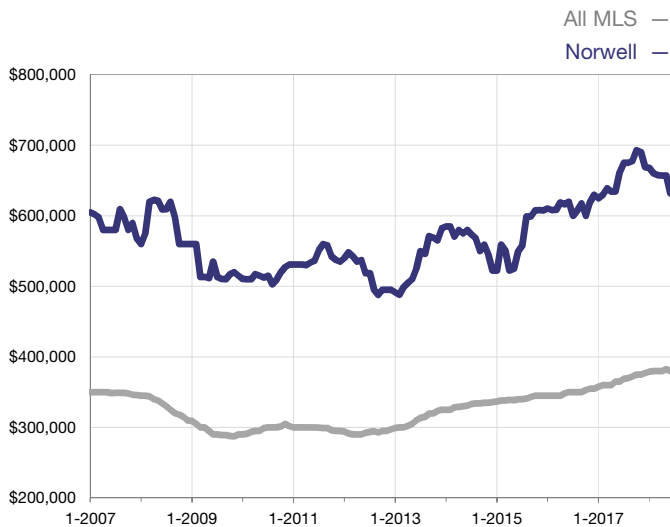
Condominium Properties

Key Metrics	August			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	1	0	- 100.0%	8	16	+ 100.0%
Closed Sales	0	2	--	6	15	+ 150.0%
Median Sales Price*	\$0	\$486,600	--	\$539,500	\$639,000	+ 18.4%
Inventory of Homes for Sale	10	6	- 40.0%	--	--	--
Months Supply of Inventory	8.0	3.1	- 61.3%	--	--	--
Cumulative Days on Market Until Sale	0	31	--	198	218	+ 10.1%
Percent of Original List Price Received*	0.0%	99.2%	--	97.5%	98.4%	+ 0.9%
New Listings	5	1	- 80.0%	10	16	+ 60.0%

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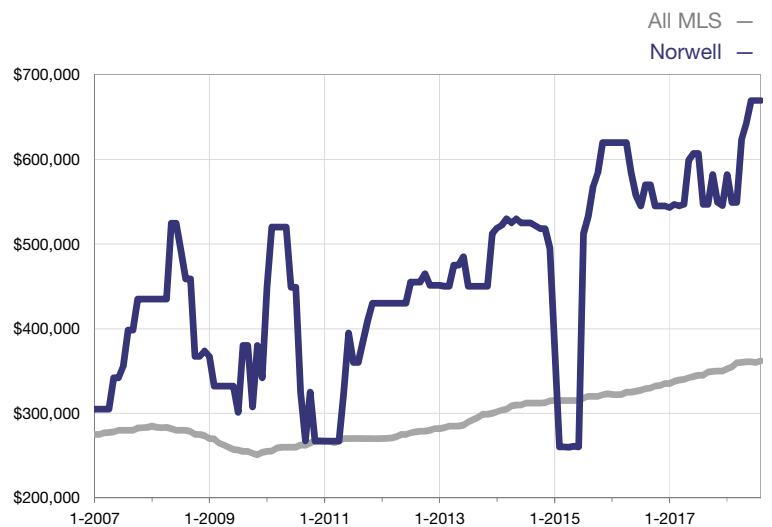
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Local Market Update – August 2018

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Pembroke

Single-Family Properties

Key Metrics	August			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	19	24	+ 26.3%	162	178	+ 9.9%
Closed Sales	33	34	+ 3.0%	158	164	+ 3.8%
Median Sales Price*	\$360,000	\$419,750	+ 16.6%	\$370,000	\$397,500	+ 7.4%
Inventory of Homes for Sale	57	42	- 26.3%	--	--	--
Months Supply of Inventory	3.0	2.2	- 26.7%	--	--	--
Cumulative Days on Market Until Sale	47	37	- 21.3%	56	61	+ 8.9%
Percent of Original List Price Received*	97.0%	100.7%	+ 3.8%	98.2%	97.8%	- 0.4%
New Listings	25	22	- 12.0%	217	214	- 1.4%

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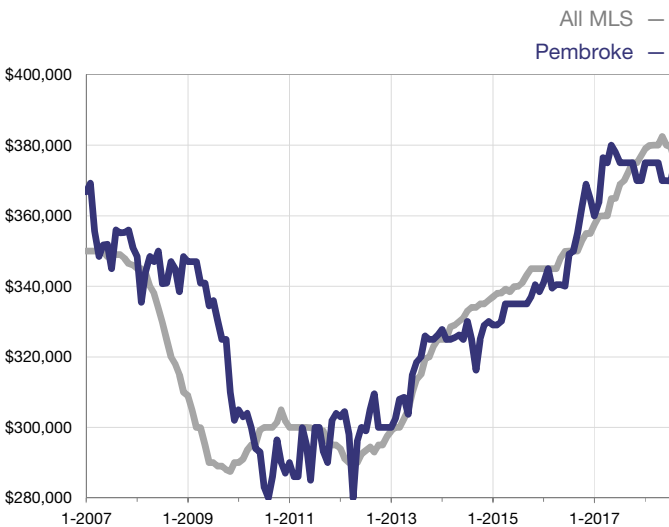
Condominium Properties

Key Metrics	August			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	2	5	+ 150.0%	35	32	- 8.6%
Closed Sales	4	3	- 25.0%	35	24	- 31.4%
Median Sales Price*	\$370,200	\$459,000	+ 24.0%	\$305,000	\$347,450	+ 13.9%
Inventory of Homes for Sale	4	7	+ 75.0%	--	--	--
Months Supply of Inventory	0.8	2.0	+ 150.0%	--	--	--
Cumulative Days on Market Until Sale	426	49	- 88.5%	212	40	- 81.1%
Percent of Original List Price Received*	98.0%	100.9%	+ 3.0%	97.9%	98.3%	+ 0.4%
New Listings	1	5	+ 400.0%	22	40	+ 81.8%

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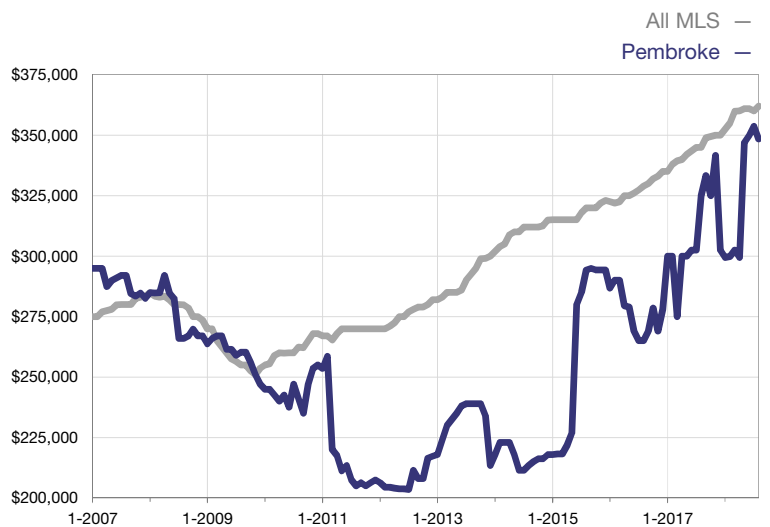
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Local Market Update – August 2018

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Plymouth

Single-Family Properties

Key Metrics	August			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	75	79	+ 5.3%	629	648	+ 3.0%
Closed Sales	90	94	+ 4.4%	587	604	+ 2.9%
Median Sales Price*	\$349,450	\$380,000	+ 8.7%	\$345,501	\$379,900	+ 10.0%
Inventory of Homes for Sale	330	247	- 25.2%	--	--	--
Months Supply of Inventory	4.4	3.2	- 27.3%	--	--	--
Cumulative Days on Market Until Sale	81	62	- 23.5%	84	75	- 10.7%
Percent of Original List Price Received*	98.0%	96.5%	- 1.5%	97.3%	97.4%	+ 0.1%
New Listings	110	104	- 5.5%	906	852	- 6.0%

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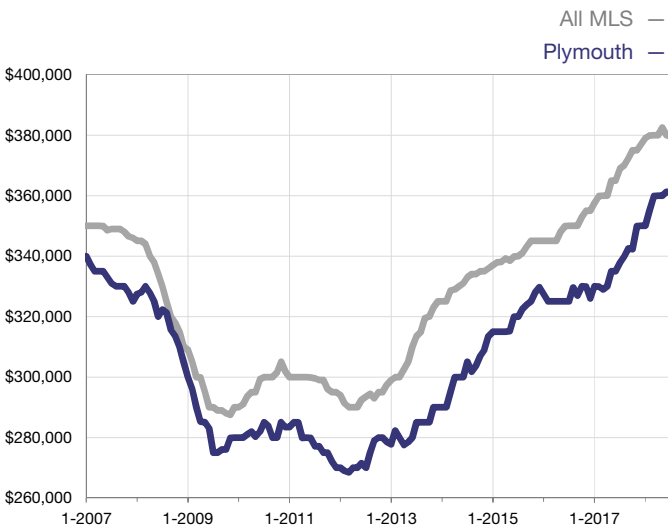
Condominium Properties

Key Metrics	August			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	20	29	+ 45.0%	200	282	+ 41.0%
Closed Sales	35	35	0.0%	191	220	+ 15.2%
Median Sales Price*	\$247,000	\$450,000	+ 82.2%	\$288,000	\$406,000	+ 41.0%
Inventory of Homes for Sale	132	97	- 26.5%	--	--	--
Months Supply of Inventory	5.7	3.6	- 36.8%	--	--	--
Cumulative Days on Market Until Sale	120	98	- 18.3%	107	93	- 13.1%
Percent of Original List Price Received*	95.8%	100.0%	+ 4.4%	96.9%	99.8%	+ 3.0%
New Listings	32	47	+ 46.9%	298	343	+ 15.1%

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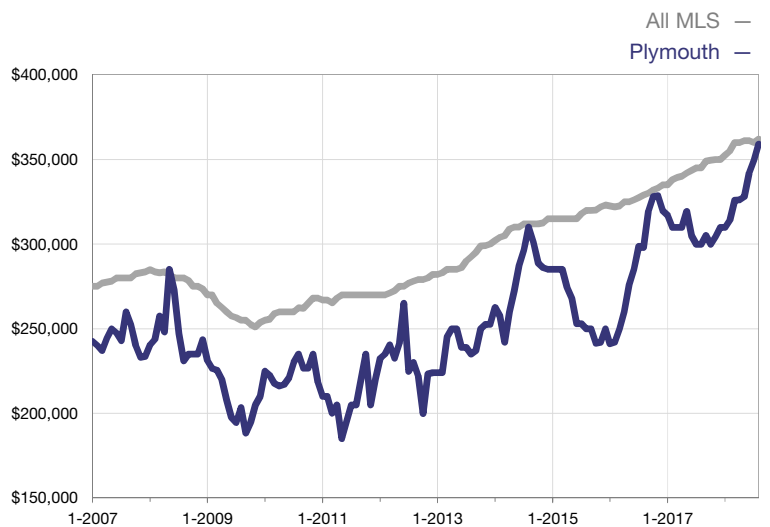
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Local Market Update – August 2018

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Plympton

Single-Family Properties

Key Metrics	August			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	3	6	+ 100.0%	23	23	0.0%
Closed Sales	4	4	0.0%	24	15	- 37.5%
Median Sales Price*	\$382,000	\$429,950	+ 12.6%	\$407,500	\$450,000	+ 10.4%
Inventory of Homes for Sale	6	14	+ 133.3%	--	--	--
Months Supply of Inventory	1.6	5.3	+ 231.3%	--	--	--
Cumulative Days on Market Until Sale	60	37	- 38.3%	100	63	- 37.0%
Percent of Original List Price Received*	95.3%	98.2%	+ 3.0%	96.5%	97.9%	+ 1.5%
New Listings	5	8	+ 60.0%	23	40	+ 73.9%

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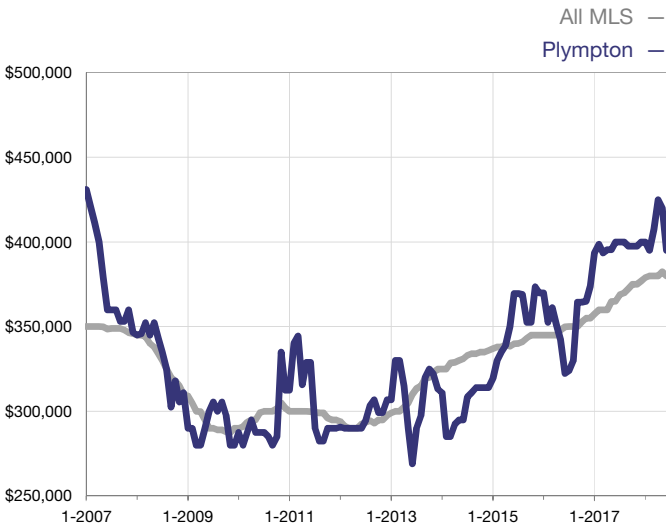
Condominium Properties

Key Metrics	August			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	0	0	--	0	0	--
Closed Sales	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--
Cumulative Days on Market Until Sale	0	0	--	0	0	--
Percent of Original List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
New Listings	0	0	--	0	0	--

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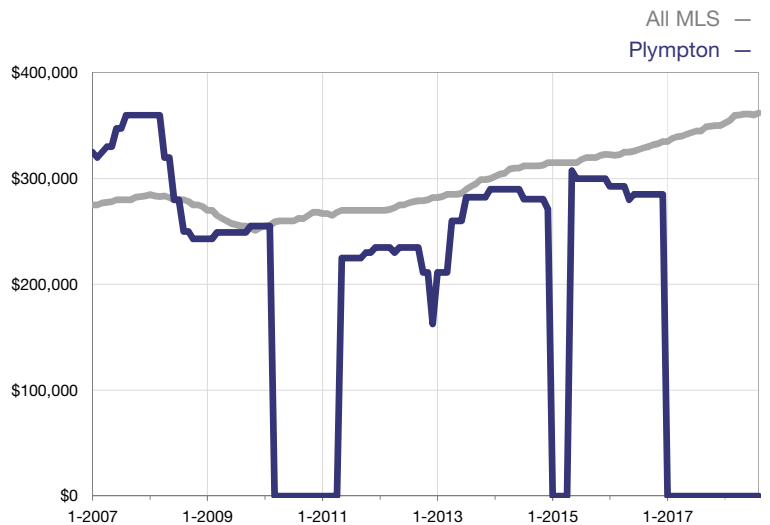
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Local Market Update – August 2018

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Quincy

Single-Family Properties

Key Metrics	August			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	33	39	+ 18.2%	342	366	+ 7.0%
Closed Sales	46	77	+ 67.4%	315	337	+ 7.0%
Median Sales Price*	\$455,000	\$488,000	+ 7.3%	\$445,000	\$497,000	+ 11.7%
Inventory of Homes for Sale	75	71	- 5.3%	--	--	--
Months Supply of Inventory	1.9	1.7	- 10.5%	--	--	--
Cumulative Days on Market Until Sale	33	36	+ 9.1%	51	39	- 23.5%
Percent of Original List Price Received*	100.3%	100.4%	+ 0.1%	98.9%	100.3%	+ 1.4%
New Listings	46	55	+ 19.6%	415	461	+ 11.1%

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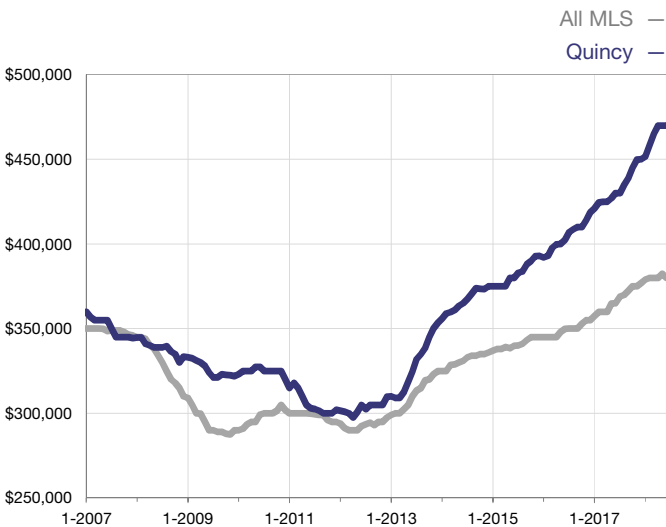
Condominium Properties

Key Metrics	August			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	45	37	- 17.8%	359	293	- 18.4%
Closed Sales	55	46	- 16.4%	355	266	- 25.1%
Median Sales Price*	\$365,000	\$347,500	- 4.8%	\$332,000	\$340,500	+ 2.6%
Inventory of Homes for Sale	49	49	0.0%	--	--	--
Months Supply of Inventory	1.2	1.4	+ 16.7%	--	--	--
Cumulative Days on Market Until Sale	40	23	- 42.5%	39	36	- 7.7%
Percent of Original List Price Received*	99.7%	100.0%	+ 0.3%	100.0%	100.2%	+ 0.2%
New Listings	36	55	+ 52.8%	406	348	- 14.3%

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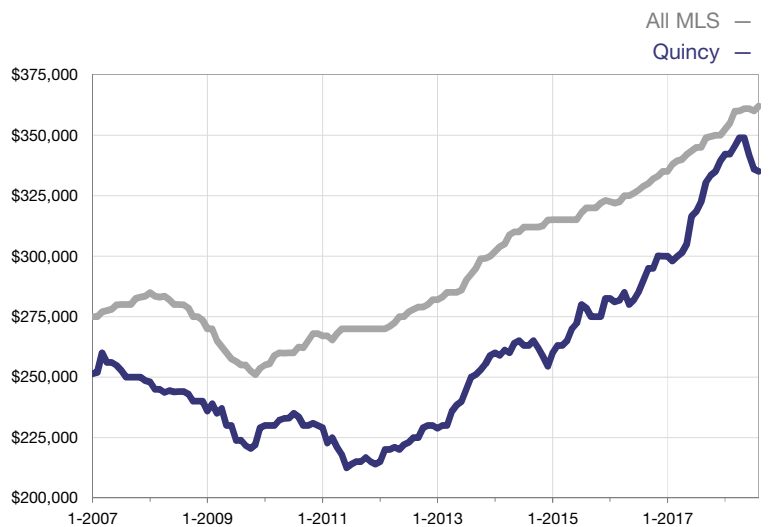
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Local Market Update – August 2018

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Rockland

Single-Family Properties

Key Metrics	August			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	14	16	+ 14.3%	117	133	+ 13.7%
Closed Sales	17	23	+ 35.3%	105	129	+ 22.9%
Median Sales Price*	\$339,900	\$331,000	- 2.6%	\$296,400	\$340,000	+ 14.7%
Inventory of Homes for Sale	14	27	+ 92.9%	--	--	--
Months Supply of Inventory	1.1	1.6	+ 45.5%	--	--	--
Cumulative Days on Market Until Sale	38	32	- 15.8%	34	36	+ 5.9%
Percent of Original List Price Received*	98.1%	100.7%	+ 2.7%	100.2%	101.2%	+ 1.0%
New Listings	14	23	+ 64.3%	131	155	+ 18.3%

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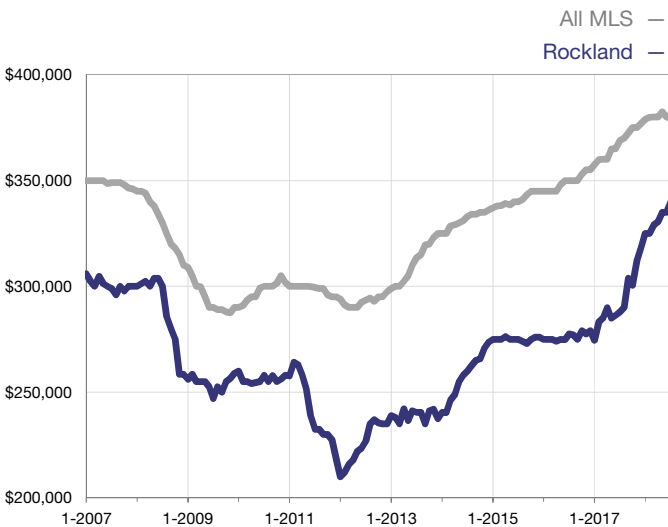
Condominium Properties

Key Metrics	August			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	6	5	- 16.7%	48	37	- 22.9%
Closed Sales	4	4	0.0%	41	34	- 17.1%
Median Sales Price*	\$281,000	\$378,619	+ 34.7%	\$277,000	\$271,500	- 2.0%
Inventory of Homes for Sale	13	5	- 61.5%	--	--	--
Months Supply of Inventory	2.9	0.9	- 69.0%	--	--	--
Cumulative Days on Market Until Sale	29	43	+ 48.3%	44	34	- 22.7%
Percent of Original List Price Received*	96.8%	97.3%	+ 0.5%	99.4%	99.1%	- 0.3%
New Listings	9	6	- 33.3%	56	50	- 10.7%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

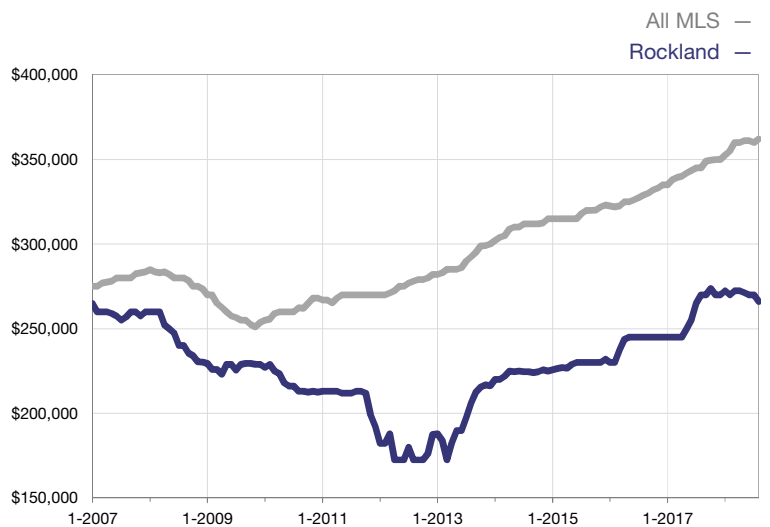
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Local Market Update – August 2018

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Scituate

Single-Family Properties

Key Metrics	August			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	29	24	- 17.2%	225	206	- 8.4%
Closed Sales	34	36	+ 5.9%	214	200	- 6.5%
Median Sales Price*	\$637,000	\$586,500	- 7.9%	\$573,750	\$599,000	+ 4.4%
Inventory of Homes for Sale	112	79	- 29.5%	--	--	--
Months Supply of Inventory	4.2	3.2	- 23.8%	--	--	--
Cumulative Days on Market Until Sale	71	40	- 43.7%	94	64	- 31.9%
Percent of Original List Price Received*	96.0%	96.8%	+ 0.8%	96.3%	96.2%	- 0.1%
New Listings	35	38	+ 8.6%	334	296	- 11.4%

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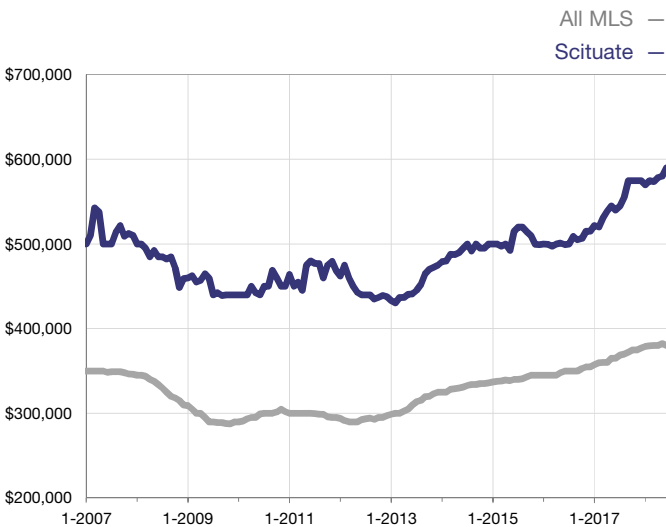
Condominium Properties

Key Metrics	August			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	13	4	- 69.2%	39	29	- 25.6%
Closed Sales	5	4	- 20.0%	28	25	- 10.7%
Median Sales Price*	\$553,000	\$598,950	+ 8.3%	\$556,000	\$555,000	- 0.2%
Inventory of Homes for Sale	12	10	- 16.7%	--	--	--
Months Supply of Inventory	3.7	2.2	- 40.5%	--	--	--
Cumulative Days on Market Until Sale	83	37	- 55.4%	107	69	- 35.5%
Percent of Original List Price Received*	97.4%	97.7%	+ 0.3%	97.1%	97.7%	+ 0.6%
New Listings	9	11	+ 22.2%	49	41	- 16.3%

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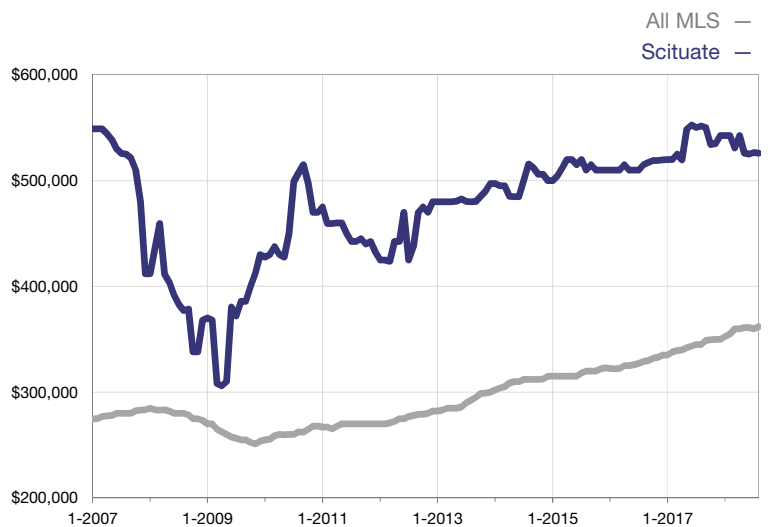
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Local Market Update – August 2018

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Weymouth

Single-Family Properties

Key Metrics	August			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	68	54	- 20.6%	474	425	- 10.3%
Closed Sales	80	77	- 3.8%	407	397	- 2.5%
Median Sales Price*	\$379,950	\$415,000	+ 9.2%	\$386,000	\$410,000	+ 6.2%
Inventory of Homes for Sale	91	72	- 20.9%	--	--	--
Months Supply of Inventory	1.7	1.4	- 17.6%	--	--	--
Cumulative Days on Market Until Sale	35	27	- 22.9%	42	33	- 21.4%
Percent of Original List Price Received*	99.0%	101.6%	+ 2.6%	99.6%	100.9%	+ 1.3%
New Listings	70	57	- 18.6%	562	502	- 10.7%

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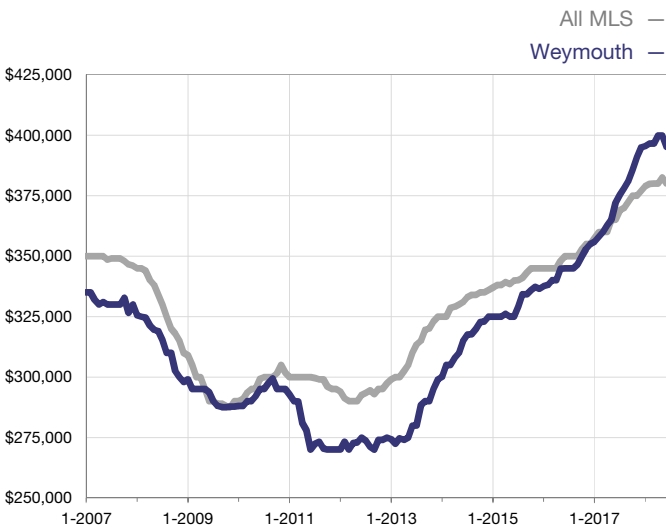
Condominium Properties

Key Metrics	August			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	20	37	+ 85.0%	160	249	+ 55.6%
Closed Sales	19	25	+ 31.6%	151	219	+ 45.0%
Median Sales Price*	\$295,000	\$209,900	- 28.8%	\$237,000	\$286,000	+ 20.7%
Inventory of Homes for Sale	82	33	- 59.8%	--	--	--
Months Supply of Inventory	3.8	1.3	- 65.8%	--	--	--
Cumulative Days on Market Until Sale	82	23	- 72.0%	59	33	- 44.1%
Percent of Original List Price Received*	99.0%	102.0%	+ 3.0%	99.7%	101.1%	+ 1.4%
New Listings	32	50	+ 56.3%	231	281	+ 21.6%

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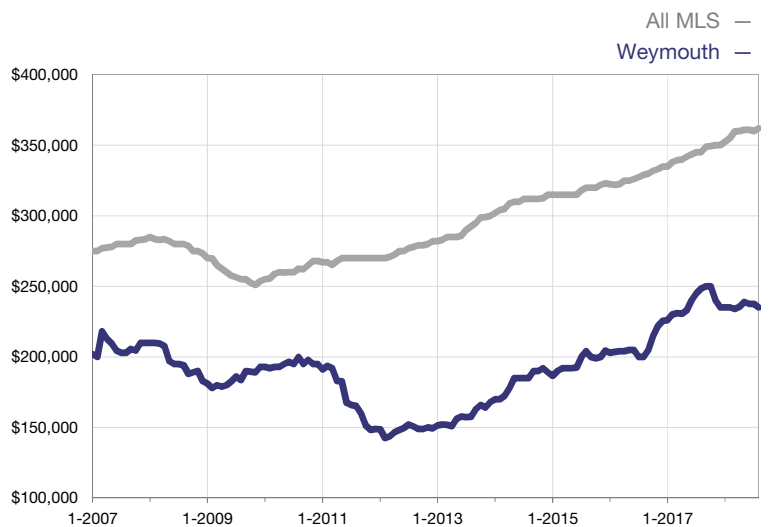
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Local Market Update – August 2018

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Whitman

Single-Family Properties

Key Metrics	August			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	8	19	+ 137.5%	122	117	- 4.1%
Closed Sales	19	15	- 21.1%	113	104	- 8.0%
Median Sales Price*	\$351,900	\$375,000	+ 6.6%	\$335,000	\$330,000	- 1.5%
Inventory of Homes for Sale	22	18	- 18.2%	--	--	--
Months Supply of Inventory	1.6	1.5	- 6.3%	--	--	--
Cumulative Days on Market Until Sale	31	30	- 3.2%	35	39	+ 11.4%
Percent of Original List Price Received*	99.6%	99.2%	- 0.4%	99.6%	98.8%	- 0.8%
New Listings	12	16	+ 33.3%	149	126	- 15.4%

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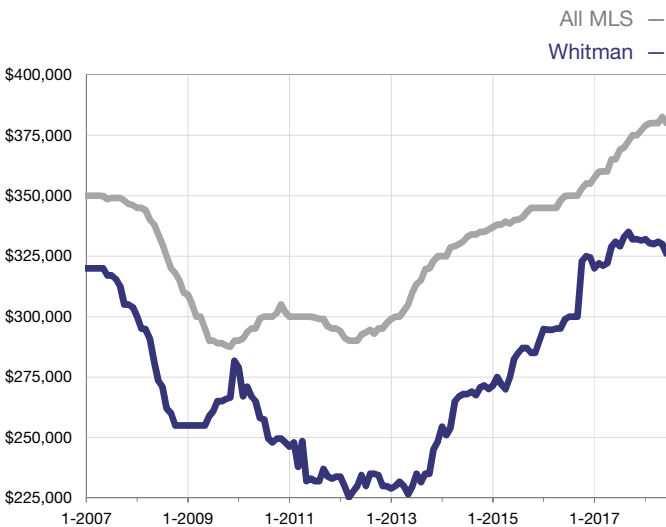
Condominium Properties

Key Metrics	August			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	4	5	+ 25.0%	28	48	+ 71.4%
Closed Sales	5	10	+ 100.0%	22	43	+ 95.5%
Median Sales Price*	\$274,900	\$272,500	- 0.9%	\$272,400	\$279,900	+ 2.8%
Inventory of Homes for Sale	11	3	- 72.7%	--	--	--
Months Supply of Inventory	4.1	0.6	- 85.4%	--	--	--
Cumulative Days on Market Until Sale	23	21	- 8.7%	61	41	- 32.8%
Percent of Original List Price Received*	100.7%	100.3%	- 0.4%	98.4%	100.6%	+ 2.2%
New Listings	9	4	- 55.6%	33	46	+ 39.4%

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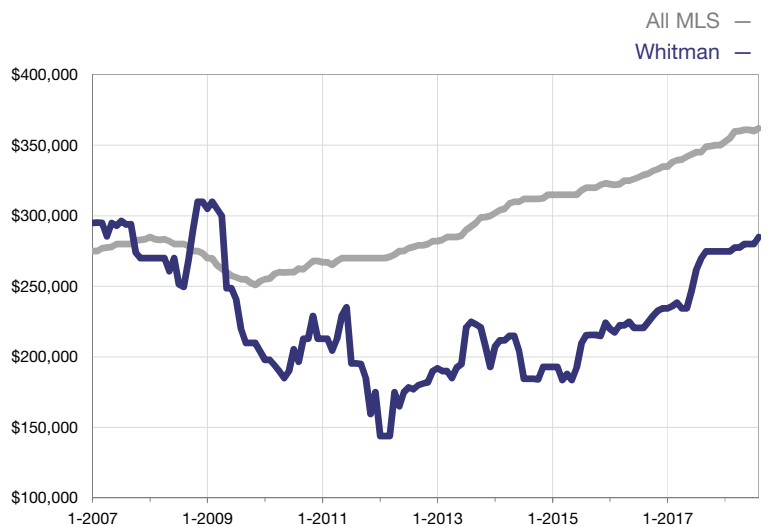
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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